

Glossary for BOT Workshop on Enrollment Management

August 16, 2006

AA	Associate of Arts degree that is usually awarded at the community college level. Normally all AA work may be counted towards a Bachelor degree.
Academic Unit	The amount of credit that is issued for an academic year's work in a subject in high school. If a student took French for fall and spring semesters in high school, the student would earn one academic unit in French.
ACT	American College Testing-an agency that provides standardized testing for admission for an undergraduate degree.
Admit	An evaluation procedure that determines if an applicant is qualified to enroll at the University; an admitted student.
APR	Academic Progress Rate-an NCAA calculation to determine the academic success of scholarship athletes on a NCAA sanctioned team.
AS	Associate of Science degree awarded at the community college level. Traditionally this is a terminal degree associated with a vocational program. Some articulation agreements have been negotiated for specific AS degrees to count toward a baccalaureate degree.
BOG	Board of Governors. The constitutionally established governance board for state universities in Florida.
Call Number	A unique 5 digit number assigned to each section of a course that is taught in a particular semester. The Call Number is used by the student to register for courses.
CLAST	A State mandated proficiency test that a student must pass to progress to junior/senior level courses.
Credit/credit hour/semester credit hour (SCH)	The value of a college level course. Typically courses are valued at 3 credits but may range from 1 to 15 credits. An undergraduate program typically requires 120 earned credits for graduation. Each credit is equivalent to 750 minutes of instruction.
CRM	Customer Relationship Management. A tool for managing customer interactions. See Talisma
DFW Rate	The proportion of a section of a course or a course in which students earn a grade of D+, D, D-, F or from which they withdraw prior to completion.
FACTS	A state web site where students may apply for admission, view personal transcripts, produce degree audits, and complete transient enrollment applications to other state colleges and universities
FTE	Full Time Equivalent. A mathematical calculation which converts credit hours into effective full time students. Undergraduate FTE=SCH/40; Graduate FTE=SCH/32.
FTIC	First Time In College. A freshman who has earned fewer than 12 semester hours of college work after graduating from high school.
Gateway Program	Summer Program designed to prepare students for the demands of their first year in college .
GMAT	A standardized test which is used in the admission process for graduate students applying to business program
Gordon Rule	A State mandated undergraduate graduation requirement. Students must satisfactorily complete four designated writing courses and two mathematics courses at a prescribed level.
GRE	A standardized test which is used in the admission process for graduate students in most masters and PhD programs.
GSA	Graduate Student Association. The representative body of students who are enrolled in graduate level programs.

Hold	A flag on the student system that prevents the student from registering until the hold is removed. An example is an Advising hold that prevents a student from registering for classes until the student has seen an advisor.
I-20	An approval for an international student to seek a student visa to study in the United States. I-20s are issued by the school that has admitted the student.
ILP	An individualized learning plan - a student who does not meet the minimum required test scores for admission is assigned an ILP. Students are required to take a college preparatory course in math and/or reading/writing at a community college to satisfy ILP requirements.
Limited Access Program	A program at an SUS institution in which the number of students allowed in the program is restricted by capacity factors. AT FAU, the Bachelors of Nursing is the only currently designated Limited Access Program.
NACAC	National Association for College Admission Counseling
NOC	Nation of Citizenship
NRCCUA	National Research Center for College and University Admissions
OASIS	The student record system. All data from Admissions, Registrar, Financial Aid, Controllers and Housing are maintained in this system.
Registration/enrollment	The process of enrolling in a course(s) at the University. To register for courses in a degree program, a student must be admitted to the university.
SASS	A degree audit system that allows students and/or advisors to determine what has and has not been completed toward the achievement of degree requirements.
SAT	Scholastic Aptitude Test. An Educational Testing Service test. This provides standardized testing for admission for an undergraduate degree.
SECME	Southeastern Consortium for Minorities in Engineering
SUS	SUS-State University System-A long established term to identify the 11 Public Universities in Florida .
Talisma	A CRM purchased by FAU to enhance and manage correspondence and communications with applicants.
Title I Schools	Schools identified by the federal government as having a significant proportion of students who are members of minority groups traditionally underrepresented in higher education.
TOEFL	A standardized test used to determine the ability of a foreign student to read, write and speak English. The TOEFL test or its equivalent is required for all foreign students who come from a non-English speaking nation.
Upper Division	The courses a student takes that are classified as Junior or Senior level courses. Within the SUS, these courses are numbered at the 3000 or 4000 level.
Yield/Yield rate	The number/ratio of the number of students admitted to a college/university who actually register at that institution. If a college admits 1000 students and 450 actually enroll, the yield is 45 and the yield rate is 45%.