

Item: **BF**: **A-1**

Tuesday, January 30, 2024

SUBJECT: Board Resolution Authorizing the Issuance of Debt for the Construction of Student Housing Facilities on the Boca Raton Campus

PROPOSED Board ACTION

Approval of the Resolution authorizing the issuance of debt for new student housing.

BACKGROUND INFORMATION

In 2023, the University engaged Brailsford & Dunlavey to conduct a Housing Feasibility assessment to quantify current and future student demand for housing at the University's Boca Raton campus. The study indicated that there is significant demand for on-campus housing and that unmet demand is approximately 1,066 beds based on current enrollment trends. The study further communicated a phased approach to address unmet demand by developing 600-800 beds in suite style units in the initial phase to respond to the existing demand while also mitigating potential occupancy risk by adding too many beds to the market at one time.

For this initial phase, management is recommending construction of a single building that will be located in the southeast portion of the Boca Raton campus, east of Parliament Hall. Initial designs indicate a building of approximately 204,000 square feet comprised of 3- and 4-bedroom semi-suite units totaling 670 beds. The facility will also have multipurpose space and amenities similar to existing facilities. Site work is set to begin in November of 2024, construction in January of 2025, with the goal of delivering the building in May of 2026 for the Fall 2026-27 term. Total project cost is estimated at \$107.6 million including all contingencies and soft costs.

The project will be financed with 30-year, fixed rate, tax exempt debt, with level debt service issued by the Florida Atlantic University Finance Corporation, a direct-support organization (DSO) of the University, in the principal amount not to exceed \$117.8 million, inclusive of capitalized interest and costs of issuance. For the pro forma projections, an interest rate of 5.00% is assumed, resulting in project debt service of approximately \$7.9 million per year. The project debt will be secured by a first lien on the DSO's net revenues from existing DSO housing, along with the excess revenues from the housing debt issued through the Division of Bond Finance (DBF), on a parity basis with its existing DSO housing debt.

IMPLEMENTATION PLAN/DATE

The proposed project was authorized by the DSO on January 17, 2024. Upon approval by this board, the project is anticipated to be presented to the Board of Governors for approval at its June 2024 meeting. The DSO intends to issue the debt at the end of 2024 or early 2025.

FISCAL IMPLICATIONS

Total project cost, including the cost to issue debt, in an amount not to exceed \$117,750,000.

Supporting Documentation: Proposed resolution authorizing the issuance of debt

Presented by: Dr. Larry Faerman, Vice President of Student Affairs

Mr. Jayson Iroff, Vice President Financial Affairs and CFO

A RESOLUTION AUTHORIZING THE ISSUANCE OF DEBT AND REQUESTING THE FLORIDA BOARD OF GOVERNORS TO APPROVE THE ISSUANCE OF SUCH DEBT TO FINANCE THE CONSTRUCTION OF CERTAIN STUDENT HOUSING FACILITIES ON THE BOCA RATON CAMPUS OF FLORIDA ATLANTIC UNIVERSITY; PROVIDING AN EFFECTIVE DATE.

BE IT RESOLVED BY THE FLORIDA ATLANTIC UNIVERSITY BOARD OF TRUSTEES:

Section 1. The Florida Atlantic University Board of Trustees (the "Board of Trustees"), as the governing body of Florida Atlantic University (the "University") hereby authorizes the issuance of debt by The FAU Finance Corporation (the "DSO") and requests the Florida Board of Governors (the "Board of Governors") to approve the issuance of debt in an amount not exceeding \$117,750,000 (the "Debt") for the purpose of financing the construction of certain student housing and related facilities (the "Project") on the Boca Raton campus of the University.

Section 2. The Project will consist of the construction of a student housing facility with approximately 670 beds and 204,000 square feet located on the campus of the University in Boca Raton, Florida. The Project is reflected on the approved master plan for the University and is consistent with the mission of the University because it will provide needed student housing facilities. Design of the Project is expected to begin in February of 2024. Construction of the Project is expected to begin in December of 2024 and to be completed by May of 2026. Proceeds of the Debt are anticipated to be sufficient to complete the construction of the Project without the use of additional funds. Legislative approval of the Project has been obtained pursuant to section 1010.62(7)(a), Florida Statutes. No proceeds of the Debt will be used to finance operating expenses of the University or the DSO.

Section 3. The Debt will be issued pursuant to a Trust Indenture, as amended and supplemented (the "2012 Indenture") between the DSO and U.S. Bank Trust Company, National Association, as trustee. The Debt will be secured by a trust estate created under the 2012 Indenture which includes a lien on (i) Pledged Revenues as defined in the 2012 Indenture to include the System Revenues net of amounts needed to pay Operating Expenses, and Excess Housing Revenues representing excess funds after payment of all obligations related to the University's Housing Revenue Bonds, Series 2016 issued through the Division of Bond Finance (the "University Housing Bonds"). The University is committed to ensuring that sufficient revenues will be generated to fulfill the University's obligations with respect to the Debt. The University is legally authorized to secure the Debt with the revenues to be pledged pursuant to section 1010.62, Florida Statutes.

The lien on the Pledged Revenues to be granted to the holders of the Debt will be a first lien on parity with the lien granted to the holders of the DSO's Capital Improvement Revenue Bonds,

Series 2012B outstanding at the time of issuance of the Debt in a principal amount of \$305,000, its Capital Improvement Refunding Revenue Bonds, Series 2019A outstanding at the time of issuance of the Debt in a principal amount of \$73,450,000, Capital Improvement Revenue Bonds, Series 2019B outstanding at the time of issuance of the Debt in a principal amount of \$64,330,000 and Capital Improvement Revenue Bonds, Series 2022A (Forward Delivery) outstanding at the time of issuance of the Debt in a principal amount of \$27,680,000. At the time of issuance of the Debt the University Housing Bonds will be outstanding in a principal amount of \$165,765,000.

Section 4. The Debt will mature not more than 30 years after issuance, including any extensions or renewals thereof. The Project has an estimated useful life of 40 years, which is beyond the anticipated final maturity of the Debt. The Debt will bear interest at a fixed interest rate.

Section 5. The Debt, which consists of Capital Improvement Revenue Bonds, Series 2024 (the "Bonds") will be sold through negotiated sale. A negotiated sale is necessary due to the fact that the structure is unique and requires additional marketing as well as volatility of the tax-exempt bond market. The underwriters were selected as part of a competitive process in summer of 2023. An analysis showing that a negotiated sale is desirable is attached in Appendix A.

Section 6. The Board of Trustees will comply and will require the University and the DSO to comply, with all requirements of federal and state law relating to the Debt, including but not limited to, laws relating to maintaining the exemption from taxation of interest payments on the Bonds issued as tax exempt obligations, and continuing secondary market disclosure of information regarding the Bonds.

Section 7. The President and Chief Financial Officer of the University and the Chairperson or Vice Chairperson, Secretary or Executive Director of the DSO and other authorized representatives of the University and the Board of Trustees, and the DSO are hereby authorized to take all actions and steps, to execute all instruments, documents, and contracts, and to take all other actions as they may deem necessary or desirable, in connection with the execution, sale and delivery of the Debt.

Section 8. In making the determination to finance the Project, the Board of Trustees has reviewed the information attached to Appendix A and finds that the issuance of the Debt is in compliance with the Debt Management Guidelines, the University's debt management policy, and applicable law.

Section 9. This Resolution shall take effect immediately upon its adoption.

Adopted this 30th day of January, 2024

Appendix A

The following documents have been reviewed by the Board of Trustees prior to the execution of this Resolution:

- a. the project summary
- b. Brailsford & Dunlavey student housing feasibility assessment;
- c. anticipated draw schedule for the project;
- d. sources and uses of funds for the project;
- e. an estimated debt service schedule;
- f. A schedule showing estimated compliance with the additional debt test;
- g. a description of the security supporting repayment and the lien position the debt will have on that security;
- h. a five year history and a five year projection of the pledged revenues and the debt service coverage; and
- i. a negotiated sale analysis.

APPENDIX A-a

Project Summary

STATE UNIVERSITY SYSTEM OF FLORIDA BOARD OF GOVERNORS

Project Summary Florida Atlantic University

Housing Facilities on the Boca Raton campus

Project Description:

Florida Atlantic University ("FAU" or "University") submitted a proposal for financing the construction of a new housing facility on the Boca Raton campus of the University (the "Project"). Project financing will be through the issuance of debt by FAU Financing Corporation ("DSO") in the principal amount of not to exceed \$117,750,000.

Located on the Boca Raton Campus, the new residential facility will be built immediately east of Parliament Hall (612 bed residential building constructed in 2012) and west of University Village Apartments (constructed in 1995). Estimated at around 204,000 square feet, the project will comprise of single occupancy 3- and 4-bedroom semi-suite units totaling approximately 670 beds. Each suite will include shared bathrooms and a kitchenette. The facility will provide multipurpose space, including a front desk, study spaces, community kitchen, laundry, and other spaces throughout the 7-story building to encourage community development.

The Project is included in the 2021 adopted campus master plan and was approved by the DSO's Board of Directors on January 17, 2024, and FAU's Board of Trustees on January 30, 2024.

The proposed Project, targeting a Fall 2026 opening, will provide on-campus housing for non-first year students and will be constructed on an undeveloped plot of land adjacent to an existing parking lot that currently serves both residential and commuter students. The existing parking lot is adequate to serve the students of the Project and FAU is undergoing a parking study to evaluate the allotment and re-distribution of parking assignments for residential and commuter students overall.

Site Location:

The housing facility will be located on the Boca Raton campus of the University immediately east of Parliament Hall and west of University Village Apartments.

Construction Phase:

Advanced design of the housing facility is expected to begin in February 2024, with construction commencing in December 2024, completion of the project scheduled for May 2026 in time for student occupancy in August (Fall 2026 semester).

Project Cost:

FAU expects construction project costs for the housing facility to total \$107,590,000, including \$3,224,000 in contingencies, resulting in a per-bed cost of \$160,582.

Financing Structure:

The Project will be financed with 30-year, fixed rate, tax-exempt debt, with level debt service, issued by the DSO in the principal amount not to exceed \$117,750,000; inclusive of capitalized interest and cost of issuance. \$9,747,083 of the debt will fund capitalized interest during the construction period (approximately 18 months), and \$650,000 will fund the cost of issuance. A debt service reserve is not necessary, thus not included.

For the purpose of the pro forma projections, an interest rate of 5.00% is assumed, resulting in Project debt service of approximately \$7,900,000 million per year. (see attached *Estimated Debt Service Schedule*)

The assumed rate is based on the Office of Economic & Demographic Research (EDR) Revenue Estimate Conference long-term rate, typically used by the State in debt service projections. The actual interest rate is expected to be less.

Quantitative Demand For Project:

Based on the University's "Accountability Report", annual enrollment trended up over the past 5 years at an average annual growth rate of 0.51%, with the University projecting a conservative increase through FY 2027-2028, assuming approximately 1.0% annual growth (see chart below).

FTE Enrollment by Level (Actual and Projected)

Projected Historical **FY28** FY25 **FY26 FY27 FY19** FY20 **FY21** FY22 FY23 **FY24** 22,007 22,437 22,655 22,875 22,220 23,151 22,030 21,806 Undergrad 21,922 22,306 3,995 3,707 3,810 3,870 3,932 3,643 3,653 3,750 3,494 3,577 Graduate 26,870 25,883 26,794 25,683 25,513 25,757 26,030 26,307 26,587 **Total** 25,416 3.52% -4.15% -0.66% 0.96% 1.06% 1.06% 1.06% 1.06% 1.99% 1.84% % Change

Enrollment data based on FAU's 2023 *Accountability Plan*, approved by the Board of Trustees June 19, 2023.

The University seeks to support anticipated enrollment growth through enhanced and expanded on-campus housing offerings through a progressive housing model with age-appropriate unit-type options, as illustrated below:

| Class Level: | First-Years | Sophomores | Juniors | Seniors | Graduates |
|---------------|-------------|--------------|---------------|------------|------------|
| Housing Type: | Semi-Suite | Semi-Suite + | Full Suites + | Apartments | Apartments |
| | | Full Suites | Apartments | | |

The University engaged Brailsford & Dunlavey ("B&D") to study demand for new on-campus housing, the findings of which were reported in late July 2023 in the summary of findings and recommendations presentation and updated as part of the December 2023 Feasibility Assessment Report. Of note, per B&D, their analysis utilized more conservative estimates for total full-time enrollment and projected enrollment growth than FAU's 2023 Accountability Plan. Based on the B&D report, in light of the Project's target occupancy date of Fall 2026, estimated demand will exceed current inventory by approximately 1,066 beds on campus.

According to the B&D report and data provided by the University, occupancy on the Boca Raton Campus remained steady over the last five years, aside from the 2020-2021 academic year due to the COVID-19 pandemic. Despite FAU increasing its on-campus housing through the addition of Atlantic Park Towers in Fall 2021, on-campus occupancy remained above 95% and exceeded 100% occupancy in Fall 2022.

| Boca Raton Historic Occupancy | Historical | | | | |
|--|------------|--------|-------|-------|--------|
| | Fall | Fall | Fall | Fall | Fall |
| | 2018 | 2019 | 2020 | 2021 | 2022 |
| FAU Boca Total Residents | 4,343 | 4,191 | 3,088 | 4,496 | 4,819 |
| FAU Boca Total Beds (Non-Hotel Spaces) | 4,162 | 4,068 | 3,956 | 4,551 | 4,681 |
| Occupancy Percentage | 104.3% | 103.0% | 78.1% | 98.8% | 102.9% |

In keeping with FAU's progressive housing model, first-year and sophomore students are housed in suite-style units. Currently, there are 3,052 such beds in FAU's Boca Raton on-campus housing inventory.

Current Housing Composition: Boca Raton campus

| | Suite-Style | Apartment |
|--------------------------|-------------|-----------|
| Business Women's House | 17 | |
| Glades Park Towers | 602 | |
| Heritage Park Towers | 602 | |
| Indian River Towers | 607 | |
| Parliament | 612 | |
| Atlantic Park Towers | 612 | |
| Innovation Village North | | 605 |
| Innovation Village South | | 599 |
| University Village | | 434 |
| Total Beds | 3052 | 1638 |

B&D's report indicates that, by Fall 2026, approximately 3,880 on-campus beds will be needed to accommodate first-year/sophomore student demand, meaning that FAU would need approximately 828 suite-style beds to meet this population's demand. Accordingly, FAU plans to target sophomore students by developing the Project and adding 670 suite-style beds to campus. This will help meet demand from first year and sophomore students and help allocate more apartment-style units to upper division students.

FAU's Board of Trustees recently approved an increase in student housing rental rates over the next three (3) fiscal years (FY 24-25 through FY 26-27). The rates will increase 5% annually, in aggregate, over this three-year period. The University currently anticipates 3% annual increases thereafter.

The last time FAU's Board of Trustees approved an increase in student housing rental rates was FY15-16 with those increases taking effect in FY16-17.

The following chart compares on-campus rental rates for the University's existing housing facilities with the proposed rates for the Project.

Housing System Rental Rates (per student per semester)

| | Act | uals | Projected | | | |
|---|--------------------|---------------|-----------|-----------------|----------------|--|
| | ACU | uais | (st | ubject to chang | ge) | |
| | 2022-2023 | 2023-2024 | 2024-2025 | 2025-2026 | 2026-2027 | |
| Proposed Housing | | >====== | F 10 10 | | | |
| The Project | | | " "" | | | |
| 4-Bed/2-Bath Full Suite (Single-Occupancy) | N/A | N/A | N/A | N/A | \$5,655 | |
| 3-Bed/1-Bath Full Suite (Single-Occupancy) | N/A | N/A | N/A | N/A | \$5,499 | |
| Fig. 1. Company December (Suite State) | | | | | | |
| Existing Boca Raton Campus Housing (Suite Style) | | | | | | |
| Atlantic Park Towers | \$4,885 | \$4,885 | \$5,102 | \$5,332 | \$5,574 | |
| 4-Bed/2-Bath Full Suite (Single-Occupancy) | 100 1110 1110 1110 | | \$5,102 | \$5,382 | \$5,684 | |
| 2-Bed/1-Bath Semi-Suite (Single-Occupancy) | \$4,750 | \$4,750 | \$3,900 | \$3,966 | \$4,164 | |
| 2-Bed/1-Bath Semi-Suite (Double-Occupancy) | \$3,900 | \$3,900 | \$3,900 | ф3,900 | Ф4, 104 | |
| Parliament Hall | #4.000 | #4.000 | Ø4 040 | \$5,030 | \$5,262 | |
| 4-Bed/2-Bath Semi-Suite (Single-Occupancy) | \$4,600 | \$4,600 | \$4,812 | | \$3,846 | |
| 2-Bed/2-Bath Semi-Suite (Double-Occupancy) | \$3,365 | \$3,365 | \$3,516 | \$3,676 | \$3,040 | |
| Indian River Towers | # 4.000 | #4.000 | £4.004 | ሰ ር 200 | \$5,574 | |
| 4-Bed/1-Bath Full Suite (Single-Occupancy) | \$4,600 | \$4,600 | \$4,904 | \$5,228 | | |
| 2-Bed/1-Bath Full Suite (Double-Occupancy) | \$3,365 | \$3,365 | \$3,560 | \$3,792 | \$4,038 | |
| Heritage Park Towers | | | 40.000 | 40.004 | 00.540 | |
| 3-Bed/1-Bath Semi-Suite (Double-Occupancy Room) | \$3,050 | \$3,050 | \$3,206 | \$3,384 | \$3,540 | |
| 3-Bed/1-Bath Semi-Suite (Single-Occupancy Rooms) | \$4,160 | \$4,160 | \$4,352 | \$4,548 | \$4,760 | |
| 1-Bed/1-Bath Semi-Suite (Super Double) | \$3,650 | \$3,650 | \$3,814 | \$3,984 | \$4,164 | |
| Glades Park Towers | | | | | | |
| 3-Bed/1-Bath Semi-Suite (Double-Occupancy Room) | \$3,050 | \$3,050 | \$3,206 | \$3,384 | \$3,540 | |
| 3-Bed/1-Bath Semi-Suite (Single-Occupancy Rooms) | \$4,160 | \$4,160 | \$4,352 | \$4,548 | \$4,760 | |
| 1-Bed/1-Bath Semi-Suite (Super Double) | \$3,650 | \$3,650 | \$3,814 | \$3,984 | \$4,164 | |
| Existing Boca Raton Campus Housing (Apartment St | vle) | | | | | |
| Innovation Village Apartments - North | <u>,,,</u> | | | | | |
| 4-Bed/2-Bath Apartment (Single-Occupancy) | \$5,180 | \$5,180 | \$5,418 | \$5,662 | \$5,918 | |
| 2-Bed/2-Bath Apartment (Single-Occupancy) | \$5,480 | \$5,480 | \$5,788 | \$6,078 | \$6,382 | |
| 1-Bed/1-Bath Apartment (Single-Occupancy) | \$5,680 | \$5,680 | \$5,942 | \$6,210 | \$6,490 | |
| Innovation Village Apartments - South | ψ0,000 | 40,000 | 40,0 | 4-1 | | |
| 4-Bed/2-Bath Apartment (Single-Occupancy) | \$5,180 | \$5,180 | \$5,418 | \$5,662 | \$5,918 | |
| 1-Bed/1-Bath Apartment (Single-Occupancy) | \$5,680 | \$5,680 | \$5,942 | \$6,210 | \$6,490 | |
| University Village Apartments | ψ0,000 | φο,σσσ | ψο,σ.2 | Ψ0,2.0 | 45,155 | |
| 4-Bed/1-Bath Apartment (Single-Occupancy) | \$4,200 | \$4,200 | \$4,394 | \$4,594 | \$4,802 | |
| Studio Apartment (Double-Occupancy) | \$3,100 | \$3,100 | \$3,368 | \$3,606 | \$3,846 | |
| Studio Apartment (Double-Occupancy) Studio Apartment (Single-Occupancy) | \$4,600 | \$4,600 | \$5,272 | \$5,662 | \$5,918 | |
| Studio Apaitment (Single-Occupancy) | Ψ-1,000 | Ψ-1,000 | Ι ΨΟ,Ζ/Ζ | Ψ0,002 | ψ0,010 | |

Assessment of Private Sector Alternatives:

FAU evaluated several financing structures including the public private partnership (P3) model. Ultimately, FAU selected the submitted financing approach due to the fact it presented the lowest cost of capital and greatest affordability.

Additionally, the P3 structure adds a level of complexity to the project that is not necessary, does not provide any benefits to the University, and potentially dilutes the University's control of the project to a third part.

Security/Lien Structure:

The Project debt will be secured by a first lien on the DSO's net revenues on a parity basis with the DSO's outstanding Capital Improvement Revenue Bonds Series 2012B, Capital Improvement Refunding Revenue Bonds Series 2019A, Capital Improvement Revenue Bonds Series, Series 2019B, and the Capital Improvement Refunding Revenue Bonds (Student Housing Project) Series 2022A (Forward Delivery); together "Pledged Revenues", and a second lien on the net revenues of the University Housing System after payment of all debt service and any other obligations under the University's Housing Bonds, Series 2016 issued by the Division of Bond Finance (DBF), including annual payments to the Building Maintenance and Equipment Reserve Fund. This two-tier structure is reflected in the exhibit "Historical and Projected Debt Service Coverage".

Pledged Revenues & Debt Service Coverage:

Projected Pledged Revenues and debt service coverage are reflected in the attached chart titled *Historical and Projected Debt Service Coverage*.

The two-tiered net revenue pledge, as previously described, provides more than adequate resources as evidenced by debt service coverage ratios of 1.53x and 1.63x in FY26-27 and FY 27-28, respectively. (See *Historical and Projected Debt Service Coverage*)

Return on Investment:

The Project is expected to achieve an internal rate of return (IRR) estimated at 6.63%, based upon assumptions provided by the University.

Method of Sale:

FAU plans to market the debt via negotiated sale. Based on input from underwriting firms with local and national expertise, FAU provided supporting rationale concluding that the debt should be easily absorbed in the market and should have strong investor demand (given the current lack of supply), the DSO is a relatively new and infrequent issuer, and the lien structure and unique security features warrant additional marketing, so a negotiated sale is anticipated to provide the most favorable financing terms and conditions and thus the most benefit to the University and DSO.

APPENDIX A-b

Brailsford & Dunlavey Student Housing Demand Study



Housing Feasibility Assessment

REPORT / JANUARY 2024



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Exhibits

- A: Spring 2023 Student Survey Responses
- B: Housing Market Demand & Financial Feasibility Analysis Presentation

Note: The market information and demand projections provided in this report's Executive Summary and Detailed Findings are current as of December 2023.

Preface

In the spring of 2023, Florida Atlantic University ("FAU" or the "University") engaged Brailsford & Dunlavey ("B&D") to develop a Housing Feasibility Assessment (the "Assessment") for the institution's Boca Raton Campus ("Boca Campus"). Due to relatively low rental market inventory and high barriers to entry throughout the off-campus market surrounding the University, students' interest in on-campus living at FAU far exceeded available capacity. As a result, the University initiated a planning process to define a long-term strategy for growing on-campus capacity to better meet demand, but also to help position FAU's on-campus housing inventory at the Boca Campus to advance the University's student development and success outcomes more effectively by improving the quality of its living environments and enhancing the overall residential experience.

The following report (the "Report") summarizes the key findings and recommendations of the Assessment. The findings and recommendations contained herein represent the professional opinions of B&D's personnel based on assumptions and conditions detailed in the Report. B&D relied extensively on information provided by FAU, accepted this information as accurate, and performed no independent verification to confirm its validity. B&D also conducted research using both primary and secondary information sources that are deemed reliable but whose accuracy cannot be guaranteed. Brailsford & Dunlavey does not represent or warrant that the estimates and projections contained herein will be realized, as the actual performance will be influenced by market forces and other external factors beyond the University's or B&D's control.

