

Item: BF: A-2d

### BUDGET AND FINANCE COMMITTEE Tuesday, June 4, 2024

# SUBJECT: REQUEST FOR APPROVAL OF THE 2024-25 FLORIDA ATLANTIC UNIVERSITY FOUNDATION OPERATING BUDGET.

### **PROPOSED COMMITTEE ACTION**

Review and recommend approval of the 2024-25 FAU Foundation (FAUF) Operating Budget; and, authorize the FAUF Chief Executive Officer to amend this budget as appropriate during the fiscal year consistent with the FAUF Bylaws and with Board of Trustees' and the FAUF Board of Directors' directives and guidelines.

#### **BACKGROUND INFORMATION**

Consistent with University requirements and the FAUF Bylaws, the FAUF must prepare an annual budget. The budget must be prepared before the beginning of the University's fiscal year, approved by the FAUF Board of Directors, and recommended by the University President to the Board of Trustees for approval each year.

This proposed budget has been approved by the FAUF Board of Directors on May 15, 2024.

#### **IMPLEMENTATION PLAN/DATE**

July 1, 2024.

FISCAL IMPLICATIONS

N/A.

Supporting Documentation: Proposed 2024-25 FAUF Operating Budget

**Presented by:** Michelle Depalma, CFO of the FAU Foundation

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#### FAUF Budget Fiscal Year 2025

# Florida Atlantic University Foundation

Proposed Operating Budget Fiscal Year 25

## FAU Foundation Budget to Actuals (FY23-FY25)

	FY23 Approved Budget	FY23 Actuals	FY24 Approved Budget	FY24 Projected Actuals	FY25 Proposed Budget
	Approved Budget	Actuals	Approved Dudget	1 Tojecteu Actuais	Hoposed Budget
Source of Funds from Foundation:					
Endowment Management Distribution	6,830,171	7,001,605	6,420,780	6,447,165	6,763,694
Interest on Expendable Funds	653,380	1,277,123	1,250,000	3,200,000	2,000,000
Gift & Non-Gift Fees & Other Income	242,404	205,171	195,000	230,000	223,000
Total Source of Foundation Funds	7,725,955	8,483,899	7,865,780	9,877,165	8,986,694
Projected Use of Foundation Funds:					
Salaries & Benefits - FAU Advancement Staff	1,500,000	910,991	1,500,000	1,500,000	-
Operating Expenses	2,506,835	1,696,939	2,283,572	1,965,019	2,289,894
Government Relations & University Leadership Support	1,119,120	1,049,552	1,218,050	379,076	1,246,800
University Initiatives/Priorities	-	-	264,158	245,271	5,450,000
Scholarships	2,600,000	2,600,000	2,600,000	2,600,000	-
<b>Total Projected Use of Foundation Funds</b>	7,725,955	6,257,482	7,865,780	6,689,366	8,986,694
Source of Funds Over/(Under) Projected Use of Funds	-	\$2,226,417	-	3,187,799	-

# FAU Foundation Five-Year Budget

	FY21	FY22	FY23	FY24	FY25
	Amended Budget	Approved Budget	Approved Budget	Approved Budget	Proposed Budget
Source of Funds from Foundation:					
Endowment Management Distribution	1,600,000	3,653,918	6,830,171	6,420,780	6,763,694
Interest on Expendable Funds	438,842	611,868	653,380	1,250,000	2,000,000
Gift and Non-Gift Fees & Other Income	478,790	741,369	242,404	195,000	223,000
Transfers from Budget Surplus	-	-	-	-	-
Prior Year Projected Budget Surplus Carryforward	-	-	-	-	-
Transfers in from Unrestricted Cash	1,309,948	-	-	-	-
Total Source of Foundation Funds	3,827,580	5,007,155	7,725,955	7,865,780	8,986,694
Projected Use of Foundation Funds:					
Salaries & Benefits - FAU Advancement Staff	13,260	9,720	1,500,000	1,500,000	-
Operating Expenses	1,184,598	1,315,143	2,506,835	2,283,572	2,289,894
Government Relations & University Leadership Support	1,082,423	1,082,292	1,119,120	1,218,050	1,246,800
University Initiatives/Priorities/Scholarships	-	-	-	264,158	5,450,000
Scholarships	1,547,299	2,600,000	2,600,000	2,600,000	-
Total Projected Use of Foundation Funds	3,827,580	5,007,155	7,725,955	7,865,780	8,986,694
Source of Funds Over/(Under) Projected Use of Funds	-	-	-	-	-
Additional Information					
Annual Fundraising	\$58M	\$81M	\$68M	\$56M (4/1/2024)	
Endowment Value	\$285M	\$258M	\$267M	\$294M (3/31/2024)	

FAUF Budget Fiscal Year 2025

## FAU Foundation FY25 Proposed Operating Budget

### **FY25**

Source of Funds from Foundation:	
Endowment Management Distribution	6,763,694
Interest on Expendable Funds	2,000,000
Gift & Non-Gift Fees and Other Income	223,000
Total Source of Foundation Funds	8,986,694
Projected Use of Foundation Funds:	
Salaries & Benefits	-
Operating Expenses	2,289,894
Government Relations & University Leadership Support	1,246,800
University Initiatives/Priorities/Scholarships	5,450,000
Scholarships	-
Total Projected Use of Foundation Funds	8,986,694
Source of Funds Over/Under Projected Use of Funds	-

### FAU Foundation

#### Quarterly Financial Report For Nine Months Ending 03/31/2024

### Q3 Balance Sheet Insights



#### ■FY23 ■FY24

P&L Activity	Q3 FY24 Actuals	Q3 FY23 Actuals	FY24 to FY23 Variance
Source of Funds from Foundation: (Revenues)			
Endowment Management Distribution	6,447,165	7,001,605	(554,440)
Interest on Expendable Funds	2,457,372	1,124,583	1,332,789
Gift & Non-Gift Fees & Other Income	192,755	178,568	14,187
Total Source of Foundation Funds (Revenues)	9,097,292	8,304,756	792,536
Use of Foundation Funds: (Expenses)			-
Salaries & Benefits - FAU Advancement Staff	(1,125,000)	(1,100,000)	(25,000)
Operating Expenses	(1,391,555)	(1,324,667)	(66,888)
Government Relations & University Leadership Support	(234,640)	(692,225)	457,585
University Initiatives/Priorities	(242,771)	-	(242,771)
Scholarships	(1,950,000)	(1,516,665)	(433,335)
Total Use of Foundation Funds (Expenses)	(4,943,966)	(4,633,557)	(310,409)
Source of Funds Over/(Under) Use of Funds	4,153,326	3,671,199	482,127



Operating revenue flucates due to the timing of donations