This report is intended to be used in whole and not in parts. Separation of any part from the whole may skew information or interpretation. B&D makes no assurance and provides no guarantee or warranty that the estimates and projections presented in this report will reflect FAU's actual costs and financial performance. Economic and market conditions, the University's actions, and implementation timing, as well as other important circumstances beyond B&D's control, often do not occur as planned and such deviations can be material.

B&D would like to thank the following individuals from the University steering committee who provided critical insight and direction throughout the process (in alphabetical order):

- Marcelo Bezos, Assistant Vice President, Facilities Management
- Azita Dotiwala, Director of Budget + Planning
- Matt Eisner, Financial Analyst
- ◆ Dr. Larry Faerman, Vice President of Student Affairs
- Dr. Brian Fisher, Associate Vice President, Operations Division of Student Affairs
- Jayson Iroff, Vice President for Financial Affairs + CFO
- ◆ Catherine Kellman, Director of Housing + Residential Education

The B&D team responsible for completing the planning effort was comprised of the following individuals:

- Brad Noyes, Executive Vice President
- ◆ Joe Winters, Vice President
- Brenden Kollar, Director

- Zayn Minkara, Project Analyst
- Isabella McGillycuddy, Project Analyst

Background

PURPOSE

In order to respond to the University's needs, B&D conducted various analyses as a part of the Assessment with the goal of accomplishing the following key objectives:

- Confirm FAU's strategic priorities and the role that on-campus housing must play in realizing that vision.
- Characterize the potential risks to on-campus housing at the Boca Campus and how FAU can avoid any
 occupancy concerns into the future.
- Quantify current and future student demand for housing at FAU's Boca Raton campus and determine gaps in supply.
- ♦ Identify the Assessment's recommended project concepts to advance FAU's housing objectives and the identified market need.

APPROACH

A series of analyses and planning activities were required to accomplish all objectives of the Assessment, including a strategic criteria setting work session, multiple administrator and end-user engagements, a web-based student survey, a detailed housing demand analysis, and an off-campus market analysis. Further detail on each planning effort is provided below:

- Strategic Prioritization and Criteria Confirmation: A Strategic Asset Value ("SAV") work session was held with key university stakeholders to confirm the strategic objectives of the University as it relates to on-campus housing. This session occurred in March 2023 and was used to establish a success criteria framework for all decisions made through the Assessment.
- Administrator Interviews and Student Focus Groups: B&D met with various student populations and FAU administrative leaders in April 2023 to gather observations and recommendations regarding FAU's on-campus housing system. These conversations revealed unique insight into FAU's campus culture, student perspectives, off-campus housing experiences, and housing and campus-wide operations. These concepts were incorporated into various aspects of the Assessment that informed the broader analysis of the market context.
- ◆ Student Demographic Analysis: This analysis reviewed demographic data of FAU's student populations starting with the fall 2018 semester. Due to the COVID-19 pandemic during the 2020 and 2021 calendar years, B&D discounted any material impacts illustrated in FAU's demographic data for the 2020-2021 academic year and focused primarily on the trends present before and after the pandemic. The official student enrollment projections were provided by the University, and B&D assumed these projections were achievable for FAU, based on historical enrollment performance and the University's strategic objectives. This information was incorporated in the demand analysis to enhance demand projections into the future.

- Off-Campus Market Analysis: Primary and third-party off-campus market research was conducted for areas adjacent to and surrounding FAU's campus to better understand options available to FAU students in the Boca Raton market. Third-party data was obtained from the CoStar Group.
- Web-Based Student Survey: A survey was conducted in April 2023 to collect information on current and future student housing preferences. All students were invited to take the survey throughout the duration of the survey tool. In total, 2,003 students responded to the survey (approximately 10.2% response rate), including 1,646 full-time students (approximately 16.7% response rate of FAU's full-time population).
- Demand Analysis and Scenario Testing: Student survey responses, in combination with FAU's existing housing participation and strategic priorities, were utilized to quantify the University's student housing demand and opportunity for expansion. B&D used its proprietary Demand-Based Programming ("DBP") modeling to provide FAU with a detailed demand assessment.
- Project-Specific and Housing System Financial Analysis: Based on the outcomes of the market analysis and feasibility assessments, B&D assessed a preliminary conceptual program for the Project and provided the University recommendations on implementation strategies through a housing system-wide financial model. A project-specific pro forma was also created and incorporated into the housing system-wide financial model to determine the financial feasibility and the Project's impact to FAU's housing system.

UNIVERSITY OVERVIEW

Established in 1961 and opening in 1964, Florida Atlantic University became the fifth public university in Florida. With its first and now main campus located in Boca Raton, Florida, FAU was the first public university established within the Miami metropolitan area to serve the growing population in southeast Florida. The first university buildings were built on the former Boca Raton Army Airfield, which was used as a U.S. Army Air Corps base during World War II¹. By the 1950s, this base became obsolete and was identified as a location for the new south Florida university to be located. At the time of its opening, FAU offered only upper-division and graduate-level classes due to the theory that first-years and sophomores could be served by the state's



Image of the FAU Student Union at the Boca Raton Campus, courtesy of FAU.

community college system. In an effort to increase student enrollment, FAU focused on a wave of initial campus developments, including six residence halls that were opened in time for the 1965-1966 academic year. This significant growth over a short period of time would remain a theme for the young institution as it evolved through the years.

^{1 &}quot;From Airbase to Campus", FAU About - History: Timeline, https://www.fau.edu/about/history/airbase/ (Accessed November 2024).

FLORIDA ATLANTIC UNIVERSITY | 2023 HOUSING FEASIBILITY ASSESSMENT

As the University approaches its 60th anniversary in the 2024-2025 academic year, it has experienced tremendous growth since its humble beginnings. The expedited evolution drove FAU to be known as one of the State University System's ("SUS") fastest-growing institutions. FAU is designated as a research university, with high research activity, by the Carnegie Foundation for Advancement of Teaching, and the University is targeting the achievement of the Very High Research Activity (R1 classification) designation in 2025², which is the most coveted Carnegie research designation. Additionally, the University expanded to six physical campuses in Florida while serving over 25,000 students with over 170 degrees. In 1969, FAU introduced intercollegiate athletics, which signaled the start of the graduate transformation into a more traditional institution.³ Over the last decade, the University has continued its transformation – this time with a focus on providing an enhanced residential campus experience for its students. While traditionally a predominantly commuter-based campus, FAU's student population continues to evolve and include more non-local students. This shift in student demographics and market trends throughout Boca Raton have increased the need for more on-campus housing at its main campus.

In 1999, the University opened the John D. MacArthur Campus in Jupiter, Florida, ("Jupiter Campus") that included the residential Harriet L. Wilkes Honors College ("Honors College") and the expansion of on-campus housing to a second campus. Entering the fall 2023 semester, FAU offered approximately 5,200 beds across both the Boca Raton and Jupiter Campuses, with approximately 4,750 beds at the Boca Campus. Since the early 2000s, FAU's focus on expanding its on-campus housing offerings led to seven new developments at the Boca Campus and two new developments at the Jupiter Campus. FAU most recently added new on-campus housing developments to both campuses in fall 2021, with 153 beds in Residential Hall 3 at the Jupiter Campus and 612 beds in Atlantic Park Towers at the Boca Campus.

² "Road to R1", FAU Home: Research, https://www.fau.edu/research/road-to-r1/ (Accessed November 2023).

³ "The Williams Years (1962 – 1973), FAU About – History: Timeline, https://www.fau.edu/about/history/williams/ (Accessed November 2022).

Executive Summary

ASSESSMENT KEY FINDINGS

The University continues to evolve as an institution, and, as a result, its on-campus housing program and offerings must grow and adapt to fulfill FAU's strategic purpose within the broader institutional context. FAU has the opportunity to leverage this significant demand for housing to advance institutional priorities related to student success and campus community creation. Based on the research and analysis performed by B&D, the Assessment confirmed the importance of on-campus housing, and that student demand remains high despite the recent addition of new beds at the Boca Campus. A summary of the key market findings can be found below:

- ◆ On-Campus housing supports meaningful developmental outcomes for FAU students and plays a critical role in the University's ability to achieve its strategic objectives. FAU's current strategic plan, A Strategic Plan for the Race to Excellence, outlines several important objectives, including: 1) FAU's ability to "recruit and retain the highest talent in faculty, staff and students"⁴ and 2) "build a geographically-diverse population of students who excel in focused academic areas and engage in enriching activities that drive them to timely graduation and successful futures".⁵ To that end, a key component to FAU achieving those strategic goals is providing sufficient on-campus housing to allow for the continued recruitment of students outside of the local area (Palm Beach and Broward Counties) while also creating a supportive campus environment for students. In fact, 58% of on-campus students indicated that they chose to live on campus due to the proximity to on-campus resources/amenities. These same students indicated they spend over 7 hours a day on campus outside of their residence halls.
- Projected student demand will support approximately 1,066 additional on-campus beds by the fall 2026 semester, assuming FAU continues to maintain its enrollment trends and meets enrollment projections. Demand projections for the fall 2023 semester indicated approximately 820 beds of unmet demand based on current student demographic data. The University projects its full-time enrollment will increase by approximately 8%, in total, over the next four (4) years, starting with the 2024-2025 academic year. This modest annual increase would drive the demand to the projected 1,066 beds by fall 2026, which is the targeted opening semester for the Project. As FAU continues to prioritize its first-year student experience, unmet demand will continue to be driven by sophomores, juniors, and seniors.
- ◆ The University's undergraduate population has evolved over the last several years, shifting the composition of the population from primarily local to almost an equal split of local and non-local students. Traditionally known as a "commuter school" for enrolling a primarily local student population, FAU's undergraduate population shifted over the last several years due to the University's focus on

⁴ "The Aspiration", A Strategic Plan for the Race to Excellence: 2015-2025, https://www.fau.edu/provost/documents/approved.plan2018.pdf (Accessed March 2023).

⁵ "Goals", Ibid, (Accessed March 2023).

recruiting from outside the South Florida area. The continued recruitment and retention of non-local students resulted in non-local students totaling approximately 48% of the full-time, undergraduate population in Fall 2022, which is an increase from non-local students representing 37% of the full-time undergraduate population in fall 2018. Should this shift in the undergraduate population continue, it is anticipated that student demand for on-campus housing would continue to increase beyond current projections.

Recent and projected off-campus housing market conditions immediately surrounding FAU create a high barrier to entry for students, making it difficult for students to find affordable options with close proximity to campus. The housing market immediately surrounding the Boca Campus is mostly student averse as it focuses primarily on higher-end rental properties and single-family houses with only a few properties catering to only students. Similar to trends across the rest of South Florida, the Boca Raton housing market increased exponentially during 2021 and 2022, and rental rates have seemingly reached a plateau throughout 2023. However, market projections indicate rates will continue to increase for the foreseeable future with limited relief provided by the planned expansion of the multi-family market over the next several years. These historic and projected trends indicate that student demand could increase beyond current projections due to an unaffordable off-campus market.

RECOMMENDATIONS

Based on market analysis findings, there is significant student demand for on-campus housing that FAU should respond to in a multi-phased approach, with a focus on responding to non-FTIC student demand. As the University considers future expansion options, it must evaluate all financial options, including the reliance on its strong housing system performance, to ensure the rental rates of the new project(s) remain accessible for students. More detailed information about the following recommendations can be found in **Exhibit B**.

- ♦ The University should address the unmet demand through a multi-phased approach, with Phase I (the "Project") targeting a fall 2026 opening and the following phase to be determined after a future market assessment. With the current state of demand and recent student waitlists for housing, FAU should immediately address unmet demand through a new housing development targeting primarily sophomore students. The Project should range between 600 to 800 total beds in suite-style units to respond to the significant demand that exists while also mitigating potential occupancy risk by adding too many beds to the market at one time. Once the Project opens and occupancy stabilizes, FAU should reconfirm student demand through an updated market analysis to determine the exact program for future phases of development. However, if current trends remain into the future, the additional phases should target new apartment beds to respond to upper division student demand.
- The University should rely on the financial strength of its existing on-campus housing system, and specifically the FAU Finance Corporation ("FAUFC"), to subsidize the financial performance of the Project until it stabilizes. With the current and projected construction costs within the South Florida market, FAU is assuming a relatively expensive cost per square foot at the early conceptual stage

of the Project to maintain a conservative total project budget. Additionally, FAU focuses on creating financial accessibility for its students by not increasing its highest rates on campus and instead maintaining its current wide range of rental rate options across its portfolio. That focus, coupled with the continued increase in development costs, will require FAU to rely on the financial strength of its on-campus housing portfolio to subsidize the performance of the Project. Based on current financial projections, the Project is anticipated to slightly reduce the housing portfolio's debt service coverage ratio ("DSCR") from FY 2024's DSCR, but it is anticipated that the DSCR will remain above 1.50x the first year of the Project's operation and quickly match FY 2024's DSCR of 1.60x within the first four (4) years of the Project's operation.

♦ The University should continue to focus on financial accessibility for students while also leveraging market conditions to ensure system-wide financial stability and reinvestment into existing facilities remains constant. In November 2023, FAU's Board of Trustees ("BOT") approved a rental rate increase for on-campus housing for the next three fiscal years (FY2025 through FY2027). The annual increase will be dependent on each unit-type and facility, but the aggregate average increase will be 5% annually. While FAU's highest rental rates are among the highest in the SUS, the University provides a wide range of rental rate options to maintain accessibility for students. The current proposed rates for the Project will be below FAU's highest rates and align with the University's efforts of providing financial accessibility for students. Additionally, FAU must continue to allocate money to its reserve funds to support future capital projects as four (4) of FAU's nine (9) housing facilities at the Boca Campus are over 20 years old. Due to the projected cost of living increases in the Boca Raton market, FAU's oncampus rental rates are projected to remain lower than the off-campus market and provide students affordable options, even with the approved rate increases for FAU's housing.

Detailed Findings

STRATEGIC VISION

As part of the Assessment, B&D facilitated a Strategic Asset Visioning ("SAV") work session with FAU's steering committee. The primary objective of this session, conducted in March 2023, was to gain a comprehensive understanding of FAU's current strategic position and establish the success criteria and long-term vision for oncampus housing. By evaluating the University's present state and desired future outcomes across five key categories – Enrollment Management, Campus Community, Educational Outcomes, Financial Performance, and Environmental Sustainability – the aim was to establish the University's targeted new reality and definition of success. This framework, aligned with the University's mission and purpose, then guided B&D's market analysis and recommendations as part of the Assessment.

The outcomes of the SAV work session and analysis provided a deeper understanding of FAU's broader goals and how they must be translated to on-campus housing. Following the work session, B&D analyzed the gaps between FAU's self-assessment in each category and its desired aspirations. These identified gaps highlighted the specific areas of focus for the Assessment and guided the formulation of the resulting success criteria. The Assessment's success criteria focus on supporting student development and success, delivering an affordable and consistent housing experience at scale, and contributing to thriving and integrated campus neighborhoods. By incorporating these criteria into every aspect of the Assessment's recommendations, FAU can create an oncampus housing experience that aligns with the University's broader mission and fosters a thriving and engaged student community. The following outlines the success criteria for the Assessment:



Quantity:

- Increasing FAU's on-campus housing supply is critical to the University's continued development as a residential campus and its ability to recruit and retain students from outside the local area.
- The University must consider expanding its on-campus housing options for upper-division students.

Location:

- Future housing developments must comply with the Campus Master Plan, with a focus on developing the southeastern portion of the Boca Raton Campus through new residential facilities.
- The formation of a sense of place should be a driving goal of housing developments through both physical amenities and programming.



Target Market:

- First-year + second-year experiences must provide academic and personal support to students.
 Sophomore experience should be distinct from first-year experience.
- Expanding upper division housing options will further enhance FAU's residential campus status.

Unit Typology:

- Aligning unit-type offerings with a student development continuum is preferred but not required:
 - First-Years: Heavily-supported units/buildings (Semi-Suites)
 - Sophomores: Transitional housing (semi- or full suites)
 - Juniors/Seniors: suites + apartments
 - Graduates: apartments



Financial Accessibility + Quality Reconciliation

Financial Accessibility:

- FAU should deploy a differentiated pricing model across its housing portfolio that responds to its diverse student population.
- The University's housing rates should remain financially accessible for students while responding to trends among SUS peers and the local Boca Raton housing market.

Quality Reconciliation:

 As almost half of FAU's existing inventory is over 20 years old, FAU must continue to make investments in existing facilities to maintain highquality residential experience.



Financial Performance + Institutional Will

Financial Performance:

- New construction or renovation investments must achieve debt coverage ratios of at least 1.25x across FAU's housing system.
- Strategic reinvestment in existing facilities should be made to eliminate current and future deferred maintenance.

Institutional Will:

 With the focus of maximizing quality and minimizing cost for students, all financing and ownership alternatives should be considered for upper division facilities that require limited FAU-led programming.

EXISTING HOUSING CONTEXT

Florida Atlantic University offers on-campus housing at two (2) of its six (6) campuses – the Boca Raton Campus and the Jupiter Campus. The latter provides a residential experience at the Jupiter Campus in three different residence halls for FAU's Honors College. With over 70% of FAU's enrollment located at the Boca Raton Campus, the University's on-campus housing portfolio continues to play a pivotal role in the campus experience for students. The housing portfolio at the Boca Raton Campus consists of nine buildings located across the continually evolving campus, with 64% of its total beds dedicated to suite-style unit-types. The other 36% of FAU's on-campus housing are apartment units. Traditionally, FAU targeted its first-year and sophomore populations as primary residents within the suite-style units. These units can be broken down into two different subgroups: semi-suites (units with bedroom(s) and ensuite bathroom(s)) and full suites (units with bedroom(s), living space, and ensuite bath(s)). The apartment beds are typically occupied by some sophomores, juniors, seniors, and a limited number of graduate students.

The table below, in **Figure 1**, outlines FAU's existing on-campus housing assets, including the age of each facility, bed counts, and recent rental rates per bed. In November 2023, FAU's BOT approved the increase of rental rates for on-campus housing, starting with the 2024-2025 academic year. This marks the first increase in rental rates in nine (9) years for the Boca Raton Campus. The University will increase their rental rates by an aggregate average of 5%, annually, through the 2026-2027 academic year.

| | | | | Range of Boc | a Raton On-Campu | s Rental Rates |
|---------------------------------------|----------------|---------------------|---------------|--------------------------------|--------------------------------|--------------------------------|
| Residence Hall | Year Opened | Unit-Types | Total Beds | AY 2022-2023 Semester Rates | AY 2023-2024 Semester Rates | AY 2024-2025 Semester Rates |
| B+PW Scholarship House | 1996 | Semi-Suites | 17 | N/A | N/A | N/A |
| Glades Park Towers | 2007 | Semi-Suites | 602 | \$3,050 - \$4,160 | \$3,050 - \$4,160 | \$3,206 - \$4,352 |
| Heritage Park Towers | 2004 | Semi-Suites | 602 | \$3,050 - \$4,160 | \$3,050 - \$4,160 | \$3,206 - \$4,352 |
| Indian River Towers | 2001 | Full Suites | 607 | \$3,365 - \$4,600 | \$3,365 - \$4,600 | \$3,560 - \$4,904 |
| Parliament Hall | 2013 | Semi-Suites | 612 | \$3,365 - \$4,600 | \$3,365 - \$4,600 | \$3,516 - \$4,812 |
| Atlantic Park Towers | 2021 | Semi- + Full Suites | 612 | \$3,900 - \$4,885 | \$3,900 - \$4,885 | \$3,900 - \$5,102 |
| Innovation Village Apartments - North | 2011 | Apartments | 605 | \$5,180 - \$5,680 | \$5,180 - \$5,680 | \$5,418 - \$5,942 |
| Innovation Village Apartments - South | 2011 | Apartments | 599 | \$5,180 - \$5,680 | \$5,180 - \$5,680 | \$5,418 - \$5,942 |
| University Village Apartments | 1995 | Apartments | 510 | \$3,100 - \$4,600 | \$3,100 - \$4,600 | \$3,368 - \$5,272 |

Figure 1: FAU's Boca Raton On-Campus Housing Portfolio with Age of Assets, Total Beds, and Recent and Projected Rental Rates. Data Provided by FAU.

FAU's on-campus occupancy rate remained strong by achieving 98% occupied or higher over the last five academic years, with the only exception due to the COVID-19 pandemic during the 2020-2021 academic year. Even with the addition of the 612 beds when the Atlantic Park Towers opened in 2021, the University's occupancy rate remained above 98%, and in the following year, fall 2022, the University resorted back to using hotel space to accommodate student housing needs. In three (3) of the last five (5) years, including the 2022-2023 academic year, FAU needed to supplement its on-campus capacity by leasing spaces at local hotels to accommodate the significant demand from students. At the time of the development of this Report, fall 2023 occupancy information was not available, but the University projects that occupancy rates will be close to 100% again. This trend indicates the strength of student demand and highlights the need for continued expansion of FAU's on-campus housing options. An overview of FAU's on-campus occupancy trends at the Boca Raton Campus is shown below in **Figure 2**.

| | Boca Raton On-Campus Occupancy | | | | | | | |
|--|--------------------------------|-----------|-----------|-----------|-----------|--|--|--|
| | Fall 2018 | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | | | |
| FAU Boca Total Residents | 4,343 | 4,191 | 3,088 | 4,496 | 4,819 | | | |
| FAU Boca Total Beds (Non-Hotel Spaces) | 4,162 | 4,068 | 3,956 | 4,551 | 4,681 | | | |
| Occupancy Percentage | 104.3% | 103.0% | 78.1% | 98.8% | 102.9% | | | |

Figure 2: FAU's Historical On-Campus Housing Occupancy Trends at the Boca Raton Campus. Data Provided by FAU. Note: "Total Beds" fluctuates from academic year to academic year due to operational decisions throughout the portfolio as some revenue-generating beds may be taken offline for a period of time or the University may change the occupancy type (doubles to singles, singles to doubles, etc.) of various units. Due to the COVID-19 Pandemic, FAU significantly reduced the number of beds available on campus in Fall 2020 to respond to the nature of the pandemic.

STUDENT SURVEY INSIGHT

When surveyed during the spring 2023 semester, students indicated that they understood the value of on-campus housing at FAU and demonstrated that on-campus housing was an important element of their experience as a student. Primarily, students indicated the convenience to various on-campus amenities and facilities while living on campus allowed them to be more involved in clubs/activities than their peers who lived off campus. Additionally, students that have never lived on campus or have moved off campus after living on campus indicated that on-campus housing was not as vital to their success as those who currently lived on campus. This illustrates the importance of retaining students in on-campus housing and the ability to re-capture them in future years compared to those who live off campus. **Figure 3**, below, provides more insight into the differences on-campus and off-campus students experience.

| | Students | Students |
|---|----------|----------|
| Importance of Availability of Housing when Choosing to Attend FAU: | 97% | 55% |
| Importance of Quality of On-Campus Housing in Decision to Attend FAU: | 97% | 59% |
| Convenience of Housing to Academic Interests | 96% | 69% |
| Convenience of Housing to Non-Academic Interests | 88% | 73% |
| Convenience of Housing to Dining Options | 80% | 74% |

On-Campus Off-Campus

Figure 3: Comparison of Experiences Between FAU Students Living On Campus and Students Living Off Campus, as reported in the 2023 spring survey.

Note: Off-Campus students included in the data for Figure 3 do not include those living with parent(s)/guardian(s).

In addition to the close proximity to FAU's campus resources, students also indicated that living on campus was in some instances more affordable than living off campus. As the off-campus market surrounding the Boca Raton Campus continues to evolve and cost of living increases, FAU's on-campus rental rates are projected to remain affordable relative to this market. This is an important consideration for multiple reasons as it not only provides affordable housing for students with permanent housing outside of the local area, but affordable rates for oncampus housing could interest local students to take advantage of the close proximity to campus amenities instead of living with their parent(s)/guardian(s). Historically, however, the significant majority of FAU's on-campus students are non-local, so continuing to provide affordable options relative to the off-campus market should be a priority for FAU. **Figure 4**, below, provides more information on the primary factors that influenced students' decision to live on campus.

Why Students Choose On-Campus Housing

Average Hours/Day On-Campus Residents Spend on Campus (Outside of Their Residence Hall)

62% Of On-Campus Residents
Use Family Support to Pay for Housing

Of Fall 2022 On-Campus
Residents were Non-Local
Students¹

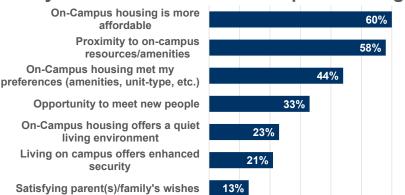


Figure 4: Characteristics of On-Campus Students, Including the Top Factors Students Chose to Live On Campus. Note #1: "Non-Local" students were considered to be those with permanent residency outside of Broward and Palm Beach Counties.

MARKET OPPORTUNITY

CURRENT ENROLLMENT TRENDS AND PROJECTIONS

Across the University's six (6) campuses, FAU maintained a relatively consistent total enrollment over the last five years, especially among its undergraduate population. Over that same period, FAU averaged just over 22,200 undergraduate students and another 3,600 graduate students through academic year 2022-2023. Based on FAU's 2023 Accountability Plan, the University is anticipating conservative enrollment increases across its total enrollment, including a 1.4% average annual increase of total undergraduate enrollment from academic year 2023-2024 through academic year 2027-2028.

| Total FAU Enrollment | | | Historical | | | | | Projected | | |
|----------------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| rotal FAU Enrollment | Fall 2018 | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 | Fall 2024 | Fall 2025 | Fall 2026 | Fall 2027 |
| Undergraduate | 21,922 | 22,306 | 23,151 | 22,030 | 21,806 | 22,007 | 22,220 | 22,437 | 22,655 | 22,875 |
| Graduate | 3,494 | 3,577 | 3,643 | 3,653 | 3,707 | 3,750 | 3,810 | 3,870 | 3,932 | 3,995 |
| Total Enrollment | 25,416 | 25,883 | 26,794 | 25,683 | 25,513 | 25,757 | 26,030 | 26,307 | 26,587 | 26,870 |

Figure 5: FAU's Historical and Projected Total Enrollment. Data Provided by FAU and Based on the BOT-Approved 2023 Accountability Plan.

With the focus of adding new housing at the Boca Raton Campus, specific attention should be given to enrollment trends at the Boca Raton Campus. Aside from a minor fluctuation in the 2020-2021 academic year due to the COVID-19 pandemic, the Boca Raton enrollment remained relatively consistent over the last five (5) years. During the pandemic-impacted academic year, FAU did not lose its enrollment as evidenced by the total enrollment during fall 2020 as illustrated above in **Figure 5**, but rather, most of its students were classified as "distance learning" during this year. Therefore, the significant decrease in enrollment shown below in **Figure 6** for fall 2020 is not of concern. Looking toward the future, FAU projects a conservative increase in full-time undergraduates at the Boca Raton Campus, with an average increase of approximately 2% annually after the 2023-2024 academic year. These projections include the assumption that FAU's full-time, first-time-in-college ("FTIC") population will average

approximately 4,200 students starting in fall 2023. This assumption is driven by FAU's continued recruitment efforts outside of the local area as well as FAU's Academic Success Pathway ("ASP" or "Pathway") which enrolls FTIC students as part-time students in their first semester to enhance the transition to college academics. While officially considered part-time students, these students primarily act as full-time students, including with their housing choices. Given FAU's recent history with enrollment, including prior to fall 2020, B&D believed the projections to increase FAU's full-time undergraduate enrollment to be achievable.

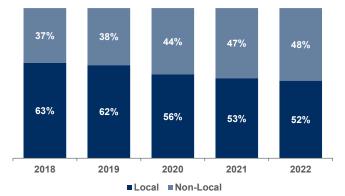
| Boca Raton Campus: | | | Historical | | | | | Projected | | |
|---------------------------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Full-Time Enrollment | Fall 2018 | Fall 2019 | Fall 2020 | Fall 2021 | Fall 2022 | Fall 2023 | Fall 2024 | Fall 2025 | Fall 2026 | Fall 2027 |
| First-Year Students | 3,542 | 3,522 | 375 | 2,396 | 2,744 | 4,200 | 4,200 | 4,200 | 4,200 | 4,200 |
| Sophomore | 2,932 | 3,087 | 359 | 2,641 | 2,664 | 2,717 | 2,772 | 2,827 | 2,884 | 2,941 |
| Junior | 3,929 | 3,660 | 560 | 2,933 | 3,014 | 3,104 | 3,198 | 3,293 | 3,392 | 3,494 |
| Senior (Second Bach. Included) | 3,951 | 3,978 | 342 | 3,256 | 3,241 | 3,338 | 3,438 | 3,542 | 3,648 | 3,757 |
| Graduate | 1,791 | 1,410 | 359 | 1,517 | 1,813 | 1,840 | 1,868 | 1,905 | 1,943 | 1,982 |
| Total Full-Time Undergraduates: | 14,354 | 14,247 | 1,636 | 11,226 | 11,663 | 12,559 | 12,808 | 13,062 | 13,324 | 13,592 |
| Total Full-Time Students: | 16,145 | 15,657 | 1,995 | 12,743 | 13,476 | 14,399 | 14,676 | 14,967 | 15,267 | 15,574 |

Figure 6: FAU's Full-Time Enrollment Breakdown for the Boca Raton Campus. Data Provided by FAU Institutional Effectiveness and Analysis ("IEA").

Traditionally, Florida Atlantic University was known as a "commuter campus" as many students from the Broward and Palm Beach Counties enrolled and commuted to campus while living with their parent(s) or guardian(s). Over the last decade, however, FAU expanded its recruitment catchment area, with a focus on non-local and out-of-state students. Over the last five years, FAU's non-local population increased its share of the full-time undergraduate population at the Boca Raton Campus. This is an important sub-demographic group to monitor for on-campus housing, as illustrated by the on-campus student population at FAU which is primarily comprised of non-local students. **Figure 7**, below, provides more information on the impact of non-local students at the Boca Raton Campus.

Residency of Total Full-Time Undergraduates at Boca Campus

Residency of Full-Time UG On-Campus Residents at Boca Campus



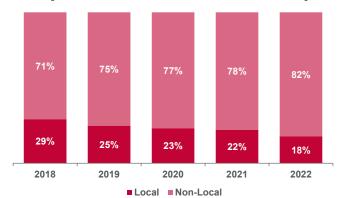


Figure 7: Non-Local Full-Time Student Population Trends at the Boca Raton Campus. Data Provided by IEA.

In addition to the increase in non-local students at the Boca Raton Campus, the general undergraduate population remained a population that is predisposed to living on campus. Typically, undergraduates who are full-time

students, non-local, and "traditionally aged" (17/18 to 22 years old) predominantly comprise a target market for on campus housing. While FAU's non-local population continues to trend toward an even split with local students, the undergraduate population at the Boca Raton Campus remained predominantly full-time and traditionally-aged over the last five years. These trends solidify the target market for on-campus housing at the Boca Raton Campus.

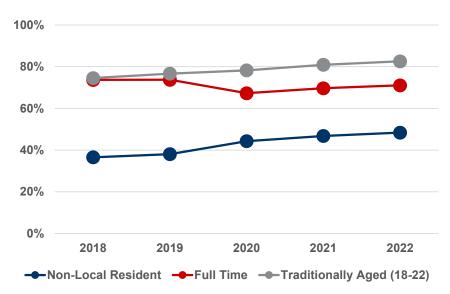


Figure 8: Overview of FAU's Target Market for Housing at the Boca Raton Campus. Data Provided by IEA.

OFF-CAMPUS MARKET CONTEXT

B&D conducted an off-campus market analysis to identify the current market housing conditions and trends that surround FAU's Boca Raton Campus. Located on the southern edge of Palm Beach County ("Palm Beach"), and in close proximity to northern Broward County ("Broward"), Boca Raton is the second largest multi-family submarket in Palm Beach with over 15,100 multi-family units as of December 2023.⁶ Of this total, over 30% of the existing multi-family units were delivered since 2015, which illustrates the recent development boom across the larger South Florida housing market. On average and as of December 2023, rents within the Boca Raton market were approximately 15% higher than the Palm Beach averages.

After significant increases in rental rates immediately following the COVID-19 pandemic, average market rates in Boca Raton have slightly cooled primarily driven by a recent uptick in supply relative to demand, similar to many housing markets in South Florida. Relatively unique to Boca Raton, much of the newly delivered products are considered to be "higher-end" housing units, leading to continued imbalance of affordability within the market. This concentration of new housing in the more expensive submarkets will continue to pressure future rental rate increases and could impact vacancy levels. After elevated levels of demand reduced average vacancy rates to under 3% in 2021, vacancy rates across the market are projected to reach approximately 6.7% in the first quarter of 2024.⁷ While a material increase based on trends in recent years, this vacancy range is within the five-year average of 4.8% from 2019 – 2023 and does not represent a reason to believe rental rates will reduce significantly to mitigate rising vacancy rates.

⁶ Boca Raton Multi-Family Submarket Report – December 2023, "Overview", Page 3, CoStar Group.

⁷ Ibid, "Vacancy", Page 4.

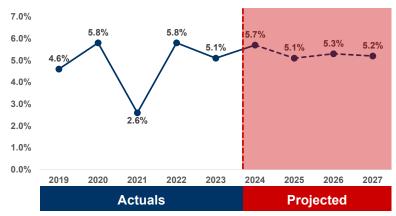


Figure 9: Actual and Projected Vacancy Rate Trends in the Boca Raton Multi-Family Market. Data Provided by CoStar Group.

The market immediately surrounding FAU's Boca Raton Campus (3-mile radius) followed the trends of the greater Boca Raton market. Specifically, the rental rates in the immediate market faced a steep increase immediately after the pandemic with a 26% increase in the multi-family market from 2020 to 2021. Throughout 2023, rental rates cooled across the market, but the rental rate increases since 2020 still total 29.5%. Market projections indicate that the multi-family market rental rates will continue to increase over the next four years, but the increase will be more manageable with a projected 4.2% annual increase through 2027. An additional submarket within the immediate market is the student-purpose-built market, which consists of properties solely dedicated to housing students. This market is not as robust as many of FAU's SUS peers, but the student market historically remained competitive with FAU's on-campus rates. Since the pandemic, these rates have flipped and are now approximately 27% higher than FAU's 2023-2024 average apartment rental rates. Future projections for this market were not available beyond the first quarter of 2024, but market trends suggest that this market will continue to increase. Based on these recent and projected trends, FAU's on-campus rental rates are projected to remain well below off-campus projections, even with the approved rate increases over the next three academic years.

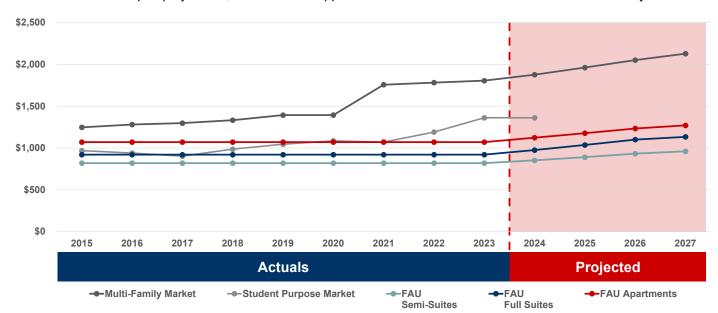


Figure 10: Actual and Projected Rental Rate Trends in the Boca Raton Multi-Family Market. FAU's Rates Include Utilities while Off-Campus Rates do not Include Utility Costs. All Market Data Provided by CoStar Group.

Off-Campus Student Survey Context

Students living off-campus indicated that price and convenient laundry facilities are the top factors when making their housing decision, but they also indicated that if FAU provided more private bedrooms, an expanded housing portfolio, and quality of housing similar to some off-campus properties, they would have considered living on campus instead of living off campus. Based on student survey responses, the increase in rental rates in the off-campus market has not scared students from living within the immediate market. Survey respondents reported that their average one-way commute time to campus was 15 minutes. Additionally, students are, on average, paying \$1,215 per month, per person, based on survey responses. This indicates that students are willing to pay for housing that meets their needs and is located in relatively close proximity to campus. With FAU's on-campus rental rates lower than the multi-family market, students will remain interested in living on campus if their housing preferences were better met by FAU's portfolio.

HOUSING DEMAND PROJECTIONS

DEMAND ANALYSIS FINDINGS

B&D utilized its proprietary demand-based programming tool ("DBP") to quantify the University's current and future demand for on-campus student housing at the Boca Raton Campus. Demand projections are based on FAU's actual fall 2022 enrollment and the confirmed enrollment projections provided by the University. In the survey, students were able to indicate their preference to rent various on-campus unit-types at specific rental rates or to live off-campus instead. Demand projections were filtered according to specific criteria related to age, marital / family status, and current living arrangements, which ensured that they represent only those students with a high probability of living on campus ("Target Market"). Due to FAU's unique student population, B&D also considered the permanent residency of its undergraduate students as non-local student demand was determined to be less risky than local student demand.

Based on projected fall 2023 enrollment at the Boca Raton Campus, B&D's demand analysis projects 820 beds of unmet demand for the fall 2023 semester. While each class level indicated more demand than was captured during the fall 2022 semester, sophomores and juniors were the primary driver of the unmet demand. Due to FAU's prioritization of its first-year population, sophomores and juniors are being forced off campus, but their interest to live on campus remains, as evidenced by this analysis.

| Student Classification | Fall 2022 Actual On-Campus Capture Rates | Proj. Fall 2023 Full-Time Enrollment | Fall 2023 Demand Projections | Projected Demand Capture Rates |
|---------------------------|--|--|------------------------------------|--------------------------------------|
| First-Years | 57% | 4,200 | 2,496 | 59% |
| Sophomores | 40% | 2,717 | 1,303 | 48% |
| Juniors | 23% | 3,104 | 1,051 | 34% |
| Seniors | 16% | 3,338 | 736 | 22% |
| Totals: | 36% | 13,359 | 5,586 | 42% |
| Projected Fall | 2023 On-Campus H | 4,766 | | |
| | Projected | 820 | | |

Figure 11: B&D's Demand Projections for the Fall 2023 Semester.

When incorporating FAU's enrollment projections for its full-time enrollment at the Boca Raton Campus, B&D anticipates that student demand will increase along with the student populations. Based on this projected growth, student demand for on-campus housing is anticipated to total 5,832 beds by fall 2026, the anticipated semester that the new housing project would open. This will result in 1,066 beds of unmet demand before the new housing project is added to FAU's on-campus portfolio. If FAU does not realize these enrollment targets, the projected student housing demand would be negatively impacted.

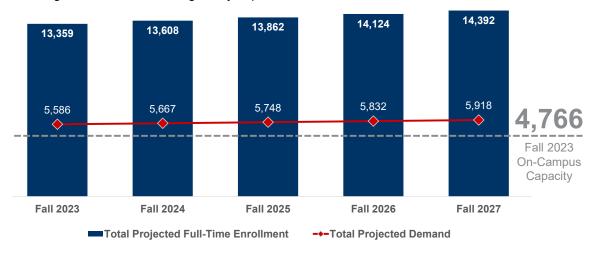


Figure 12: Projected Student Housing Demand Based on FAU's Confirmed Enrollment Projections.

DEMAND RECONCILIATION BY UNIT-TYPE

Student preferences from the demand analysis indicate that there is a market opportunity for FAU to expand its Boca Raton on-campus housing portfolio through additional suite-style and apartment beds. The outcomes of the demand reconciliation align with the class levels that are driving FAU's on-campus housing demand: sophomores and juniors. To enhance FAU's ability to capture upper division students in on-campus housing, the University should focus on responding to sophomore demand first by developing a suite-style project followed by a second phase of development to meet student demand for apartments.

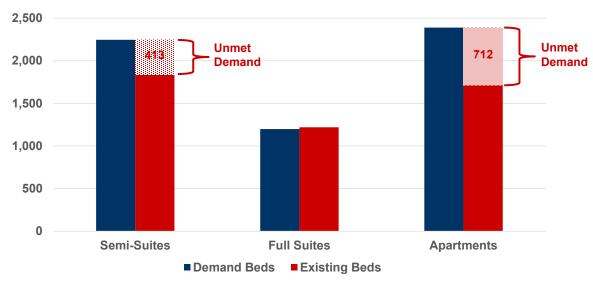


Figure 13: Projected Demand for Fall 2026 Reconciled with FAU's Existing Housing Portfolio at the Boca Raton Campus.

DESIRED AMENITIES AND CHARACTERISTICS

In the survey, students indicated a range of characteristics and amenities that they would prefer to see in a new on-campus housing development. The two primary features students were most interested in were: 1) private (single-occupancy) bedrooms and 2) in-unit kitchens. Students also indicated that convenient location of housing and sufficient on-site parking should be considered for any new housing development. The Project's program with a focus on private bedrooms and in-unit kitchens as well as its location directly adjacent to Parliament Hall should meet student preferences as reported in the spring 2023 survey.

DEMAND ANALYSIS METHODOLOGY

Survey Response

As part of the University's efforts to better understand current and future needs for on-campus housing, B&D developed demand projections derived from responses to the student survey and related analyses. The survey achieved a statistically significant response rate, with a 2.04% margin of error, assuming a 95% confidence level. The composition of the survey responses is provided in **Figure 14** below:

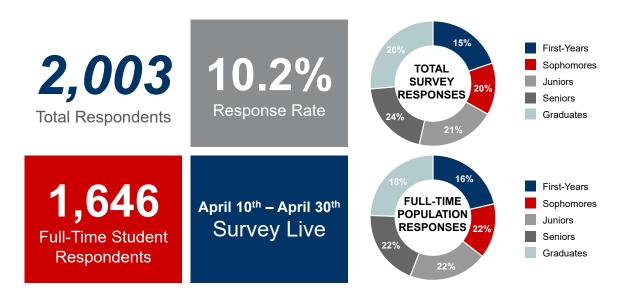


Figure 14: Composition of Spring 2023 Survey Respondents.

Target Market Group

Demand projections are limited to a target market group of students that are most inclined and able to pursue living on-campus. The target market group is achieved by filtering the survey response by certain demographic characteristics, which are outlined below. Responses that fall outside the target market group are not used in B&D's demand projections.

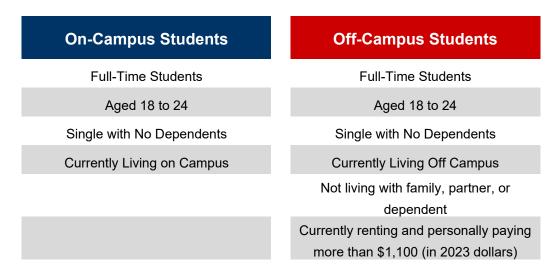


Figure 15: Target Market Groupings for B&D's Demand Analysis.

Occupancy Coverage Ratios

To further customize the demand analysis to represent FAU's current and anticipated future conditions, B&D also filtered demand through an Occupancy Coverage Ratio ("OCR") by classification. This approach is utilized to reflect an institution's risk tolerance for housing and the competitiveness of the off-campus market for a given subpopulation in the resulting demand projections. Much like a debt service coverage ratio ("DSCR"), the larger the OCR, the more conservative the demand projection. OCRs were applied to demand for on-campus housing at FAU as shown below:

| Classification | Occupancy Coverage Ratios |
|--------------------------------|---------------------------|
| On-Campus Residents | 1.00 |
| Non-Local Off-Campus Residents | |
| First-Years | 1.00 |
| Sophomores | 1.10 |
| Juniors | 1.20 |
| Seniors | 1.20 |
| Graduates / Other | 1.50 |
| Local Off-Campus Residents | |
| First-Years | 1.10 |
| Sophomores | 1.30 |
| Juniors | 1.50 |
| Seniors | 1.50 |
| Graduates / Other | 2.00 |

Figure 16: Occupancy Coverage Ratios Applied to FAU's Demand Analysis.

Tested Units and Rates

In order to gauge student interest in on-campus housing, the survey presented respondents with a variety of on-campus unit types, including unit types that are currently available within FAU's housing inventory as well as new unit types, in both single- and double-occupancy options. Units were assumed to be furnished with utilities included with rental rates. Assessed rates in the survey were set to support a financially feasible project, within reason, with an appropriate premium for new construction compared to existing units on-campus. Rates for units that do not currently exist on campus were calibrated based on typical range of square footage, value proposition, and market position of the unit type.

| Unit-Types | Price / Month (2023 dollars) | Price / Semester (2023 dollars) |
|--|---------------------------------|------------------------------------|
| A – Single-Occupancy Semi-Suite (Hotel-Style) | \$1,002 to \$1,102 | \$4,509 to \$4,960 |
| B – Double-Occupancy Semi-Suite (Hotel Style) | \$911 to \$1,002 | \$4,100 to \$4,509 |
| C – Single-Occupancy Semi-Suite (2-Bedroom / 1-Bath) | \$1,155 to \$1,271 | \$5,198 to \$5,717 |
| D – Double-Occupancy Semi-Suite (2-Bedroom / 1-Bath) | \$967 to \$1,064 | \$4,352 to \$4,787 |
| E – Double-Occupancy Full Suite (2-Bedroom / 1-Bath) | \$1,063 to \$1,169 | \$4,781 to \$5,259 |
| F – Single-Occupancy Full Suite (4-Bedroom / 2-Bath) | \$1,250 to \$1,375 | \$5,625 to \$6,188 |
| G – Studio (Efficiency) Apartment (Single-Occupancy) | \$1,850 to \$2,035 | \$8,325 to \$9,158 |
| H – Studio (Efficiency) Apartment (Double-Occupancy) | \$1,350 to \$1,485 | \$6,075 to \$6,683 |
| I – 2-Bedroom / 1-Bath Apartment (Single-Occupancy) | \$1,700 to \$1,870 | \$7,650 to \$8,415 |
| J – 3-Bedroom / 1-Bath Apartment (Single-Occupancy) | \$1,350 to \$1,485 | \$6,075 to \$6,683 |
| K – 4-bedroom / 2-Bath Apartment (Single-Occupancy) | \$1,450 to \$1,595 | \$6,525 to \$7,178 |

Figure 17: Unit-Types and Rental Rates Tested in Spring 2023 Survey for Demand Assessment.

Exhibit A:

Spring 2023 Student Survey Responses

Florida Atlantic University - Spring 2023 Housing Master Plan Description: Date Created: 3/23/2023 1:18:12 PM Date Range: 4/10/2023 12:00:00 AM - 4/30/2023 11:59:00 PM Total Respondents: 2003

| Q1. What is your class star | nding? | | |
|-----------------------------|-------------|---------|--|
| Count | | Percent | |
| 281 | 14.03% | | First-Year (Graduated high school in Spring 2022) |
| 93 | 4.64% | | Continuing First-Year |
| 300 | 14.98% | | Sophomore |
| 418 | 20.87% | | Junior |
| 474 | 23.66% | | Senior |
| 398 | 19.87% | | Graduate (Master's Program, Doctoral Program, etc.) |
| 39 | 1.95% | | Other |
| 2003 | Respondents | | |

| Q2. What year did you graduate high school? | | | |
|---|-------------|---------|------------------------|
| Count | | Percent | |
| 347 | 23.27% | | Spring 2022 |
| 334 | 22.40% | | Spring 2021 |
| 314 | 21.06% | | Spring 2020 |
| 245 | 16.43% | | Spring 2019 |
| 251 | 16.83% | | Spring 2018 or earlier |
| 1491 | Respondents | | |

| Q3. At which FAU campus do you primarily take your classes? | | | |
|---|-------------|---------|--|
| Count | | Percent | |
| 1891 | 95.46% | | Boca Raton Campus |
| 16 | 0.81% | | Jupiter Campus |
| 20 | 1.01% | | I take the majority of my classes at one of FAU's other campuses |
| 54 | 2.73% | | I take the majority of my classes online |
| 1981 | Respondents | | |

| Q4. What is your current e | nrollment status? | | |
|----------------------------|-------------------|---------|---|
| Count | | Percent | |
| 1349 | 91.09% | | Full time (12 credit hours or more this semester) |
| 132 | 8.91% | | Part time (11 credit hours or less this semester) |
| 1481 | Respondents | | |

| Q5. What is your current e | nrollment status? | | |
|----------------------------|-------------------|---------|--|
| Count | | Percent | |
| 297 | 82.04% | | Full time (9 credit hours or more this semester) |
| 65 | 17.96% | | Part time (8 credit hours or less this semester) |
| 362 | Respondents | | |

| Q6. What is your age? | | | |
|-----------------------|-------------|---------|----------------------|
| Count | | Percent | |
| 31 | 1.66% | | 17 year old or under |
| 165 | 8.82% | | -18 years old |
| 350 | 18.71% | | -19 years old |
| 316 | 16.89% | | 20 years old |
| 277 | 14.80% | | 21 years old |
| 207 | 11.06% | | 22 years old |
| 99 | 5.29% | | 23 years old |
| 70 | 3.74% | | 24 years old |
| 168 | 8.98% | | 25 - 29 years old |
| 188 | 10.05% | | 30 years old or over |
| 1871 | Respondents | | |

| Q7. What is your gender? | | | |
|--------------------------|-------------|---------|------------------------|
| Count | | Percent | |
| 539 | 28.81% | | Male |
| 1298 | 69.37% | | Female |
| 34 | 1.82% | | I prefer not to answer |
| 1871 | Respondents | | |

| Q8. What is your marital/fa | amily status? | | |
|-----------------------------|---------------|---------|---|
| Count | | Percent | |
| 1668 | 89.15% | | Single without child(ren)/dependent(s) |
| 24 | 1.28% | | Single with child(ren)/dependent(s) |
| 98 | 5.24% | | Married/partnered without child(ren)/dependent(s) |
| 81 | 4.33% | | Married/partnered with child(ren)/dependent(s) |
| 1871 | Respondents | | |

| Q9. What is your current re | esidency status? | | |
|-----------------------------|------------------|---------|---|
| Count | | Percent | |
| 1670 | 89.26% | | Domestic student (U.S. citizen or permanent resident) |
| 201 | 10.74% | | International student |
| 1871 | Respondents | | |

| Q10. Are you a first genera | Q10. Are you a first generation college student? | | | | |
|-----------------------------|--|---------|-----|--|--|
| Count | | Percent | | | |
| 761 | 40.67% | | Yes | | |
| 1110 | 59.33% | | No | | |
| 1871 | Respondents | | | | |

| Q11. Where is your permanent residence (residence when not attending FAU)? | | | | |
|--|-------------|---------|--|--|
| Count | | Percent | | |
| 589 | 35.91% | | Palm Beach County | |
| 15 | 0.91% | | Martin County | |
| 367 | 22.38% | | Broward County | |
| 62 | 3.78% | | Miami-Dade County | |
| 34 | 2.07% | | Hendry / Glades / Okeechobee / Saint Lucie County | |
| 36 | 2.20% | | Hillsborough | |
| 23 | 1.40% | | Polk | |
| 11 | 0.67% | | Manatee | |
| 13 | 0.79% | | Sarasota | |
| 28 | 1.71% | | Pinellas | |
| 20 | 1.22% | | Duval | |
| 2 | 0.12% | | Clay | |
| 2 | 0.12% | | Nassau | |
| 237 | 14.45% | | Other Florida County | |
| 201 | 12.26% | | Out-of-State (Domestic Student) | |
| 1640 | Respondents | | | |

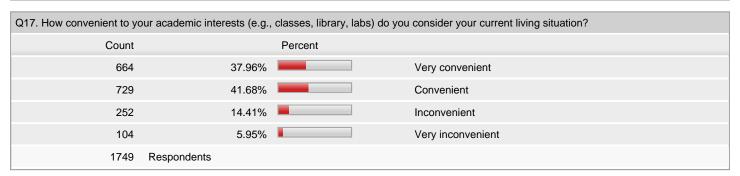
| Q12. In what college/school | ol are you currently enrolled | or affiliated? | |
|-----------------------------|-------------------------------|----------------|---|
| Count | | Percent | |
| 41 | 2.23% | | Undeclared or undecided major |
| 286 | 15.58% | | College of Arts and Letters |
| 377 | 20.53% | | College of Business |
| 121 | 6.59% | | College for Social Work and Criminal Justice |
| 247 | 13.45% | | College of Engineering and Computer Science |
| 40 | 2.18% | | The Graduate College |
| 1 | 0.05% | | Honors College |
| 18 | 0.98% | | College of Medicine |
| 75 | 4.08% | | College of Nursing |
| 546 | 29.74% | | College of Science |
| 5 | 0.27% | | Combined Degree Program |
| 79 | 4.30% | | Other (please specify) |
| 1836 | Respondents | | |

| Q13. Where are you curren | Q13. Where are you currently living while attending FAU? | | | | |
|---------------------------|--|---------|------------|--|--|
| Count | | Percent | | | |
| 708 | 38.56% | | On campus | | |
| 1128 | 61.44% | | Off campus | | |
| 1836 | Respondents | | | | |

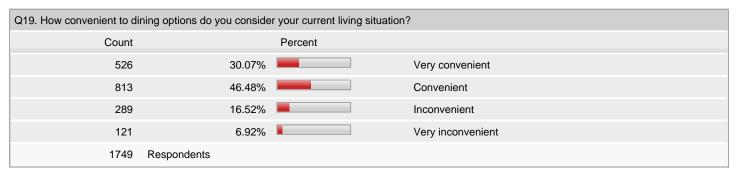
| Q14. Did you transfer to F | Q14. Did you transfer to FAU from another institution? | | | | |
|----------------------------|--|---------|---|--|--|
| Count | | Percent | | | |
| 115 | 7.77% | | Yes, from a 4-year institution | | |
| 130 | 8.78% | | Yes, from a 2-year institution | | |
| 127 | 8.58% | | Yes, after receiving a degree from a 2-year institution | | |
| 1109 | 74.88% | | No, I entered as a first-time in college student. | | |
| 1481 | Respondents | | | | |

| Q15. How important was the availability of on-campus housing in your decision to attend FAU? | | | | |
|--|-------------|---------|---------------------|--|
| Count | | Percent | | |
| 874 | 49.97% | | Very important | |
| 329 | 18.81% | | Important | |
| 177 | 10.12% | | Unimportant | |
| 20 | 1.14% | | Very unimportant | |
| 349 | 19.95% | | Not a consideration | |
| 1749 | Respondents | | | |

| Q16. How important was the quality of on-campus housing in your decision to attend FAU? | | | | |
|---|-------------|---------|---------------------|--|
| Count | | Percent | | |
| 794 | 45.40% | | Very important | |
| 435 | 24.87% | | Important | |
| 157 | 8.98% | | Unimportant | |
| 20 | 1.14% | | Very unimportant | |
| 343 | 19.61% | | Not a consideration | |
| 1749 | Respondents | | | |



| Q18. How convenient to yo | Q18. How convenient to your non-academic, on-campus interests (job, recreation, activities, etc.) do you consider your current living situation? | | | | | |
|---------------------------|--|---------|-------------------|--|--|--|
| Count | | Percent | | | | |
| 561 | 32.08% | | Very convenient | | | |
| 806 | 46.08% | | Convenient | | | |
| 275 | 15.72% | | Inconvenient | | | |
| 107 | 6.12% | | Very inconvenient | | | |
| 1749 | Respondents | | | | | |



| Q20. When you first de | Q20. When you first decided to attend FAU, how did you learn about your housing options? SELECT ALL THAT APPLY | | | | |
|------------------------|--|--|--|--|--|
| Count | Respondent % | Response % | | | |
| 371 | 21.21% 9.97% | I did not learn about housing options. | | | |
| 578 | 33.05% 15.53% | Admissions materials or presentations | | | |
| 630 | 36.02% 16.93% | New student orientation | | | |
| 341 | 19.50% 9.16% | Friends/acquaintances | | | |
| 534 | 30.53% 14.35% | Campus tour | | | |
| 844 | 48.26% 22.68% | FAU website | | | |
| 309 | 17.67% 8.30% | Owldone Portal | | | |
| 66 | 3.77% 1.77% | Other website(s) | | | |
| 49 | 2.80% 1.32% | Other (please specify) | | | |
| 1749 | Respondents | | | | |
| 3722 | Responses | | | | |

| Q21. Which of the followin year in your response.) | Q21. Which of the following describes your history of living arrangements since enrolling at FAU? (Include your living arrangements this academic year in your response.) | | | | | | |
|--|---|---------|--|--|--|--|--|
| Count | | Percent | | | | | |
| 531 | 40.11% | | I have never lived on campus. | | | | |
| 407 | 30.74% | | I have lived on campus for one year or less. | | | | |
| 250 | 18.88% | | I have lived on campus for two years. | | | | |
| 93 | 7.02% | | I have lived on campus for three years. | | | | |
| 43 | 3.25% | | I have lived on campus for four or more years. | | | | |
| 1324 | Respondents | | | | | | |

| Q22. On average, how much time during a typical day did you spend on campus (outside of your place of residence, if living on campus) this past academic year? This could be time on campus spent in academic, social, and/or work settings. | | | | | |
|--|-------------|---------|-----------------------------------|--|--|
| Count | | Percent | | | |
| 78 | 4.46% | | Less than 1 hour | | |
| 191 | 10.92% | | 1 - 2 hours | | |
| 494 | 28.24% | | 3 - 4 hours | | |
| 602 | 34.42% | | 5 - 8 hours | | |
| 231 | 13.21% | | 9 - 12 hours | | |
| 153 | 8.75% | | 12 or more hours (please specify) | | |
| 1749 | Respondents | | | | |

| Q23. Where do you typi | cally spend the majority o | f your time when on cam | ous from 8 AM to 12 PM | ? (SELECT UP TO THREE RESPONSES) |
|------------------------|----------------------------|-------------------------|------------------------|---|
| Count | | Respondent % | Response % | |
| 99 | 6.10% | 3.35% | | 1 - Innovation Center / North Campus |
| 399 | 24.60% | 13.51% | | 2 - College of Business/ College of Arts and Letters |
| 199 | 12.27% | 6.74% | | 3 - College of Engineering |
| 652 | 40.20% | 22.08% | | 4 - Rec Center/ Alumni Center/ Life Science/ General Classroom North/ Barry Kaye Hall |
| 819 | 50.49% | 27.73% | | 5 - S.E Wimberly Library/ College of Nursing/ Engineering West/ General Classroom South/ Kenneth R. Williams Administration] |
| 100 | 6.17% | 3.39% | | 6 - Arena/ Athletic center/ Softball Stadium/ Athletic Fieldhouses |
| 510 | 31.44% | 17.27% | | 7 - Student Union/ Student Support Services/ Heritage Park Towers/ Glade Park Towers |
| 175 | 10.79% | 5.93% | | 8 - Visual Arts Center/ Arts and Humanities/ Performing Arts Center |
| 1622 | Respondents | | | |
| 2953 | Responses | | | |

| Q24. Where do you typi | cally spend the majority o | f your time when on cam | pus from 12 PM to 5 | PM? (SELECT UP TO THREE RESPONSES) |
|------------------------|----------------------------|-------------------------|---------------------|---|
| Count | | Respondent % | Response % | |
| 91 | 5.60% | 3.14% | | 1 - Innovation Center / North Campus |
| 339 | 20.85% | 11.68% | | 2 - College of Business/ College of Arts and Letters |
| 202 | 12.42% | 6.96% | | 3 - College of Engineering |
| 622 | 38.25% | 21.43% | _ | 4 - Rec Center/ Alumni Center/ Life Science/ General Classroom North/ Barry Kaye Hall |
| 814 | 50.06% | 28.05% | _ | 5 - S.E Wimberly Library/ College of Nursing/ Engineering West/ General Classroom South/ Kenneth R. Williams Administration] |
| 114 | 7.01% | 3.93% | | 6 - Arena/ Athletic center/ Softball Stadium/ Athletic Fieldhouses |
| 536 | 32.96% | 18.47% | _ | 7 - Student Union/ Student Support Services/ Heritage Park Towers/ Glade Park Towers |
| 184 | 11.32% | 6.34% | | 8 - Visual Arts Center/ Arts and Humanities/ Performing Arts Center |
| 1626 | Respondents | | | |
| 2902 | Responses | | | |

| . Where do you typ | ically spend the majority o | f your time when on cam | pus from 5 PM to 12 | AM? (SELECT UP TO THREE RESPONSES) |
|--------------------|-----------------------------|-------------------------|---------------------|---|
| Count | | Respondent % | Response % | |
| 112 | 7.46% | 4.76% | | 1 - Innovation Center / North Campus |
| 234 | 15.58% | 9.95% | • | 2 - College of Business/ College of Arts and Letters |
| 174 | 11.58% | 7.40% | | 3 - College of Engineering |
| 457 | 30.43% | 19.44% | _ | 4 - Rec Center/ Alumni Center/ Life Science/ General Classroom North/ Barry Kaye Hall |
| 583 | 38.81% | 24.80% | _ | 5 - S.E Wimberly Library/ College of Nursing/ Engineering West/ General Classroom South/ Kenneth R. Williams Administration] |
| 110 | 7.32% | 4.68% | | 6 - Arena/ Athletic center/ Softball Stadium/ Athletic Fieldhouses |
| 512 | 34.09% | 21.78% | | 7 - Student Union/ Student Support Services/ Heritage Park Towers/ Glade Park Towers |
| 169 | 11.25% | 7.19% | | 8 - Visual Arts Center/ Arts and Humanities/ Performing Arts Center |
| 1502 | Respondents | | | |
| 2351 | Responses | | | |

| Q26. On average, how often | Q26. On average, how often did you use FAU's dining facilities during the 2022-2023 academic year? | | | | | |
|----------------------------|--|---------|---------------------------|--|--|--|
| Count | | Percent | | | | |
| 800 | 48.25% | | Rarely or never | | | |
| 181 | 10.92% | | One day per week | | | |
| 181 | 10.92% | | Two days per week | | | |
| 146 | 8.81% | | Three days per week | | | |
| 99 | 5.97% | | Four days per week | | | |
| 113 | 6.82% | | Five days per week | | | |
| 138 | 8.32% | | Six or more days per week | | | |
| 1658 | Respondents | | | | | |

| Q27. Which of the follow | ving FAU, non-academic t | facilities did you use the r | most this past academic | c year? (SELECT UP TO THREE) |
|--------------------------|--------------------------|------------------------------|-------------------------|--|
| Count | | Respondent % | Response % | |
| 685 | 42.00% | 17.78% | _ | FAU Recreation and Fitness Center |
| 72 | 4.41% | 1.87% | | FAU eSports Arena + Gaming Center |
| 358 | 21.95% | 9.29% | | FAU Bookstore |
| 987 | 60.52% | 25.62% | | FAU Library |
| 455 | 27.90% | 11.81% | | FAU Student Union |
| 18 | 1.10% | 0.47% | | Palm Beach Plaza |
| 934 | 57.27% | 24.24% | | The Breezeway and/or the Food Court |
| 28 | 1.72% | 0.73% | | Ritter Art Gallery |
| 44 | 2.70% | 1.14% | | Hillel of Broward and Palm Beach |
| 227 | 13.92% | 5.89% | | FAU Athletics Venues (Arenas, Stadiums, Tracks, and Fields.) |
| 45 | 2.76% | 1.17% | | Other (please specify) |
| 1631 | Respondents | | | |
| 3853 | Responses | | | |

| Q28. If currently living on c | Q28. If currently living on campus in FAU's on-campus student housing, in what building do you reside? | | | | | |
|-------------------------------|--|---------|---|--|--|--|
| Count | | Percent | | | | |
| 95 | 15.35% | | Boca Raton Campus - Atlantic Park Towers | | | |
| 7 | 1.13% | | Boca Raton Campus - Business and Professional Women's Scholarship House (BPWSH) | | | |
| 67 | 10.82% | | Boca Raton Campus - Glades Park Towers | | | |
| 59 | 9.53% | | Boca Raton Campus - Heritage Park Towers | | | |
| 74 | 11.95% | | Boca Raton Campus - Indian River Towers | | | |
| 83 | 13.41% | | Boca Raton Campus - Innovation Village - North | | | |
| 86 | 13.89% | | Boca Raton Campus - Innovation Village - South | | | |
| 63 | 10.18% | | Boca Raton Campus - Parliament Hall | | | |
| 85 | 13.73% | | Boca Raton Campus - University Village Apartments | | | |
| 619 | Respondents | | | | | |

| Q29. How would you desc | Q29. How would you describe your current living conditions? | | | | | |
|-------------------------|---|---------|---------------------|--|--|--|
| Count | | Percent | | | | |
| 456 | 28.45% | | Very satisfactory | | | |
| 848 | 52.90% | | Satisfactory | | | |
| 210 | 13.10% | | Unsatisfactory | | | |
| 89 | 5.55% | | Very unsatisfactory | | | |
| 1603 | Respondents | | | | | |

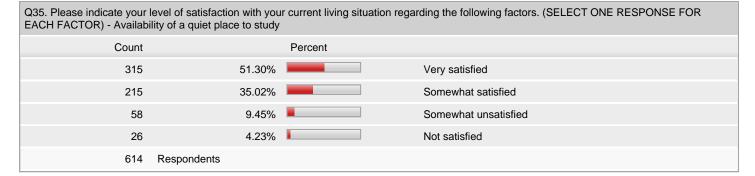
| Q30. What are the prima | ary sources of funding for | your academic expenses | (tuition, fees, book | s, etc.)? SELECT ALL THAT APPLY |
|-------------------------|----------------------------|------------------------|----------------------|---|
| Count | | Respondent % | Response % | |
| 815 | 50.84% | 22.55% | | Family support |
| 689 | 42.98% | 19.06% | | Personal support |
| 527 | 32.88% | 14.58% | | Student loan(s) |
| 652 | 40.67% | 18.04% | _ | Academic scholarship(s) |
| 34 | 2.12% | 0.94% | | Athletic scholarship(s) |
| 524 | 32.69% | 14.50% | | Grant(s) |
| 99 | 6.18% | 2.74% | | Employer reimbursement or tuition program |
| 202 | 12.60% | 5.59% | | Florida Prepaid Plan |
| 72 | 4.49% | 1.99% | | Other (please specify) |
| 1603 | Respondents | | | |
| 3614 | Responses | | | |

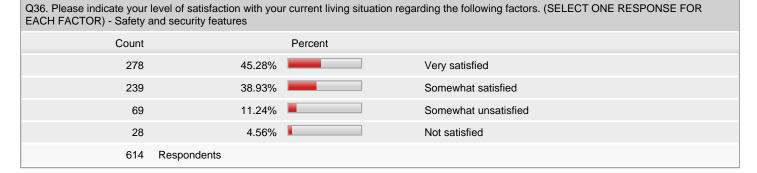
| Q31. What are the prima | ary sources of funding for | your living expenses (ho | using, food, travel, ent | tertainment, etc.)? SELECT ALL THAT APPLY |
|-------------------------|----------------------------|--------------------------|--------------------------|---|
| Count | | Respondent % | Response % | |
| 949 | 59.20% | 32.81% | | Family support |
| 951 | 59.33% | 32.88% | | Personal support |
| 299 | 18.65% | 10.34% | | Student loan(s) |
| 272 | 16.97% | 9.41% | | Academic scholarship(s) |
| 28 | 1.75% | 0.97% | | Athletic scholarship(s) |
| 240 | 14.97% | 8.30% | | Grant(s) |
| 59 | 3.68% | 2.04% | | Employer reimbursement or tuition program |
| 33 | 2.06% | 1.14% | | Florida Prepaid Dormitory Plan |
| 61 | 3.81% | 2.11% | | Other (please specify) |
| 1603 | Respondents | | | |
| 2892 | Responses | | | |

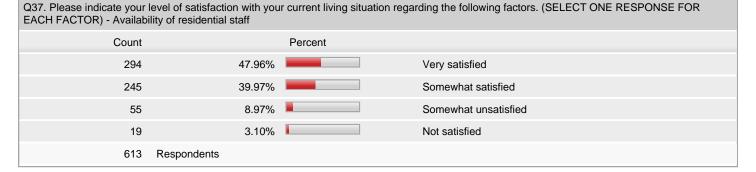
| Q32. What factors contr | ibuted to your decision to | live on campus this acad | emic year? (SELECT UP | TO FIVE) |
|-------------------------|----------------------------|--------------------------|-----------------------|---|
| Count | | Respondent % | Response % | |
| 17 | 2.76% | 0.96% | | I was required to live on campus as an Honors College student |
| 136 | 22.08% | 7.64% | • | On-campus housing offers a quiet living environment |
| 82 | 13.31% | 4.61% | | I wanted to satisfy my parent's/family's wishes |
| 58 | 9.42% | 3.26% | | Proximity to nightlife / entertainment / restaurants |
| 362 | 58.77% | 20.34% | _ | On-campus housing is the most affordable living arrangement |
| 267 | 43.34% | 15.00% | | On-campus housing met my preferences regarding amenities, living arrangement, and/or community features |
| 127 | 20.62% | 7.13% | | Living on campus offers enhanced security |
| 67 | 10.88% | 3.76% | | My family / friends chose to live on campus this year |
| 30 | 4.87% | 1.69% | | My family / friends previously lived on campus and recommended I live on campus |
| 203 | 32.95% | 11.40% | | Opportunity to meet new people |
| 345 | 56.01% | 19.38% | _ | Proximity to on-campus academic, recreational, and dining facilities |
| 11 | 1.79% | 0.62% | | On-campus housing offers better accessibility for persons with disabilities |
| 75 | 12.18% | 4.21% | | Other (please specify) |
| 616 | Respondents | | | |
| 1780 | Responses | | | |

| Q33. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Total costs of living on campus | | | | | |
|---|-------------|---------|----------------------|--|--|
| Count | | Percent | | | |
| 106 | 17.26% | | Very satisfied | | |
| 308 | 50.16% | | Somewhat satisfied | | |
| 135 | 21.99% | | Somewhat unsatisfied | | |
| 65 | 10.59% | | Not satisfied | | |
| 614 | Respondents | | | | |

| Q34. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Total value of on-campus housing experience | | | | | |
|---|-------------|---------|----------------------|--|--|
| Count | | Percent | | | |
| 142 | 23.16% | | Very satisfied | | |
| 306 | 49.92% | | Somewhat satisfied | | |
| 115 | 18.76% | | Somewhat unsatisfied | | |
| 50 | 8.16% | | Not satisfied | | |
| 613 | Respondents | | | | |

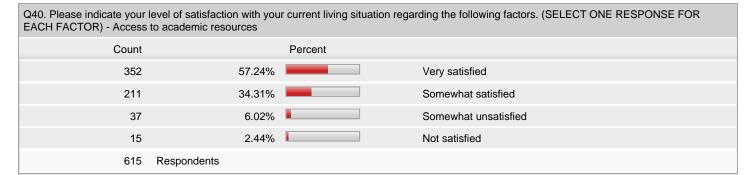


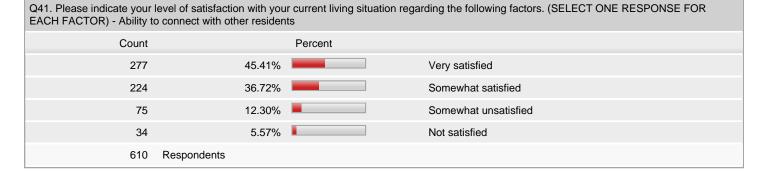




| Q38. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Quality of maintenance / housekeeping services | | | | | |
|--|-------------|---------|----------------------|--|--|
| Count | | Percent | | | |
| 237 | 38.54% | | Very satisfied | | |
| 249 | 40.49% | | Somewhat satisfied | | |
| 84 | 13.66% | | Somewhat unsatisfied | | |
| 45 | 7.32% | | Not satisfied | | |
| 615 | Respondents | | | | |

| Q39. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Programming/community events | | | | | |
|--|-------------|---------|----------------------|--|--|
| Count | | Percent | | | |
| 234 | 38.05% | | Very satisfied | | |
| 286 | 46.50% | | Somewhat satisfied | | |
| 68 | 11.06% | | Somewhat unsatisfied | | |
| 27 | 4.39% | | Not satisfied | | |
| 615 | Respondents | | | | |





| | EACH FACTOR) - Availability of additional living space outside my bedroom but within my unit | | | | |
|-------|--|---------|----------------------|--|--|
| Count | | Percent | | | |
| 240 | 39.15% | | Very satisfied | | |
| 207 | 33.77% | | Somewhat satisfied | | |
| 85 | 13.87% | | Somewhat unsatisfied | | |
| 81 | 13.21% | | Not satisfied | | |
| 613 | Respondents | | | | |

Q42. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR

| Q43. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of a kitchen | | | | | |
|---|-------------|---------|----------------------|--|--|
| Count | | Percent | | | |
| 229 | 37.48% | | Very satisfied | | |
| 127 | 20.79% | | Somewhat satisfied | | |
| 107 | 17.51% | | Somewhat unsatisfied | | |
| 148 | 24.22% | | Not satisfied | | |
| 611 | Respondents | | | | |

| Q44. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of convenient laundry facilities | | | | | |
|---|-------------|---------|----------------------|--|--|
| Count | | Percent | | | |
| 241 | 39.38% | | Very satisfied | | |
| 175 | 28.59% | | Somewhat satisfied | | |
| 114 | 18.63% | | Somewhat unsatisfied | | |
| 82 | 13.40% | | Not satisfied | | |
| 612 | Respondents | | | | |

| Q45. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Location of my residence hall on campus | | | | | | |
|---|-------------|---------|----------------------|--|--|--|
| Count | | Percent | | | | |
| 306 | 50.00% | | Very satisfied | | | |
| 205 | 33.50% | | Somewhat satisfied | | | |
| 69 | 11.27% | | Somewhat unsatisfied | | | |
| 32 | 5.23% | | Not satisfied | | | |
| 612 | Respondents | | | | | |

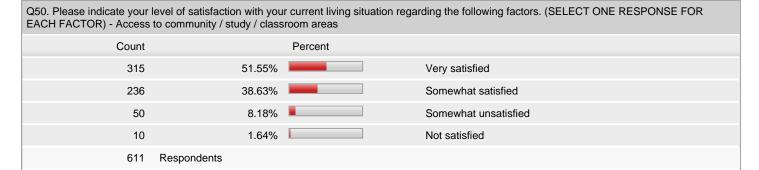
| Q46. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Access to campus dining | | | | | | |
|---|-------------|---------|----------------------|--|--|--|
| Count | | Percent | | | | |
| 264 | 43.42% | | Very satisfied | | | |
| 188 | 30.92% | | Somewhat satisfied | | | |
| 93 | 15.30% | | Somewhat unsatisfied | | | |
| 63 | 10.36% | | Not satisfied | | | |
| 608 | Respondents | | | | | |

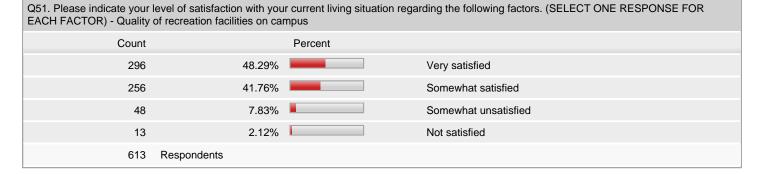
| EACH FACTOR) - Proximity to, or availability of, convenient parking | | | | | |
|---|-------------|---------|----------------------|--|--|
| Count | | Percent | | | |
| 139 | 22.68% | | Very satisfied | | |
| 142 | 23.16% | | Somewhat satisfied | | |
| 116 | 18.92% | | Somewhat unsatisfied | | |
| 216 | 35.24% | | Not satisfied | | |
| 613 | Respondents | | | | |

Q47. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR

| | Q48. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Quality of on-campus dining | | | | | |
|-------|---|---------|----------------------|--|--|--|
| Count | | Percent | | | | |
| 111 | 18.14% | | Very satisfied | | | |
| 230 | 37.58% | | Somewhat satisfied | | | |
| 144 | 23.53% | | Somewhat unsatisfied | | | |
| 127 | 20.75% | | Not satisfied | | | |
| 612 | Respondents | | | | | |

| Q49. Please indicate your EACH FACTOR) - Diversit | Q49. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Diversity of meal plans offered to on-campus residents | | | | |
|---|--|---------|----------------------|--|--|
| Count | | Percent | | | |
| 137 | 22.39% | | Very satisfied | | |
| 223 | 36.44% | | Somewhat satisfied | | |
| 147 | 24.02% | | Somewhat unsatisfied | | |
| 105 | 17.16% | | Not satisfied | | |
| 612 | Respondents | | | | |

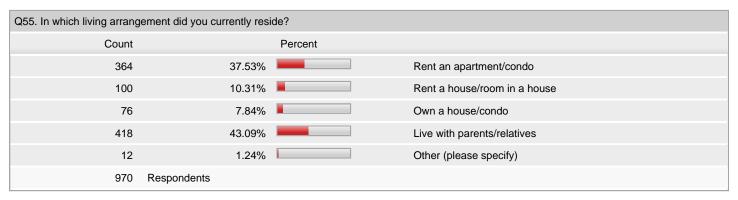




| Q52. Please indicate your level of satisfaction with your current living situation regarding the following factors. (SELECT ONE RESPONSE FOR EACH FACTOR) - Diversity of recreation activities and spaces on campus | | | | | |
|---|-------------|---------|----------------------|--|--|
| Count | | Percent | | | |
| 276 | 45.10% | | Very satisfied | | |
| 266 | 43.46% | | Somewhat satisfied | | |
| 54 | 8.82% | | Somewhat unsatisfied | | |
| 16 | 2.61% | | Not satisfied | | |
| 612 | Respondents | | | | |

| Q53. Which of the follow THREE) | ving statements do you m | ost agree with in regards | to your experience in | on-campus housing at FAU? (SELECT UP TO |
|---------------------------------|--------------------------|---------------------------|-----------------------|--|
| Count | | Respondent % | Response % | |
| 377 | 64.22% | 28.28% | | Living in FAU housing has had a positive influence on my experience at FAU |
| 283 | 48.21% | 21.23% | | Helping acclimate me to student life at the University |
| 86 | 14.65% | 6.45% | | Connecting me to leadership opportunities at the University |
| 269 | 45.83% | 20.18% | | Connecting me to new friends |
| 196 | 33.39% | 14.70% | | Supporting my academic success |
| 93 | 15.84% | 6.98% | | Connecting me to student organization opportunities at the University |
| 29 | 4.94% | 2.18% | | Other (please specify) |
| 587 | Respondents | | | |
| 1333 | Responses | | | |

| Q54. Which location on the | 254. Which location on the map below best represents where you are currently living while attending FAU this academic year? | | | | |
|----------------------------|---|---------|-------------------------|--|--|
| Count | | Percent | | | |
| 37 | 3.81% | | Location A | | |
| 69 | 7.11% | | Location B | | |
| 52 | 5.36% | | Location C | | |
| 125 | 12.89% | | Location D | | |
| 87 | 8.97% | | Location E | | |
| 98 | 10.10% | | Location F | | |
| 57 | 5.88% | | Location G | | |
| 76 | 7.84% | | Location H | | |
| 369 | 38.04% | | Other (please describe) | | |
| 970 | Respondents | | | | |



| Q56. With whom do you cu | urrently live? | | |
|--------------------------|----------------|---------|--|
| Count | | Percent | |
| 62 | 6.34% | | I live alone |
| 220 | 22.49% | | With other FAU roommate(s) |
| 52 | 5.32% | | With other non-FAU roommate(s) |
| 34 | 3.48% | | With both FAU and non-FAU roommate(s) |
| 451 | 46.11% | | With my parent(s) or other relative(s) |
| 136 | 13.91% | | With my spouse/partner and/or children |
| 23 | 2.35% | | Other (please specify) |
| 978 | Respondents | | |

| Q57. If currently living off of | Q57. If currently living off campus in non-FAU housing, in what complex do you reside? | | | | | |
|---------------------------------|--|---------|--------------------------------|--|--|--|
| Count | | Percent | | | | |
| 1 | 0.28% | | Somerset Place | | | |
| 6 | 1.70% | | Vie Villas at Boca Raton | | | |
| 1 | 0.28% | | Waterford Bay Apartments | | | |
| 27 | 7.67% | | University Park | | | |
| 3 | 0.85% | | Tuscany Pointe | | | |
| 3 | 0.85% | | Aura Boca | | | |
| 7 | 1.99% | | Meadow Reach Apartments | | | |
| 14 | 3.98% | | Windwood Condominiums | | | |
| 0 | 0.00% | | Cortland Uptown Boca | | | |
| 1 | 0.28% | | Camden Boca Raton | | | |
| 0 | 0.00% | | AMLI Toscana Place | | | |
| 2 | 0.57% | | The Palms | | | |
| 1 | 0.28% | | The Yard University Apartments | | | |
| 3 | 0.85% | | Cynthia Gardens | | | |
| 283 | 80.40% | | Other (please specify) | | | |
| 352 | Respondents | | | | | |

| Q58. If living off campus the | 258. If living off campus this year, how long does it take for you to commute ONE WAY to campus? | | | | |
|-------------------------------|--|---------|----------------------|--|--|
| Count | | Percent | | | |
| 64 | 6.75% | | 5 minutes or less | | |
| 99 | 10.44% | | 6 to 10 minutes | | |
| 134 | 14.14% | | 11 to 15 minutes | | |
| 110 | 11.60% | | 16 to 20 minutes | | |
| 210 | 22.15% | | 20 to 30 minutes | | |
| 331 | 34.92% | | More than 30 minutes | | |
| 948 | Respondents | | | | |

| Q59. How do you typically | Q59. How do you typically commute to / from campus? | | | | | |
|---------------------------|---|---------|-------------------------------------|--|--|--|
| Count | | Percent | | | | |
| 27 | 2.85% | | l walk | | | |
| 43 | 4.54% | | l bike | | | |
| 730 | 77.00% | | I drive alone | | | |
| 65 | 6.86% | | I carpool with others | | | |
| 61 | 6.43% | | Public transportation / FAU shuttle | | | |
| 22 | 2.32% | | Other (please specify) | | | |
| 948 | Respondents | | | | | |

| Q60. With how many other | Q60. With how many other people do you share your cost of rent? | | | | |
|--------------------------|---|---------|--|--|--|
| Count | | Percent | | | |
| 411 | 43.35% | | I do not pay rent | | |
| 111 | 11.71% | | No other people; I pay the rent myself | | |
| 198 | 20.89% | | 1 other person | | |
| 127 | 13.40% | | 2 other people | | |
| 66 | 6.96% | | 3 other people | | |
| 27 | 2.85% | | 4 other people | | |
| 8 | 0.84% | | 5 or more other people | | |
| 948 | Respondents | | | | |

| Q61. How many bedrooms | are in your unit? | | |
|------------------------|-------------------|---------|---|
| Count | | Percent | |
| 10 | 2.23% | | I live in a studio/efficiency apartment |
| 89 | 19.82% | | 1-bedroom |
| 184 | 40.98% | | 2-bedrooms |
| 121 | 26.95% | | 3-bedrooms |
| 40 | 8.91% | | 4-bedrooms |
| 5 | 1.11% | | 5 or more bedrooms |
| 449 | Respondents | | |

| Q62. Do you share a bedro | oom? | | |
|---------------------------|-------------|---------|------------------------------------|
| Count | | Percent | |
| 695 | 73.31% | | No |
| 231 | 24.37% | | Yes, with one other person |
| 22 | 2.32% | | Yes, with two or more other people |
| 948 | Respondents | | |

| Q63. Do you share a bathr | oom? | | |
|---------------------------|-------------|---------|-------------------------------|
| Count | | Percent | |
| 410 | 43.25% | | No |
| 369 | 38.92% | | Yes, with one other person |
| 82 | 8.65% | | Yes, with two |
| 50 | 5.27% | | Yes, with three other people |
| 37 | 3.90% | | Yes, with four or more people |
| 948 | Respondents | | |

| Count | | Percent | | |
|-------|--------|---------|---|--|
| 339 | 36.10% | | Not applicable; I do not pay rent/housing costs | |
| 30 | 3.19% | | Less than \$300 | |
| 29 | 3.09% | | \$300 - \$399 | |
| 25 | 2.66% | | \$400 - \$499 | |
| 28 | 2.98% | | \$500 - \$599 | |
| 30 | 3.19% | | \$600 - \$699 | |
| 34 | 3.62% | | \$700 - \$799 | |
| 37 | 3.94% | | \$800 - \$899 | |
| 49 | 5.22% | | \$900 - \$999 | |
| 89 | 9.48% | | \$1,000 - \$1,099 | |
| 43 | 4.58% | | \$1,100 - \$1,199 | |
| 44 | 4.69% | | \$1,200 - \$1,299 | |
| 22 | 2.34% | | \$1,300 - \$1,399 | |
| 20 | 2.13% | | \$1,400 - \$1,499 | |
| 15 | 1.60% | | \$1,500 - \$1,599 | |
| 9 | 0.96% | | \$1,600 - \$1,699 | |
| 9 | 0.96% | | \$1,700 - \$1,799 | |
| 8 | 0.85% | | \$1,800 - \$1,899 | |
| 5 | 0.53% | | \$1,900 - \$1,999 | |
| 10 | 1.06% | | \$2,000 - \$2,099 | |
| 11 | 1.17% | | \$2,100 - \$2,199 | |
| 3 | 0.32% | | \$2,200 - \$2,299 | |
| 5 | 0.53% | | \$2,300 - \$2,399 | |
| 6 | 0.64% | | \$2,400 - \$2,499 | |
| 5 | 0.53% | | \$2,500 - \$2,599 | |
| 1 | 0.11% | | \$2,600 - \$2,699 | |
| 1 | 0.11% | | \$2,700 - \$2,799 | |
| 1 | 0.11% | | \$2,800 - \$2,899 | |
| 2 | 0.21% | | \$2,900 - \$2,999 | |
| 12 | 1.28% | | \$3,000 or more | |
| 17 | 1.81% | | I don't know | |

| Q65. In addition to your | Q65. In addition to your rent, for which of the following utilities do you currently pay? SELECT ALL THAT APPLY | | | | | |
|--------------------------|---|--------------|------------|--|--|--|
| Count | | Respondent % | Response % | | | |
| 332 | 35.36% | 15.73% | | Not applicable; I do not pay for any utilities | | |
| 168 | 17.89% | 7.96% | | Cable/satellite television | | |
| 465 | 49.52% | 22.03% | | Internet | | |
| 450 | 47.92% | 21.32% | | Electric | | |
| 269 | 28.65% | 12.74% | | Water and Sewer | | |
| 284 | 30.24% | 13.45% | | Telephone | | |
| 143 | 15.23% | 6.77% | | Trash | | |
| 939 | Respondents | | | | | |
| 2111 | Responses | | | | | |

| Q66. How much is your inc | Q66. How much is your individual monthly cost for all the utilities selected in the previous question? | | | | | |
|---------------------------|--|---------|----------------|--|--|--|
| Count | | Percent | | | | |
| 10 | 1.67% | | Less than \$25 | | | |
| 40 | 6.68% | | \$25 - \$49 | | | |
| 163 | 27.21% | | \$50 - \$99 | | | |
| 152 | 25.38% | | \$100 - \$149 | | | |
| 93 | 15.53% | | \$150 - \$199 | | | |
| 114 | 19.03% | | \$200 or more | | | |
| 27 | 4.51% | | Don't know | | | |
| 599 | Respondents | | | | | |

| Q67. How long is your curr | rent lease? | | |
|----------------------------|-------------|---------|--|
| Count | | Percent | |
| 26 | 5.90% | | Not applicable; I have no lease |
| 49 | 11.11% | | More than 12 months |
| 299 | 67.80% | | 12 months |
| 32 | 7.26% | | Academic year (approximately 9 months) |
| 10 | 2.27% | | Academic term (e.g., semester) |
| 19 | 4.31% | | Monthly |
| 6 | 1.36% | | Other (please specify) |
| 441 | Respondents | | |

| Q68. Which factors bes | t describe why you decide | ed to live off campus duri | ing the 2022-2023 academic year? (Select up to FIVE responses) |
|------------------------|---------------------------|----------------------------|---|
| Count | | Respondent % | Response % |
| 399 | 42.95% | 14.83% | Price of off-campus housing relative to FAU housing rates |
| 142 | 15.29% | 5.28% | Lack of rules / restrictions |
| 187 | 20.13% | 6.95% | Quality of off-campus options relative to FAU housing |
| 296 | 31.86% | 11.00% | My parents / guardians/ relatives desired that I live at home with them |
| 71 | 7.64% | 2.64% | Wanted to live with person(s) not enrolled at FAU |
| 101 | 10.87% | 3.75% | Proximity to work |
| 267 | 28.74% | 9.93% | Availability of a private bedroom |
| 191 | 20.56% | 7.10% | Availability of a private bathroom |
| 110 | 11.84% | 4.09% | Availability of full sized beds |
| 173 | 18.62% | 6.43% | Access to a private kitchen/kitchenette |
| 30 | 3.23% | 1.12% | Proximity to restaurants, entertainment, and nightlife |
| 76 | 8.18% | 2.83% | Proximity to, or availability of, parking |
| 87 | 9.36% | 3.23% | Full control of my roommate selection process |
| 162 | 17.44% | 6.02% | No meal plan requirement |
| 237 | 25.51% | 8.81% | Limited availability of FAU on-campus housing |
| 32 | 3.44% | 1.19% | Level of safety / security on FAU's campus |
| 22 | 2.37% | 0.82% | I lived in on-campus housing at a previous institution, and I am not interested in this experience at FAU |
| 107 | 11.52% | 3.98% | Other (please specify) |
| 929 | Respondents | | |
| 2690 | Responses | | |

| Q69. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Total cost of rent and utilities | | | | | |
|---|-------------|---------|------------------|--|--|
| Count | | Percent | | | |
| 652 | 72.44% | | Very important | | |
| 150 | 16.67% | | Important | | |
| 62 | 6.89% | | Unimportant | | |
| 36 | 4.00% | | Very unimportant | | |
| 900 | Respondents | | | | |

Q70. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Opportunity to live in a building that has the aesthetic features and amenities I desire (stainless steel appliances, granite countertops, hardwood floors, modern finishes community pool / clubhouse etc.)

| Count | | Percent | |
|-------|-------------|---------|------------------|
| 260 | 28.99% | | Very important |
| 291 | 32.44% | | Important |
| 247 | 27.54% | | Unimportant |
| 99 | 11.04% | | Very unimportant |
| 897 | Respondents | | |

Q71. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Ability to choose my own roommate(s)

| Count | | Percent | |
|-------|-------------|---------|------------------|
| 459 | 50.83% | | Very important |
| 236 | 26.14% | | Important |
| 134 | 14.84% | | Unimportant |
| 74 | 8.19% | | Very unimportant |
| 903 | Respondents | | |

Q72. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of a quiet place to study

| Count | | Percent | |
|-------|-------------|---------|------------------|
| 522 | 57.81% | | Very important |
| 257 | 28.46% | | Important |
| 80 | 8.86% | | Unimportant |
| 44 | 4.87% | | Very unimportant |
| 903 | Respondents | | |

Q73. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of a private (single) bedroom

| Count | | Percent | |
|-------|-------------|---------|------------------|
| 560 | 62.29% | | Very important |
| 226 | 25.14% | | Important |
| 65 | 7.23% | | Unimportant |
| 48 | 5.34% | | Very unimportant |
| 899 | Respondents | | |

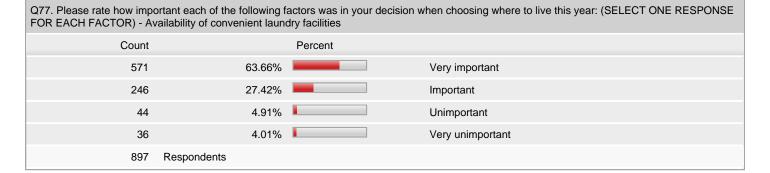
| Q74. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of a private bathroom | | | | | |
|---|-------------|---------|------------------|--|--|
| Count | | Percent | | | |
| 445 | 49.50% | | Very important | | |
| 258 | 28.70% | | Important | | |
| 147 | 16.35% | | Unimportant | | |
| 49 | 5.45% | | Very unimportant | | |
| 899 | Respondents | | | | |

| FOR EACH FACTOR) - Availability of additional living space outside my bedroom but within my unit | | | |
|--|---------|------------------|--|
| Count | Percent | | |
| 416 | 46.27% | Very important | |
| 289 | 32.15% | Important | |
| 141 | 15.68% | Unimportant | |
| 53 | 5.90% | Very unimportant | |

899

Respondents

| FOR EACH FACTOR) - Availability of a kitchen | | | | |
|--|-------------|---------|------------------|--|
| Count | | Percent | | |
| 578 | 64.73% | | Very important | |
| 233 | 26.09% | | Important | |
| 47 | 5.26% | | Unimportant | |
| 35 | 3.92% | | Very unimportant | |
| 893 | Respondents | | | |



| Q78. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability and reliability of maintenance and custodial services | | | |
|---|-------------|---------|------------------|
| Count | | Percent | |
| 412 | 45.93% | | Very important |
| 282 | 31.44% | | Important |
| 131 | 14.60% | | Unimportant |
| 72 | 8.03% | | Very unimportant |
| 897 | Respondents | | |

| Q79. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of a good building manager or landlord | | | |
|--|-------------|---------|------------------|
| Count | | Percent | |
| 409 | 45.75% | | Very important |
| 289 | 32.33% | | Important |
| 129 | 14.43% | | Unimportant |
| 67 | 7.49% | | Very unimportant |
| 894 | Respondents | | |

| Q80. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of safety and security features | | | | |
|---|---------|------------------|--|--|
| Count | Percent | | | |
| 534 | 59.80% | Very important | | |
| 232 | 25.98% | Important | | |
| 81 | 9.07% | Unimportant | | |
| 46 | 5.15% | Very unimportant | | |

893 Respondents

| Q81. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of community spaces / features (i.e., gym, pool, recreation room, etc.) | | | |
|---|-------------|---------|------------------|
| Count | | Percent | |
| 292 | 32.77% | | Very important |
| 277 | 31.09% | | Important |
| 230 | 25.81% | | Unimportant |
| 92 | 10.33% | | Very unimportant |
| 891 | Respondents | | |

| Q82. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of a convenient store / restaurant / retail physically connected, or within close proximity, to where I live | | | |
|--|-------------|---------|------------------|
| Count | | Percent | |
| 326 | 36.59% | | Very important |
| 317 | 35.58% | | Important |
| 172 | 19.30% | | Unimportant |
| 76 | 8.53% | | Very unimportant |
| 891 | Respondents | | |

| Q83. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of my desired lease terms (academic year, month-to-month, semester-long, 12-month, etc.) | | | | |
|--|-------------|---------|------------------|--|
| Count | | Percent | | |
| 388 | 43.35% | | Very important | |
| 287 | 32.07% | | Important | |
| 135 | 15.08% | | Unimportant | |
| 85 | 9.50% | | Very unimportant | |
| 895 | Respondents | | | |

| Q84. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Ability to stay during breaks | | | |
|--|-------------|---------|------------------|
| Count | | Percent | |
| 482 | 54.10% | | Very important |
| 231 | 25.93% | | Important |
| 117 | 13.13% | | Unimportant |
| 61 | 6.85% | | Very unimportant |
| 891 | Respondents | | |

Q85. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Availability of accommodations for persons with disabilities

| Count | | Percent | |
|-------|-------------|---------|------------------|
| 223 | 25.03% | | Very important |
| 181 | 20.31% | | Important |
| 260 | 29.18% | | Unimportant |
| 227 | 25.48% | | Very unimportant |
| 891 | Respondents | | |

Q86. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Proximity to campus / classes

| Count | | Percent | |
|-------|-------------|---------|------------------|
| | 40.000/ | - Groon | Non-innontent |
| 440 | 49.22% | | Very important |
| 306 | 34.23% | | Important |
| 106 | 11.86% | | Unimportant |
| 42 | 4.70% | | Very unimportant |
| 894 | Respondents | | |

Q87. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Proximity to friends / family

| Count | | Percent | |
|-------|-------------|---------|------------------|
| 322 | 36.26% | | Very important |
| 295 | 33.22% | | Important |
| 187 | 21.06% | | Unimportant |
| 84 | 9.46% | | Very unimportant |
| 888 | Respondents | | |

Q88. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Proximity to, or availability of, convenient parking or public transportation

| Count | | Percent | |
|-------|-------------|---------|------------------|
| 376 | 42.34% | | Very important |
| 260 | 29.28% | | Important |
| 173 | 19.48% | | Unimportant |
| 79 | 8.90% | | Very unimportant |
| 888 | Respondents | | |

| Q89. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE FOR EACH FACTOR) - Proximity to my work | | | | | |
|---|-------------|---------|------------------|--|--|
| Count | | Percent | | | |
| 361 | 40.70% | | Very important | | |
| 329 | 37.09% | | Important | | |
| 117 | 13.19% | | Unimportant | | |
| 80 | 9.02% | | Very unimportant | | |
| 887 | Respondents | | | | |

| Q90. Please rate how important each of the following factors was in your decision when choosing where to live this year: (SELECT ONE RESPONSE |
|---|
| FOR EACH FACTOR) - Proximity to restaurants / nightlife / recreation activities |

| Count | | Percent | |
|-------|-------------|---------|------------------|
| 240 | 26.88% | | Very important |
| 285 | 31.91% | | Important |
| 242 | 27.10% | | Unimportant |
| 126 | 14.11% | | Very unimportant |
| 893 | Respondents | | |

| Q91. Where do you plan to | live next year? | | |
|---------------------------|-----------------|---------|---|
| Count | | Percent | |
| 190 | 12.66% | • | I plan to live on campus, but I am waitlisted for housing / coordinated with FAU |
| 221 | 14.72% | _ | I will be living on campus, and have already received my housing assignment |
| 186 | 12.39% | | I plan to live off campus, but have not yet submitted my application |
| 508 | 33.84% | | I will be living off campus, and have already finalized my housing arrangements |
| 177 | 11.79% | | Undecided on where to live |
| 219 | 14.59% | | Not applicable; I will not be attending FAU next year. |
| 1501 | Respondents | | |

| Q92. If considering living of | ff campus next year, why would | I you prefer to do | so? SELECT ALL THA | AT APPLY |
|-------------------------------|--------------------------------|--------------------|--------------------|---|
| Count | Respor | ndent % | Response % | |
| 291 | 33.68% | 5.55% | | To live in a quieter environment |
| 180 | 20.83% | 3.43% | | To satisfy my parent's/family's wishes |
| 103 | 11.92% | 1.96% | | The hall where I would want to live is not available next year |
| 218 | 25.23% | 4.15% | | Fewer rules and regulations |
| 200 | 23.15% | 3.81% | | More convenient location |
| 467 | 54.05% | 8.90% | | More cost effective |
| 223 | 25.81% | 4.25% | | Better Internet access |
| 266 | 30.79% | 5.07% | | Better living unit amenities |
| 162 | 18.75% | 3.09% | | Better security/safety |
| 180 | 20.83% | 3.43% | | Ability to live with or near friends |
| 229 | 26.50% | 4.36% | | Ability to live with or near family or partner |
| 397 | 45.95% | 7.57% | | More privacy |
| 367 | 42.48% | 6.99% | | More living space |
| 285 | 32.99% | 5.43% | | No meal plan requirement |
| 384 | 44.44% | 7.32% | | Access to my own kitchen |
| 297 | 34.38% | 5.66% | | More convenient laundry facilities |
| 44 | 5.09% | 0.84% | | Not enough activity on campus during nights and weekends |
| 49 | 5.67% | 0.93% | | Desire to be near more night/weekend entertainment areas |
| 67 | 7.75% | 1.28% | | Desire to live closer to the beach |
| 116 | 13.43% | 2.21% | | Desire to live closer to my off-campus job |
| 144 | 16.67% | 2.74% | | Better physical condition of the building |
| 98 | 11.34% | 1.87% | | Better building management and staffing |
| 101 | 11.69% | 1.92% | | Better maintenance and housekeeping services |
| 14 | 1.62% | 0.27% | | Better accessibility for persons with disabilities |
| 86 | 9.95% | 1.64% | | To live away from other students |
| 187 | 21.64% | 3.56% | | To have a pet |
| | | | | |

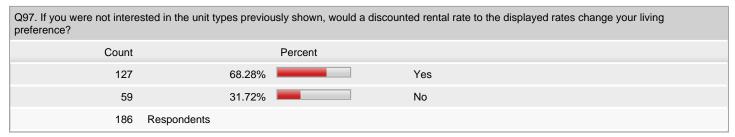
| 92 | 10.65% | 1.75% | Other (please specify) |
|------|-------------|-------|------------------------|
| 864 | Respondents | | |
| 5247 | Responses | | |

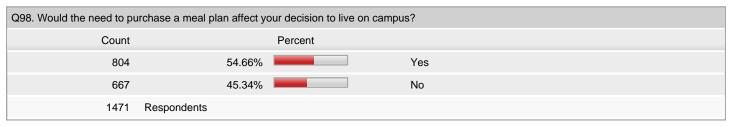
| Q93. Would a discounted rental rate to on-campus housing change your living preference? | | | | |
|---|-------------|---------|-----|--|
| Count | | Percent | | |
| 948 | 63.50% | | Yes | |
| 545 | 36.50% | | No | |
| 1493 | Respondents | | | |

Q94. If all of the unit types described above were available in a new housing facility on FAU's campus at the rents outlined, what would have been your living preference for this academic year (-2022 - 2023)? Count Percent 22.14% 327 Unit A: Single-Occupancy (private) bedroom in a semi-suite (hotel-style) unit for approximately \$4,509 - \$4,960per person per SEMESTER \$1,002 - \$1,102 per person per month) 5.15% 76 Unit B: Double-Occupancy (shared) bedroom in a semi-suite (hotel-style) unit for approximately \$4,100 - \$4,509 per person per SEMESTER (\$911 - \$1,002 per person per month) 6.36% Unit C: Single-Occupancy (private) bedroom in a 2-Bedroom/1-Bath semi-suite unit for approximately \$5,198 - \$5,717 per person per SEMESTER (\$1,155 - \$1,271 per person per month) 36 2.44% Unit D: Double-Occupancy (Shared) bedroom in a 2-Bedroom/1-Bath semi-suite unit for approximately \$4,352 - \$4,787 per person per SEMESTER (\$967 -\$1064 per person per month) 4.13% 61 Unit E: Double-Occupancy (shared) bedroom 2-Bedroom/1-Bath full suite unit for approximately \$4,781 -\$5,259 per person per SEMESTER (\$1,063 - \$1,169 per person per month) 5.28% 78 Unit F: Single-Occupancy (private) bedroom in a 4-Bedroom/2-Bath full suite unit for approximately \$5,625 -\$6,188 per person per SEMESTER (\$1,250 - \$1,375 per person per month) 10.63% 157 Unit G: Single-Occupancy in an efficiency (studio) apartment for approximately \$8,325 - \$9,158 per person per SEMESTER (\$1,850 -\$2,035 per person per month) 1.76% 26 Unit H: Double-Occupancy in an efficiency (studio) apartment for approximately \$6,075 - \$6,683 per person per SEMESTER (\$1,350 -\$1,485 per person per month) 68 4.60% Unit I: Single-Occupancy (private) bedroom in a 2-Bedroom/1-Bath apartment unit for approximately \$7,650 - \$8,415 per person per SEMESTER (\$1,700 - \$1,870 per person per month) 5.69% 84 Unit J: Single-Occupancy (private) bedroom in a 3-Bedroom/1-Bath apartment unit for approximately \$6,075 - \$6,683 per person per SEMESTER (\$1,350 - \$1,485 per person per month) 100 6.77% Unit K: Single-Occupancy (private) bedroom in a 4-Bedroom/2-Bath apartment unit for approximately \$6,525 - \$7,178 per person per SEMESTER (\$1,450 - \$1,595 per person per month) 370 25.05% I would have preferred not to live on campus

| Q95. If your first choice wa | Q95. If your first choice was unavailable, what unit would have been your second choice for the current academic year (2022-2023)? | | | | |
|------------------------------|--|---------|--|--|--|
| Count | | Percent | | | |
| 16 | 4.60% | | Unit A: Single-Occupancy (private) bedroom in a semi-suite (hotel-style) unit for approximately \$4,509 - \$4,960per person per SEMESTER \$1,002 - \$1,102 per person per month) | | |
| 7 | 2.01% | | Unit B: Double-Occupancy (shared) bedroom in a semi-suite (hotel-style) unit for approximately \$4,100 - \$4,509 per person per SEMESTER (\$911 - \$1,002 per person per month) | | |
| 1 | 0.29% | | Unit C: Single- Occupancy (private) bedroom in a 2-Bedroom/1-Bath semi-suite unit for approximately \$5,198 - \$5,717 per person per SEMESTER (\$1,155 - \$1,271 per person per month) | | |
| 1 | 0.29% | | Unit D: Double-Occupancy (Shared) bedroom in a 2-Bedroom/1-Bath semi-suite unit for approximately \$4,352 - \$4,787 per person per SEMESTER (\$967 - \$1064 per person per month) | | |
| 0 | 0.00% | | Unit E: Double-Occupancy (shared) bedroom 2-Bedroom/1-Bath full suite unit for approximately \$4,781 - \$5,259 per person per SEMESTER (\$1,063 - \$1,169 per person per month) | | |
| 1 | 0.29% | | Unit F: Single-Occupancy (private) bedroom in a 4-Bedroom/2-Bath full suite unit for approximately \$5,625 - \$6,188 per person per SEMESTER (\$1,250 - \$1,375 per person per month) | | |
| 3 | 0.86% | | Unit G: Single-Occupancy in an efficiency (studio) apartment for approximately \$8,325 - \$9,158 per person per SEMESTER (\$1,850 - \$2,035 per person per month) | | |
| 2 | 0.57% | | Unit H: Double-Occupancy in an efficiency (studio) apartment for approximately \$6,075 - \$6,683 per person per SEMESTER (\$1,350 - \$1,485 per person per month) | | |
| 4 | 1.15% | | Unit I: Single-Occupancy (private) bedroom in a 2-Bedroom/1-Bath apartment unit for approximately \$7,650 - \$8,415 per person per SEMESTER (\$1,700 - \$1,870 per person per month) | | |
| 2 | 0.57% | | Unit J: Single-Occupancy (private) bedroom in a 3-Bedroom/1-Bath apartment unit for approximately \$6,075 - \$6,683 per person per SEMESTER (\$1,350 - \$1,485 per person per month) | | |
| 7 | 2.01% | | Unit K: Single-Occupancy (private) bedroom in a 4-Bedroom/2-Bath apartment unit for approximately \$6,525 - \$7,178 per person per SEMESTER (\$1,450 - \$1,595 per person per month) | | |
| 304 | 87.36% | - | I would have preferred not to live on campus | | |
| 348 | Respondents | | | | |

| Q96. If you would not be | e interested in the unit typ | es previously shown, ple | ase indicate why: | |
|--------------------------|------------------------------|--------------------------|-------------------|---|
| Count | | Respondent % | Response % | |
| 84 | 24.14% | 11.29% | • | Not interested in proposed unit types |
| 33 | 9.48% | 4.44% | | I own a home/apartment |
| 119 | 34.20% | 15.99% | _ | I live with parents/relatives |
| 47 | 13.51% | 6.32% | | I live in a parent-owned apartment/house |
| 186 | 53.45% | 25.00% | | Cost of housing when living on campus is not affordable |
| 69 | 19.83% | 9.27% | | I am satisfied with my current rental situation |
| 46 | 13.22% | 6.18% | | Lack of a full size bed option |
| 28 | 8.05% | 3.76% | | Too far from my job |
| 22 | 6.32% | 2.96% | | Too far from my parents/relatives |
| 5 | 1.44% | 0.67% | | Too far from off-campus activities (nightlife, city events, etc.) |
| 7 | 2.01% | 0.94% | | Lack of on-campus security at FAU |
| 37 | 10.63% | 4.97% | | I prefer a 12-month lease. |
| 26 | 7.47% | 3.49% | | I prefer flexible lease terms. |
| 35 | 10.06% | 4.70% | | Other (please specify) |
| 348 | Respondents | | | |
| 744 | Responses | | | |





| Q99. If you were to purcha | ase a meal plan in addition to | your housing selection above | ve, which would you prefer? (Prices are approximate per semester) |
|----------------------------|--------------------------------|------------------------------|---|
| Count | | Percent | |
| 47 | 3.20% | | 19 Meals/Week for \$2,032.50 |
| 101 | 6.87% | | 15 Meals/Week + 100 Flex/Semester for \$1,923.50 |
| 247 | 16.79% | | 12 Meals/Week + 100 Flex/Semester for \$1,716.50 |
| 116 | 7.89% | | 7 Meals/Week + 550 Flex/Semester for \$2,055.50 |
| 156 | 10.61% | | I would purchase a "Commuter and Apartment Meal Plan" |
| 786 | 53.43% | | I would not purchase a meal plan. |
| 18 | 1.22% | | Other (please specify) |
| 1471 | Respondents | | |

| Q100. What is your preferred lease length structure for on-campus housing? | | | | | |
|--|-------------|---------|--|--|--|
| Count | | Percent | | | |
| 99 | 6.73% | | More than 12 months | | |
| 329 | 22.37% | | 12 months | | |
| 635 | 43.17% | | Academic year (approximately 9 months) | | |
| 282 | 19.17% | | Academic term (e.g., semester) | | |
| 78 | 5.30% | | Month to month | | |
| 48 | 3.26% | | Other (please specify) | | |
| 1471 | Respondents | | | | |

| Q101. How much of a disc | Q101. How much of a discount would the rates on the units provided above need to be in order to change your preference? | | | |
|--------------------------|---|---------|-------------|--|
| Count | | Percent | | |
| 0 | 0.00% | | 0% - 5% | |
| 3 | 2.36% | | 6% - 10% | |
| 10 | 7.87% | | 11% - 15% | |
| 23 | 18.11% | | 16% - 20% | |
| 91 | 71.65% | | 21% or more | |
| 127 | Respondents | | | |

| Q102. To what degree do you agree with the following statements? - New on-campus housing would have a significant role in supporting students' academic success. | | | |
|--|-------------|---------|---------------------------|
| Count | | Percent | |
| 950 | 65.52% | | Strongly agree |
| 326 | 22.48% | | Somewhat agree |
| 141 | 9.72% | | Neither agree or disagree |
| 18 | 1.24% | | Somewhat disagree |
| 15 | 1.03% | | Strongly disagree |
| 1450 | Respondents | | |

| Q103. To what degree do you agree with the following statements? - New on-campus housing would have a significant role on FAU's campus tour for prospective first-year students. | | | |
|--|---------|---------------------------|--|
| Count | Percent | | |
| 927 | 64.24% | Strongly agree | |
| 310 | 21.48% | Somewhat agree | |
| 156 | 10.81% | Neither agree or disagree | |
| 25 | 1.73% | Somewhat disagree | |
| 25 | 1.73% | Strongly disagree | |

1443 Respondents

| Q104. To what degree do you agree with the following statements? - New on-campus housing would have a significant role in serving as a symbol to the external community, and is visible from the exterior of campus. | | | |
|--|-------------|---------|---------------------------|
| Count | | Percent | |
| 839 | 58.30% | | Strongly agree |
| 313 | 21.75% | | Somewhat agree |
| 226 | 15.71% | | Neither agree or disagree |
| 35 | 2.43% | | Somewhat disagree |
| 26 | 1.81% | | Strongly disagree |
| 1439 | Respondents | | |

| Q105. Which of the foll | owing factors do you think FAU sho | uld prioritize | as it considers improve | ements to on-campus housing? SELECT UP TO THREE |
|-------------------------|------------------------------------|----------------|-------------------------|--|
| Count | Responde | ent % | Response % | |
| 684 | 47.08% | 17.64% | | Provide modern and attractive living environments to students |
| 323 | 22.23% | 8.33% | • | Provide more outside-the-unit common area space for hanging out and group activities |
| 230 | 15.83% | 5.93% | | Create more academically-supportive residential communities |
| 197 | 13.56% | 5.08% | | Make FAU more attractive to prospective students |
| 1152 | 79.28% | 29.71% | | Keep housing costs affordable |
| 514 | 35.38% | 13.26% | • | Improve amenities in existing campus housing, such as room furnishings, lounges, recreation areas, and computing resources |
| 107 | 7.36% | 2.76% | | Improve student perception of programs / activities offered within FAU housing facilities |
| 220 | 15.14% | 5.67% | | Improve maintenance services |
| 103 | 7.09% | 2.66% | | Improve / expand housekeeping services |
| 248 | 17.07% | 6.40% | | Improve existing residential dining programs |
| 99 | 6.81% | 2.55% | | Other (please specify) |
| 1453 | Respondents | | | |
| 3877 | Responses | | | |

| Q106. If FAU built new | housing, which five physical features would be | the most important to you? | SELECT UP TO FIVE |
|------------------------|--|----------------------------|---|
| Count | Respondent % | Response % | |
| 509 | 35.10% 7.78% | | Convenient location |
| 880 | 60.69% 13.45% | | Private (single) bedroom |
| 511 | 35.24% 7.81% | | Private bathroom |
| 785 | 54.14% 12.00% | | In-unit full kitchen (sink with garbage disposal, full-sized refrigerator, microwave, stove/oven, and dishwasher) |
| 189 | 13.03% 2.89% | | In-unit kitchenette (sink with dishwasher, small refrigerator, and microwave) |
| 158 | 10.90% 2.41% | | Full kitchens and dining areas on each floor |
| 314 | 21.66% 4.80% | | Living room |
| 184 | 12.69% 2.81% | | Storage space |
| 260 | 17.93% 3.97% | | Fully furnished living unit |
| 134 | 9.24% 2.05% | | Fitness or recreation area(s) in or near the housing facility |
| 63 | 4.34% 0.96% | | Computer lab in the housing facility/complex |
| 165 | 11.38% 2.52% | | Individual temperature controls in living units |
| 371 | 25.59% 5.67% | | Full-sized beds |
| 533 | 36.76% 8.14% | | On-site parking |
| 59 | 4.07% 0.90% | | Convenient access to public transportation |
| 76 | 5.24% 1.16% | | Convenient on-campus dining options |
| 132 | 9.10% 2.02% | | Quiet study area in the building |
| 30 | 2.07% 0.46% | | Classrooms/academic facilities in the building |
| 509 | 35.10% 7.78% | • | Washer and dryer in the living unit |
| 144 | 9.93% 2.20% | | Convenient laundry facilities in the building |
| 88 | 6.07% 1.34% | | Controlled/secured access to the building |
| 46 | 3.17% 0.70% | | Social lounge/TV room in the building |
| 314 | 21.66% 4.80% | | In-room wireless Internet access |
| 63 | 4.34% 0.96% | | Environmentally-friendly design and operation |
| 27 | 1.86% 0.41% | | Other (please specify) |
| 1450 | Respondents | | |
| 6544 | Responses | | |

| Q107. If FAU built new I | housing, which five persor | nal preferences would be | the most important to you | u? SELECT UP TO FIVE |
|--------------------------|----------------------------|--------------------------|---------------------------|---|
| Count | | Respondent % | Response % | |
| 331 | 22.81% | 5.39% | | 24-hour on-site management |
| 659 | 45.42% | 10.73% | • | Flexible occupancy terms (9, 10, or 12 months, stay over break periods, etc.) |
| 653 | 45.00% | 10.64% | • | Flexible payment terms (e.g., pay rent monthly) |
| 352 | 24.26% | 5.73% | | Availability of maintenance and custodial services |
| 248 | 17.09% | 4.04% | | Availability of additional residential communities (Greek housing, living/learning programs, international house, etc.) |
| 207 | 14.27% | 3.37% | | Availability of lifestyle or theme communities (smoke free, alcohol free, community service focused, gender specific, etc.) |
| 266 | 18.33% | 4.33% | | Fewer rules and regulations |
| 718 | 49.48% | 11.70% | • | Little or no meal plan requirement |
| 759 | 52.31% | 12.36% | | Ability to choose my own roommates |
| 287 | 19.78% | 4.68% | | Ability to live near students who are in my academic program |
| 372 | 25.64% | 6.06% | | Proximity to campus activities |
| 164 | 11.30% | 2.67% | | Proximity to retail areas (shopping, entertainment, restaurants, etc.) |
| 595 | 41.01% | 9.69% | • | Ability to retain the same living unit from year to year |
| 168 | 11.58% | 2.74% | | Ability to bring my own furniture |
| 323 | 22.26% | 5.26% | | Ability to have pets |
| 37 | 2.55% | 0.60% | | Other (please specify) |
| 1451 | Respondents | | | |
| 6139 | Responses | | | |

| Q108. What is your ethnic | or racial background? | | |
|---------------------------|-----------------------|---------|-------------------------------------|
| Count | | Percent | |
| 7 | 0.48% | | American Indian or Alaska Native |
| 108 | 7.43% | | Asian |
| 230 | 15.83% | | Black or African American |
| 305 | 20.99% | | Hispanic or Latino |
| 4 | 0.28% | | Native Hawaiian or Pacific Islander |
| 11 | 0.76% | | Nonresident alien |
| 9 | 0.62% | | Race and ethnicity unknown |
| 99 | 6.81% | | Two or more races |
| 635 | 43.70% | | White |
| 45 | 3.10% | | Other (please specify) |
| 1453 | Respondents | | |

| Q109. What living arrange | Q109. What living arrangement do you plan to live in for the upcoming 2023-2024 academic year? | | | | |
|---------------------------|--|---------|------------------------------|--|--|
| Count | | Percent | | | |
| 292 | 43.98% | | Rent an apartment/condo | | |
| 43 | 6.48% | | Rent a house/room in a house | | |
| 58 | 8.73% | | Own a house/condo | | |
| 265 | 39.91% | | Live with parents/relatives | | |
| 6 | 0.90% | | Other (please specify) | | |
| 664 | Respondents | | | | |

| Q110. Which location best | represents where you plan | to live off campus this upcom | ning academic year (2023-2024)? |
|---------------------------|---------------------------|-------------------------------|---------------------------------|
| Count | | Percent | |
| 19 | 2.86% | | Location A |
| 41 | 6.17% | | Location B |
| 32 | 4.82% | | Location C |
| 90 | 13.55% | | Location D |
| 62 | 9.34% | | Location E |
| 106 | 15.96% | | Location F |
| 26 | 3.92% | | Location G |
| 57 | 8.58% | | Location H |
| 231 | 34.79% | | Other (please describe) |
| 664 | Respondents | | |

| Q111. How many bedroom | 2111. How many bedrooms will your future living situation have? | | | | |
|------------------------|---|---------|-------------------------|--|--|
| Count | | Percent | | | |
| 16 | 2.41% | | Studio | | |
| 86 | 12.95% | | One-bedroom | | |
| 205 | 30.87% | | Two-bedroom | | |
| 227 | 34.19% | | Three-bedroom | | |
| 101 | 15.21% | | Four-bedroom | | |
| 29 | 4.37% | | More than four bedrooms | | |
| 664 | Respondents | | | | |

| Q112. Including yourself, how many people will be living in the unit? | | | | | | | | | | | |
|---|-------------|---------|-------------------------|--|--|--|--|--|--|--|--|
| Count | | Percent | | | | | | | | | |
| 70 | 10.54% | | One (1) | | | | | | | | |
| 184 | 27.71% | | Two (2) | | | | | | | | |
| 192 | 28.92% | | Three (3) | | | | | | | | |
| 144 | 21.69% | | Four (4) | | | | | | | | |
| 74 | 11.14% | | Five (5) or more people | | | | | | | | |
| 664 | Respondents | | | | | | | | | | |

| Count | | Percent | |
|-------|--------|---------|---|
| 214 | 32.23% | | Not applicable; I do not pay rent/housing costs |
| 25 | 3.77% | | Less than \$300 |
| 10 | 1.51% | | \$300 - \$399 |
| 18 | 2.71% | | \$400 - \$499 |
| 27 | 4.07% | | \$500 - \$599 |
| 12 | 1.81% | | \$600 - \$699 |
| 18 | 2.71% | | \$700 - \$799 |
| 36 | 5.42% | | \$800 - \$899 |
| 55 | 8.28% | | \$900 - \$999 |
| 54 | 8.13% | | \$1,000 - \$1,099 |
| 27 | 4.07% | | \$1,100 - \$1,199 |
| 41 | 6.17% | | \$1,200 - \$1,299 |
| 14 | 2.11% | | \$1,300 - \$1,399 |
| 19 | 2.86% | | \$1,400 - \$1,499 |
| 12 | 1.81% | | \$1,500 - \$1,599 |
| 6 | 0.90% | | \$1,600 - \$1,699 |
| 7 | 1.05% | | \$1,700 - \$1,799 |
| 4 | 0.60% | | \$1,800 - \$1,899 |
| 7 | 1.05% | | \$1,900 - \$1,999 |
| 7 | 1.05% | | \$2,000 - \$2,099 |
| 9 | 1.36% | | \$2,100 - \$2,199 |
| 4 | 0.60% | | \$2,200 - \$2,299 |
| 2 | 0.30% | | \$2,300 - \$2,399 |
| 2 | 0.30% | | \$2,400 - \$2,499 |
| 4 | 0.60% | | \$2,500 - \$2,599 |
| 2 | 0.30% | | \$2,600 - \$2,699 |
| 0 | 0.00% | | \$2,700 - \$2,799 |
| 1 | 0.15% | | \$2,800 - \$2,899 |
| 2 | 0.30% | | \$2,900 - \$2,999 |
| 5 | 0.75% | | \$3,000 or more |
| 20 | 3.01% | | I don't know |

| Q114. Did you consider living on campus during the upcoming 2023-2024 academic year? | | | | | | | | | | | |
|--|-------------|---------|---|--|--|--|--|--|--|--|--|
| Count | | Percent | | | | | | | | | |
| 158 | 23.80% | _ | Yes, I strongly considered it before ultimately deciding to live off campus | | | | | | | | |
| 139 | 20.93% | _ | Yes, I considered it before ultimately deciding to live off campus | | | | | | | | |
| 367 | 55.27% | | No, I did not consider living on campus | | | | | | | | |
| 664 | Respondents | | | | | | | | | | |

Q115. Please feel free to provide any additional comments or suggestions regarding this survey. All comments will be shared with FAU's administration but no comments will be personally attributable to any individual student.

| Count | | Percent |
|-------|-------------|---------|
| 554 | 100.00% | |
| 554 | Respondents | |

Exhibit B:

Housing Market Demand & Financial Feasibility Analysis Presentation



Housing Market
Demand &
Financial
Feasibility Analysis





Agenda Housing Market Demand + Financial Feasibility Analysis

01 Process Overview

02 Market Opportunity

03 Implementation Strategy



Process Overview



Planning Process + Timeline

PROCESS OVERVIEW



Re-affirm the success criteria for Housing & Residential Education within the context of FAU's broader priorities.



Establish current context and quantify market opportunities that can be leveraged to accomplish FAU's housing objectives



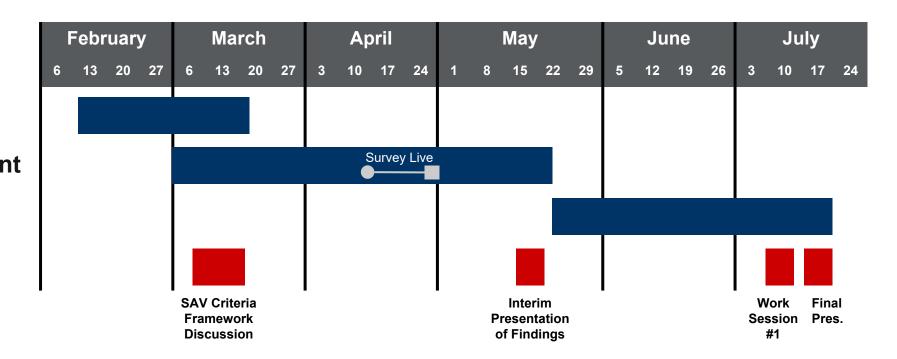
Detail the optimal housing initiative for FAU, through an iterative + collaborative process, that advances FAU's strategic objectives.

Strategic Prioritization

Market Opportunity Assessment

Concept Definition

Meetings + Work Sessions





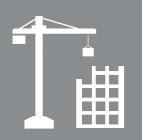
Key Outcomes of the Planning Process



Student Housing is a strategic priority for FAU's future as the university's student population continues to evolve and market conditions limit affordable housing options around the Boca Campus.



Significant unmet demand is projected to exist from students, which is primarily driven by non-FTIC students currently not captured in on-campus housing.



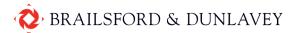
FAU should immediately expand its on-campus portfolio to address significant demand and also consider long-term expansion opportunities.



Financial accessibility for students should be considered while also maintaining a financially sustainable housing portfolio that includes reinvestment strategies in existing assets.

Market Opportunity

Implementation Strategy



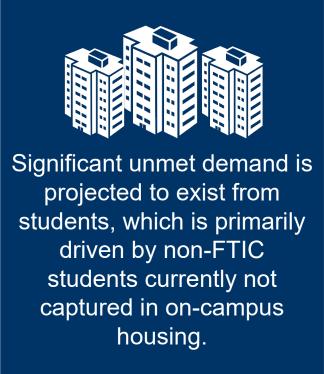
Market Opportunity





Key Outcomes of the Planning Process MARKET OPPORTUNITY







FAU should immediately
expand its on-campus
portfolio to address
significant demand and also
consider long-term
expansion opportunities.



Financial accessibility for students should be considered while also maintaining a financially sustainable housing portfolio that includes reinvestment strategies in existing assets.

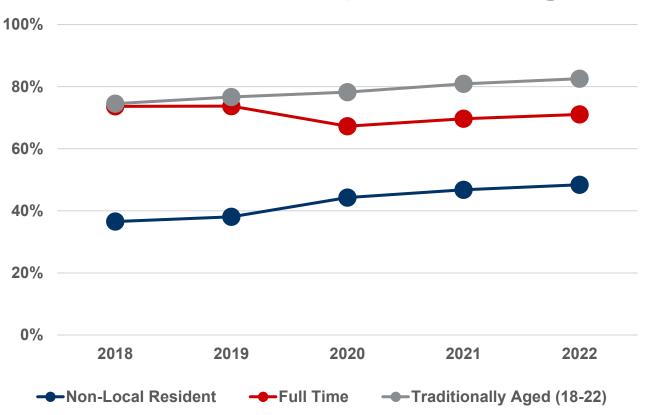
Market Opportunity

Implementation Strategy

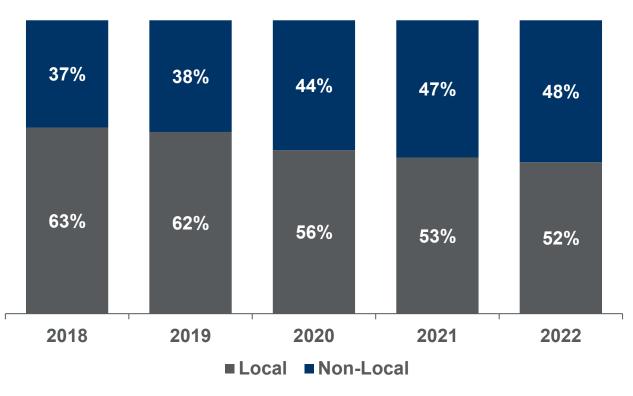


Evolving Student Populations MARKET OPPORTUNITY

Predisposed Populations to Live in On-Campus Housing



Residency of Total Full-Time Undergraduates at Boca Campus

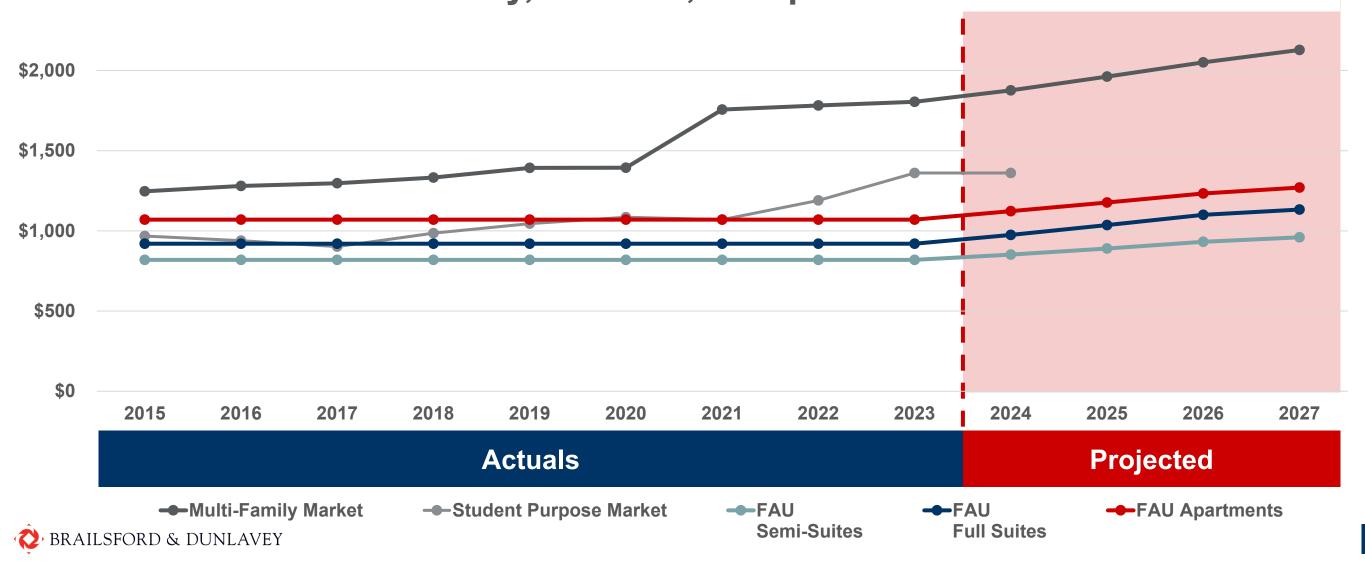


FAU's undergraduate enrollment continues to evolve into a population that is predisposed to live in on-campus housing.



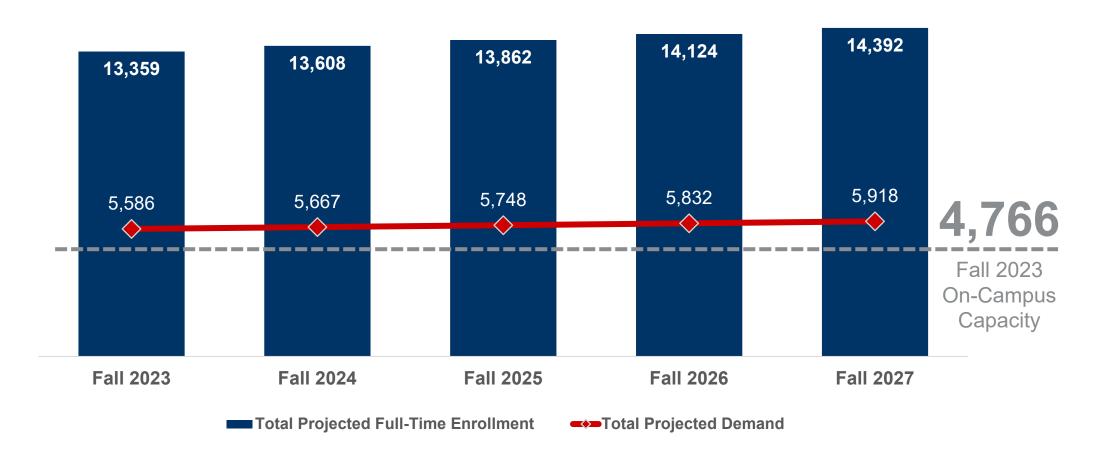
Limited Affordable Housing Near Boca Campus MARKET OPPORTUNITY

Comparison of 3-Mile Market Monthly, Per Bed, Rental Rates to FAU's On-Monthly, Per Bed, Campus Rates



Significant Student Housing Demand Projected in Near Future

Future Student Housing Demand Projections



820Projected Unmet Beds of Demand by Fall 2023

1,152
Projected Unmet
Beds of Demand
by Fall 2027

58%
Of Demand in Fall
2027 is projected to
be from non-FTIC
students

Projected Demand by Class Level for Fall 2023 + Fall 2026 MARKET OPPORTUNITY

| Student Classification | Fall 2022 Actual On-Campus Capture Rates | Proj. Fall 2023 Full-Time Enrollment | Proj. Fall 2026 Full-Time Enrollment | Fall 2023 Demand Projections | Fall 2026 Demand Projections | Projected Demand Capture Rates |
|---------------------------|--|---|---|------------------------------------|------------------------------------|---|
| First-Years | 57% | 4,200 | 4,200 | 2,496 | 2,496 | 59% |
| Sophomores | 40% | 2,717 | 2,941 | 1,303 | 1,383 | 48% |
| Juniors | 23% | 3,104 | 3,494 | 1,051 | 1,148 | 34% |
| Seniors | 16% | 3,338 | 3,757 | 736 | 804 | 22% |
| Totals: | 36% | 13,359 | 14,392 | 5,586 | 5,831 | 42% |
| Project | ed Fall 2023 Or | 4,766 | 4,766 | | | |
| | | Projected Un | met Demand: | 820 | 1,065 | |

1 Implementation Strategy



Key Outcomes of the Planning Process IMPLEMENTATION STRATEGY



Student Housing is a strategic priority for FAU's future as the university's student population continues to evolve and market conditions limit affordable housing options around the Boca Campus.



Significant unmet demand is projected to exist from students, which is primarily driven by non-FTIC students currently not captured in on-campus housing



FAU should immediately expand its on-campus portfolio to address significant demand, with a focus on sophomores, and consider long-term expansion opportunities.



Financial accessibility for students should be considered while also maintaining a financially sustainable housing portfolio that includes reinvestment strategies in existing assets.

Market Opportunity

Implementation Strategy



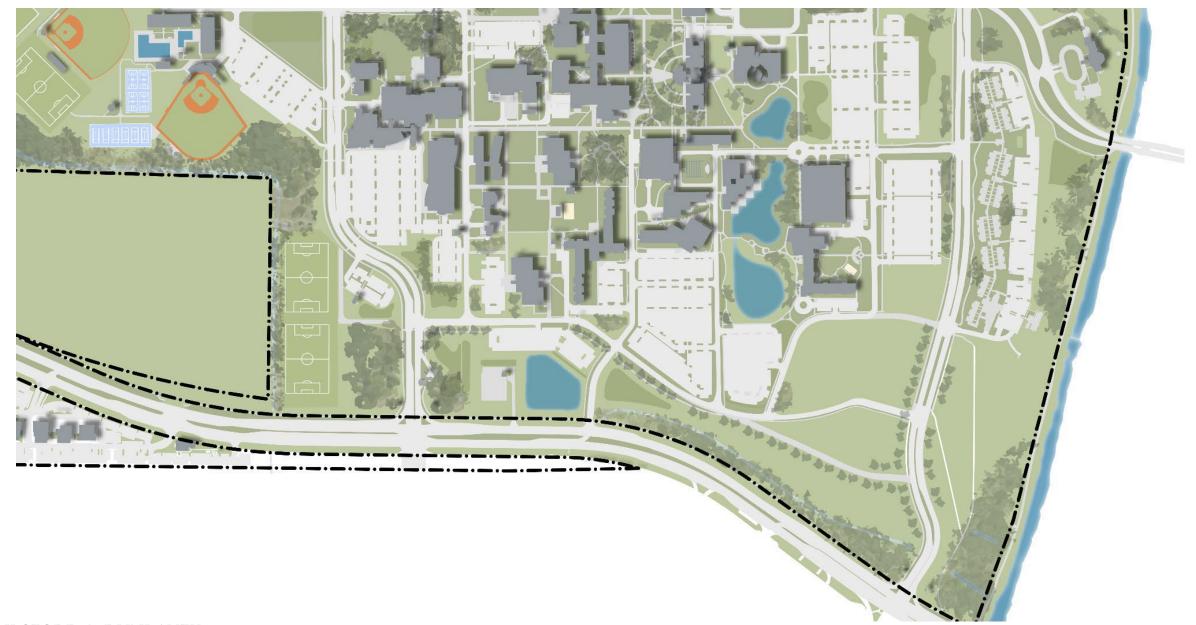
Implementation Timeline IMPLEMENTATION STRATEGY



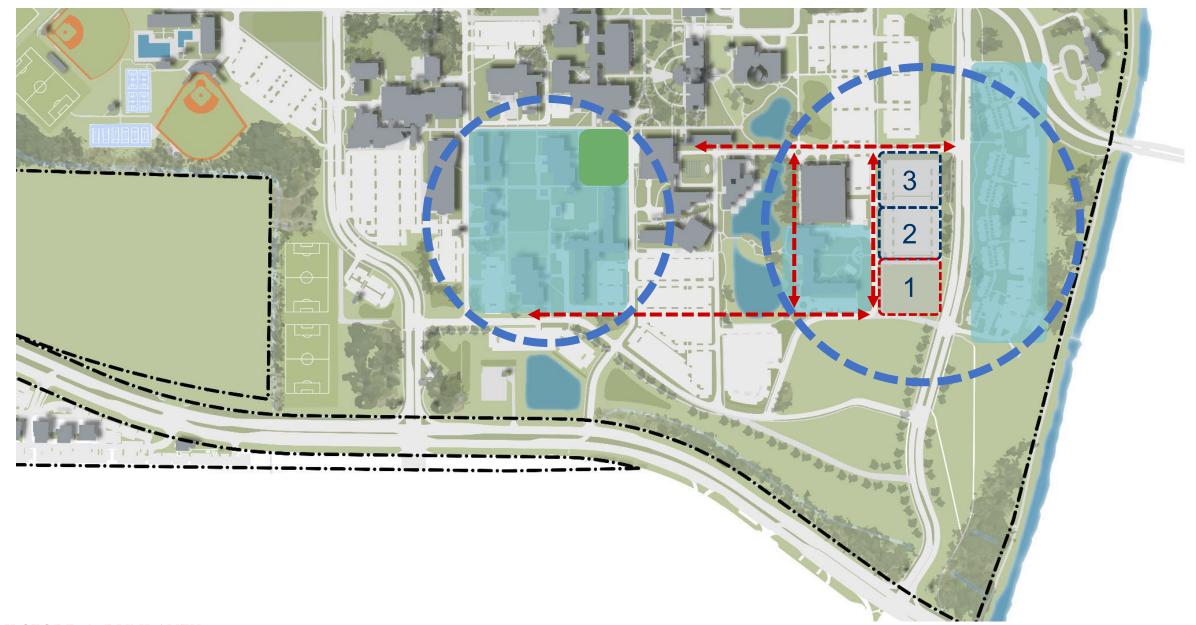
Mid-Term Response

- Open Phase 1 project with a focus on sophomore students to address increasing student demand
 - ◆ Fall 2026 opening
 - ◆ Bed count target: 600 to 800
- Re-assess student population composition and demand after Phase 1 opens
- Begin evaluating existing assets for reinvestment opportunities

Mid-Term Response: Targeted Location for Phase 1 IMPLEMENTATION STRATEGY



Mid-Term Response: Targeted Location for Phase 1 IMPLEMENTATION STRATEGY



Phase 1 Program: Demand-Responsive Unit-Types IMPLEMENTATION STRATEGY

Fall 2026 Student Housing Demand by Unit-Type



Top 5 Student Factors for Fall 2023 Housing Decision

- Availability of convenient laundry facilities
- 2 Availability of a kitchen
- The total cost of rent and utilities
- Availability of a private (single) bedroom
- Availability of safety and security features

Mid-Term Response: Recommended Development

Option A: 670-Bed Suite Project

Option B: 800-Bed Suite Project

Option C: 1,000-Bed Suite Project Option D: 800-Bed Mixed Unit Project

New Development Assumptions

Construction Cost per SF (2025\$): \$395 per SF

Soft Cost Assumption: 30% of Hard Costs

Financing Costs:¹ \$10.12M; 9.4% of Hard + Soft Total Costs

Debt Service Interest Rate:¹ 5.00%

Debt Service Term:¹ 30 Years

System Revenue Escalation:² 5% FY 2025 through FY 2027; 3% Annually Starting FY 2028

Occupancy Rate: 95% Years 1 – 3; 97% Year 4+

Summer Revenue in Project: 95% occupancy³

Op. Ex. Escalation: 2% annually

Notes:



- 1. All debt service and interest rate assumptions provided by Bank of America, dated January 9, 2024
- 2. FAU BOT approved three-year rental rate increase at 5% starting in FY 2025.
- 3. FAU is assuming that current summer occupancy in existing halls will be moved to Project starting in Year 1.

Projected Financial Performance of Project

IMPLEMENTATION STRATEGY

| | 670-Bed Project |
|---|-----------------|
| Proposed Opening: | Fall 2026 |
| Project Bed Count Total | 670 |
| Assumed Project Size | 204,350 SF |
| Assumed Construction Cost per SF: | \$395 / SF |
| Resulting Total Hard + Soft Costs | \$107.6M |
| Total Hard + Soft Cost per Bed | \$160.6K / Bed |
| Total Project Cost (with Financing Costs) | \$117.75M |
| Total Project Cost per Bed | \$175.7K / Bed |
| Avg. Annual Debt Service | \$7.9M |
| Op. Year 1 Housing System DCR: | 1.53x |

- ◆ While student demand demonstrated a need for both suite-style and apartment projects, FAU plans to move forward with addressing the suite-style demand with this new project.
 - ◆ Current market trends are creating high construction cost assumptions that would require significantly higher rental rates for apartment units than FAU is currently charging.
 - ◆ FAU's strategic focus on the second-year experience for its students is better supported through a suite-style facility.
- ◆ Despite the assumed high cost of construction, FAU's housing system is projected to be able to absorb the annual debt service while remaining above a 1.20x Debt Service Coverage Ratio and achieving similar DCRs as FY 2024 within 5 years of operation.

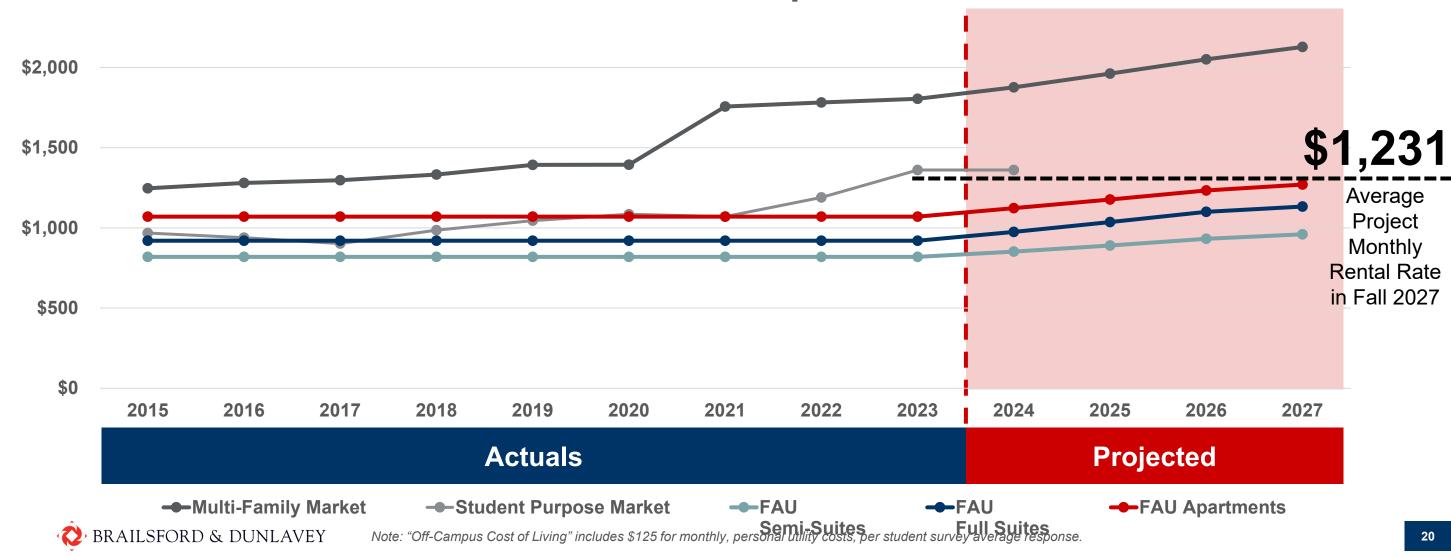
Projected FAU Housing System Financial Outcome

| | | Opens | | | | | | | |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Fiscal Year: | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 |
| System-Wide Debt Service Total: | \$18.5M | \$18.5M | \$18.2M | \$26.4M | \$26.4M | \$26.3M | \$26.3M | \$24.8M | \$24.8M |
| System Debt Service Coverage Ratio (DCR): | 1.60x | 1.57x | 1.74x | 1.53x | 1.63x | 1.69x | 1.77x | 1.90x | 1.98x |

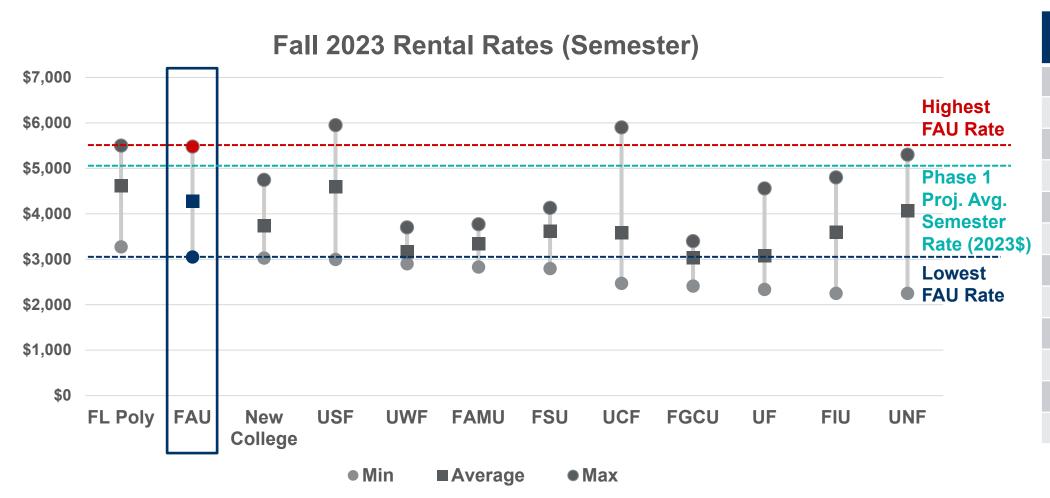
Project

Maintaining Accessibility for Students IMPLEMENTATION STRATEGY

Comparison of 3-Mile Market Monthly, Per Bed, Rental Rates to FAU's Monthly, Per Bed, On-Campus Rates



Maintaining Accessibility for Students IMPLEMENTATION STRATEGY



| SUS Institution | Min. | Avg. | Max. | | | | |
|--------------------|---------|---------|---------|--|--|--|--|
| FL Poly | \$3,272 | \$4,621 | \$5,499 | | | | |
| FAU | \$3,050 | \$4,270 | \$5,480 | | | | |
| New College | \$3,026 | \$3,740 | \$4,746 | | | | |
| USF | \$2,995 | \$4,598 | \$5,950 | | | | |
| UWF | \$2,900 | \$3,169 | \$3,700 | | | | |
| FAMU | \$2,828 | \$3,345 | \$3,770 | | | | |
| FSU | \$2,795 | \$3,618 | \$4,130 | | | | |
| UCF | \$2,470 | \$3,581 | \$5,900 | | | | |
| FGCU | \$2,410 | \$3,030 | \$3,398 | | | | |
| UF | \$2,336 | \$3,074 | \$4,558 | | | | |
| FIU | \$2,250 | \$3,596 | \$4,800 | | | | |
| UNF | \$2,250 | \$4,062 | \$5,300 | | | | |
| | | | | | | | |

Tested increase in rental rates for Phase 1 would remain below off-campus market rates and would be less than FAU's current highest rates.

BRAILSFORD & DUNLAVEY



Housing Market
Demand &
Financial
Feasibility Analysis







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info@bdconnect.com BDCONNECT.COM







APPENDIX A-c

Anticipated Draw Schedule for the Project

Florida Atlantic University Proposed FY 26- 27 Housing Project **Draw Schedule**

Proposed Housing Project Budget: \$ 107,590,000.00

| Date | Month | % | | Aı | nticipated Draw |
|--------|-------|---|-------|----|-----------------|
| Dec-24 | 1* | | 4% ** | \$ | 4,303,600.00 |
| Jan-25 | 2 | | 2% | \$ | 2,151,800.00 |
| Feb-25 | 3 | | 3% | \$ | 3,227,700.00 |
| Mar-25 | 4 | | 5% | \$ | 5,379,500.00 |
| Apr-25 | 5 | | 5% | \$ | 5,379,500.00 |
| May-25 | 6 | | 6% | \$ | 6,455,400.00 |
| Jun-25 | 7 | | 7% | \$ | 7,531,300.00 |
| Jul-25 | 8 | | 9% | \$ | 9,683,100.00 |
| Aug-25 | 9 | | 10% | \$ | 10,759,000.00 |
| Sep-25 | 10 | | 9% | \$ | 9,683,100.00 |
| Oct-25 | 11 | | 7% | \$ | 7,531,300.00 |
| Nov-25 | 12 | | 5% | \$ | 5,379,500.00 |
| Dec-25 | 13 | | 4% | \$ | 4,303,600.00 |
| Jan-26 | 14 | | 4% | \$ | 4,303,600.00 |
| Feb-26 | 15 | | 4% | \$ | 4,303,600.00 |
| Mar-26 | 16 | | 7% | \$ | 7,531,300.00 |
| Apr-26 | 17 | | 6% | \$ | 6,455,400.00 |
| May-26 | 18 | | 3% | \$ | 3,227,700.00 |
| | | | 100% | \$ | 107,590,000.00 |

^{*} Construction start date - Nov. 2024 (early site Notice to Proceed).
** First draw includes reimbursement for AE services - initially funded through FAU Housing Auxiliaries

APPENDIX A-d

A-d Sources and Uses of Funds

APPENDIX A-e

A-e Estimated Debt Service Schedule



TABLE OF CONTENTS

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

| Report | | | | | | | | | | | | | | | | | | | | | | | | | Pa | ge |
|---------------------------|---|---|---|---|---|---|---|---|---|-----|---|---|---|---|--|---|---|---|---|---|---|---|---|---|----|----|
| Sources and Uses of Funds | | • | | | | | | | | | | | | | | • | | | | | | | | | 1 | |
| Bond Summary Statistics | | | · | | • | | | | | | • | | • | | | | | | | | | | • | ٠ | 2 | |
| Bond Pricing | | | | | | | | | | | | | | | | | , | | | | • | ٠ | ٠ | | 3 | |
| Bond Debt Service | • | • | , | | | | | | ٠ | ÷ | | · | | • | | | , | | • | | | | ٠ | | 4 | |
| Net Debt Service | | | | • | | • | | | | | | | • | | | | | | | | | | | | 5 | |
| Aggregate Debt Service . | | | | | | | | | | | | | | | | | | | • | | | | | | 6 | , |
| Project Fund | | | | | | | • | • | | | | | | | | | | | | | | | | | 7 | , |
| Capitalized Interest Fund | | | | | ٠ | | | | | ٠ | | ٠ | | | | | • | • | | • | | | | | 8 | ; |
| Disclaimer | | | | | | | | | | 000 | | | | | | | | | | | | | | | g | , |



SOURCES AND USES OF FUNDS

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

Dated Date 11/05/2024 Delivery Date 11/05/2024

| Sources: | |
|---------------------------|----------------|
| Bond Proceeds: | |
| Par Amount | 117,750,000.00 |
| | 117,750,000.00 |
| Uses: | |
| Project Fund Deposits: | |
| Project Fund | 107,590,275.00 |
| Other Fund Deposits: | |
| Capitalized Interest Fund | 9,251,298.16 |
| Delivery Date Expenses: | |
| Cost of Issuance | 650,000.00 |
| Underwriter's Discount | 258,383.27 |
| | 908,383.27 |
| Other Uses of Funds: | |
| Additional Proceeds | 43.57 |
| | 117,750,000.00 |



BOND SUMMARY STATISTICS

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

| Dated Date | 11/05/2024 |
|---------------------------------|------------------|
| Delivery Date | 11/05/2024 |
| First Coupon | 01/01/2025 |
| Last Maturity | 07/01/2054 |
| Arbitrage Yield | 5.000562% |
| True Interest Cost (TIC) | 5.019421% |
| Net Interest Cost (NIC) | 5.011402% |
| All-In TIC | 5.067140% |
| Average Coupon | 5.000000% |
| Average Life (years) | 19.245 |
| Duration of Issue (years) | 11.934 |
| Par Amount | 117,750,000.00 |
| Bond Proceeds | 117,750,000.00 |
| Total Interest | 113,303,333.33 |
| Net Interest | 113,561,716.60 |
| Bond Years from Dated Date | 2,266,066,666.67 |
| Bond Years from Delivery Date | 2,266,066,666.67 |
| Total Debt Service | 231,053,333.33 |
| Maximum Annual Debt Service | 7,906,500.00 |
| Average Annual Debt Service | 7,791,232.67 |
| Underwriter's Fees (per \$1000) | |
| Average Takedown | 1.750000 |
| Other Fee | 0.444338 |
| Total Underwriter's Discount | 2.194338 |
| Bid Price | 99.780566 |

| Bond Component | Par Value | Price | Average Coupon | Average Life | PV of 1 bp change |
|----------------|----------------|---------|-------------------|-----------------|----------------------|
| Bond Component | 56,715,000.00 | 100.000 | 5.000% | 12.452 | 50,101.60 |
| Term Bond 2049 | 26,810,000.00 | 100.000 | 5.000% | 22.753 | 37,802.10 |
| Term Bond 2054 | 34,225,000.00 | 100.000 | 5.000% | 27.753 | 52,706.50 |
| | 117,750,000.00 | | | 19.245 | 140,610.20 |

| | TIC | All-In TIC | Arbitrage Yield |
|--|----------------|----------------|--------------------|
| Par Value | 117,750,000.00 | 117,750,000.00 | 117,750,000.00 |
| + Accrued Interest | • | | - |
| + Premium (Discount) | | | • |
| Underwriter's Discount | -258,383.27 | -258,383.27 | |
| Cost of Issuance Expense | | -650,000.00 | |
| - Other Amounts | | | - |
| Target Value | 117,491,616.73 | 116,841,616.73 | 117,750,000.00 |
| Target Date | 11/05/2024 | 11/05/2024 | 11/05/2024 |
| Yield | 5.019421% | 5.067140% | 5.000562% |



BOND PRICING

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

| Bond Componen | Maturity t Date | Amount | Rate | Yield | d Price | Takedowr |
|-------------------|------------------------------------|-------------|--|--------|-------------|----------|
| вона сотпронен | Date | Amount | nate | riei | u Frice | Takedowi |
| Bond Componen | | | | | | |
| | 07/01/2027 | 2,015,000 | 5.000% | 5.000% | | 1.750 |
| | 07/01/2028 | 2,115,000 | 5.000% | 5.000% | | 1.750 |
| | 07/01/2029 | 2,225,000 | 5.000% | 5.000% | | 1.750 |
| | 07/01/2030 | 2,335,000 | 5.000% | 5.000% | | 1.750 |
| | 07/01/2031 | 2,450,000 | 5.000% | 5.000% | 6 100.000 | 1.750 |
| | 07/01/2032 | 2,575,000 | 5.000% | 5.000% | 6 100.000 | 1.750 |
| | 07/01/2033 | 2,700,000 | 5.000% | 5.000% | 6 100.000 | 1.750 |
| | 07/01/2034 | 2,835,000 | 5.000% | 5.000% | 6 100.000 | 1.750 |
| | 07/01/2035 | 2,980,000 | 5.000% | 5.000% | 6 100.000 | 1.750 |
| | 07/01/2036 | 3,130,000 | 5.000% | 5.000% | 6 100.000 | 1.750 |
| | 07/01/2037 | 3,285,000 | 5.000% | 5.000% | 6 100.000 | 1.750 |
| | 07/01/2038 | 3,450,000 | 5.000% | 5.0009 | 6 100.000 | 1.750 |
| | 07/01/2039 | 3,620,000 | 5.000% | 5.0009 | 6 100.000 | 1.750 |
| | 07/01/2040 | 3,800,000 | 5.000% | 5.0009 | | 1.750 |
| | 07/01/2041 | 3,990,000 | 5.000% | 5.0009 | | 1.750 |
| | 07/01/2041 | 4,190,000 | 5.000% | 5.000% | | 1.750 |
| | 07/01/2042 | 4,400,000 | 5.000% | 5.000% | | 1.750 |
| | 07/01/2043 | 4,620,000 | 5.000% | 5.000% | | 1.750 |
| | 0//01/2044 _ | | 3.000% | 3.0007 | 6 100.000 | 1.75 |
| | | 56,715,000 | | | | |
| Term Bond 2049 |): | | | | | |
| | 07/01/2045 | 4,850,000 | 5.000% | 5.0009 | % 100.000 | 1.75 |
| | 07/01/2046 | 5,095,000 | 5.000% | 5.0009 | % 100.000 | 1.75 |
| | 07/01/2047 | 5,350,000 | 5.000% | 5.0009 | % 100.000 | 1.75 |
| | 07/01/2048 | 5,615,000 | 5.000% | 5.0009 | % 100.000 | 1.750 |
| | 07/01/2049 | 5,900,000 | 5.000% | 5.0009 | % 100.000 | 1.750 |
| | _ | 26,810,000 | | | | |
| Term Bond 2054 | 1. | | | | | |
| Terrir boria 2054 | 07/01/2050 | 6,195,000 | 5.000% | 5.0009 | % 100.000 | 1.750 |
| | 07/01/2051 | 6,500,000 | 5.000% | 5.0009 | | 1.750 |
| | 07/01/2052 | 6,830,000 | 5.000% | 5.0009 | | 1.75 |
| | 07/01/2053 | 7,170,000 | 5.000% | 5.0009 | | 1.75 |
| | 07/01/2054 | 7,530,000 | 5.000% | 5.0009 | | 1.75 |
| | 07/01/2034 _ | 34,225,000 | 3.00070 | 3.0007 | 70 100.000 | 1.75 |
| | | 447.750.000 | | | | |
| | | 117,750,000 | | | | |
| | | | | | | |
| | Dated Date | | 11/05/2024 11/05/2024 01/01/2025 | | | |
| | Delivery Date | | | | | |
| | First Coupon | | | | | |
| | Par Amount | | 117,750,00 | 00.00 | | |
| | Original Issue Discount | | | - | | |
| | Production | | 117.750.00 | 00.00 | 100.000000% | |
| | Underwriter's Discount | | 117,750,000.00 -258,383.27 | | -0.219434% | |
| | Dunch and Duly | | 117 401 64 | | 00.7905669/ | |
| | Purchase Price Accrued Interest | | 117,491,61 | - | 99.780566% | |
| | Accided intelest | | 117,491,616.73 | | | |
| | Net Proceeds | | | | | |
| | | | | | | |



BOND DEBT SERVICE

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

Dated Date Delivery Date 11/05/2024 11/05/2024

| Period | | | | |
|------------|-------------|--------|----------------|----------------|
| Ending | Principal | Coupon | Interest | Debt Service |
| 07/01/2025 | - | - | 3,859,583.33 | 3,859,583.33 |
| 07/01/2026 | - | | 5,887,500.00 | 5,887,500.00 |
| 07/01/2027 | 2,015,000 | 5.000% | 5,887,500.00 | 7,902,500.00 |
| 07/01/2028 | 2,115,000 | 5.000% | 5,786,750.00 | 7,901,750.00 |
| 07/01/2029 | 2,225,000 | 5.000% | 5,681,000.00 | 7,906,000.00 |
| 07/01/2030 | 2,335,000 | 5.000% | 5,569,750.00 | 7,904,750.00 |
| 07/01/2031 | 2,450,000 | 5.000% | 5,453,000.00 | 7,903,000.00 |
| 07/01/2032 | 2,575,000 | 5.000% | 5,330,500.00 | 7,905,500.00 |
| 07/01/2033 | 2,700,000 | 5.000% | 5,201,750.00 | 7,901,750.00 |
| 07/01/2034 | 2,835,000 | 5.000% | 5,066,750.00 | 7,901,750.00 |
| 07/01/2035 | 2,980,000 | 5.000% | 4,925,000.00 | 7,905,000.00 |
| 07/01/2036 | 3,130,000 | 5.000% | 4,776,000.00 | 7,906,000.00 |
| 07/01/2037 | 3,285,000 | 5.000% | 4,619,500.00 | 7,904,500.00 |
| 07/01/2038 | 3,450,000 | 5.000% | 4,455,250.00 | 7,905,250.00 |
| 07/01/2039 | 3,620,000 | 5.000% | 4,282,750.00 | 7,902,750.00 |
| 07/01/2040 | 3,800,000 | 5.000% | 4,101,750.00 | 7,901,750.00 |
| 07/01/2041 | 3,990,000 | 5.000% | 3,911,750.00 | 7,901,750.00 |
| 07/01/2042 | 4,190,000 | 5.000% | 3,712,250.00 | 7,902,250.00 |
| 07/01/2043 | 4,400,000 | 5.000% | 3,502,750.00 | 7,902,750.00 |
| 07/01/2044 | 4,620,000 | 5.000% | 3,282,750.00 | 7,902,750.00 |
| 07/01/2045 | 4,850,000 | 5.000% | 3,051,750.00 | 7,901,750.00 |
| 07/01/2046 | 5,095,000 | 5.000% | 2,809,250.00 | 7,904,250.00 |
| 07/01/2047 | 5,350,000 | 5.000% | 2,554,500.00 | 7,904,500.00 |
| 07/01/2048 | 5,615,000 | 5.000% | 2,287,000.00 | 7,902,000.00 |
| 07/01/2049 | 5,900,000 | 5.000% | 2,006,250.00 | 7,906,250.00 |
| 07/01/2050 | 6,195,000 | 5.000% | 1,711,250.00 | 7,906,250.00 |
| 07/01/2051 | 6,500,000 | 5.000% | 1,401,500.00 | 7,901,500.00 |
| 07/01/2052 | 6,830,000 | 5.000% | 1,076,500.00 | 7,906,500.00 |
| 07/01/2053 | 7,170,000 | 5.000% | 735,000.00 | 7,905,000.00 |
| 07/01/2054 | 7,530,000 | 5.000% | 376,500.00 | 7,906,500.00 |
| | 117,750,000 | | 113,303,333.33 | 231,053,333.33 |



NET DEBT SERVICE

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

| Net | Capitalized | Total | | | | Period |
|--------------|---------------|----------------|----------------|--------|-------------|------------|
| Debt Service | Interest Fund | Debt Service | Interest | Coupon | Principal | Ending |
| - | 3,859,583.33 | 3,859,583.33 | 3,859,583.33 | - | _ | 07/01/2025 |
| - | 5,887,500.00 | 5,887,500.00 | 5,887,500.00 | - | | 07/01/2026 |
| 7,902,500 | • | 7,902,500.00 | 5,887,500.00 | 5.000% | 2,015,000 | 07/01/2027 |
| 7,901,750 | - | 7,901,750.00 | 5,786,750.00 | 5.000% | 2,115,000 | 07/01/2028 |
| 7,906,000 | - | 7,906,000.00 | 5,681,000.00 | 5.000% | 2,225,000 | 07/01/2029 |
| 7,904,750 | - | 7,904,750.00 | 5,569,750.00 | 5.000% | 2,335,000 | 07/01/2030 |
| 7,903,000 | - | 7,903,000.00 | 5,453,000.00 | 5.000% | 2,450,000 | 07/01/2031 |
| 7,905,500 | = | 7,905,500.00 | 5,330,500.00 | 5.000% | 2,575,000 | 07/01/2032 |
| 7,901,750 | - | 7,901,750.00 | 5,201,750.00 | 5.000% | 2,700,000 | 07/01/2033 |
| 7,901,750 | - | 7,901,750.00 | 5,066,750.00 | 5.000% | 2,835,000 | 07/01/2034 |
| 7,905,000 | - | 7,905,000.00 | 4,925,000.00 | 5.000% | 2,980,000 | 07/01/2035 |
| 7,906,000 | - | 7,906,000.00 | 4,776,000.00 | 5.000% | 3,130,000 | 07/01/2036 |
| 7,904,500 | - | 7,904,500.00 | 4,619,500.00 | 5.000% | 3,285,000 | 07/01/2037 |
| 7,905,250 | _ | 7,905,250.00 | 4,455,250.00 | 5.000% | 3,450,000 | 07/01/2038 |
| 7,902,750 | <u>-</u> | 7,902,750.00 | 4,282,750.00 | 5.000% | 3,620,000 | 07/01/2039 |
| 7,901,750 | _ | 7,901,750.00 | 4,101,750.00 | 5.000% | 3,800,000 | 07/01/2040 |
| 7,901,750 | | 7,901,750.00 | 3,911,750.00 | 5.000% | 3,990,000 | 07/01/2041 |
| 7,902,250 | - | 7,902,250.00 | 3,712,250.00 | 5.000% | 4,190,000 | 07/01/2042 |
| 7,902,750 | - | 7,902,750.00 | 3,502,750.00 | 5.000% | 4,400,000 | 07/01/2043 |
| 7,902,750 | L L | 7,902,750.00 | 3,282,750.00 | 5.000% | 4,620,000 | 07/01/2044 |
| 7,901,750 | _ | 7,901,750.00 | 3,051,750.00 | 5.000% | 4,850,000 | 07/01/2045 |
| 7,904,250 | _ | 7,904,250.00 | 2,809,250.00 | 5.000% | 5,095,000 | 07/01/2046 |
| 7,904,500 | _ | 7,904,500.00 | 2,554,500.00 | 5.000% | 5,350,000 | 07/01/2047 |
| 7,902,000 | - | 7,902,000.00 | 2,287,000.00 | 5.000% | 5,615,000 | 07/01/2048 |
| 7,906,250 | - | 7,906,250.00 | 2,006,250.00 | 5.000% | 5,900,000 | 07/01/2049 |
| 7,906,250 | - | 7,906,250.00 | 1,711,250.00 | 5.000% | 6,195,000 | 07/01/2050 |
| 7,901,500 | _ | 7,901,500.00 | 1,401,500.00 | 5.000% | 6,500,000 | 07/01/2051 |
| 7,906,500 | - | 7,906,500.00 | 1,076,500.00 | 5.000% | 6,830,000 | 07/01/2052 |
| 7,905,000 | - | 7,905,000.00 | 735,000.00 | 5.000% | 7,170,000 | 07/01/2053 |
| 7,906,500 | - | 7,906,500.00 | 376,500.00 | 5.000% | 7,530,000 | 07/01/2054 |
| 221,306,250 | 9,747,083.33 | 231,053,333.33 | 113,303,333.33 | | 117,750,000 | |



AGGREGATE DEBT SERVICE

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

| Aggregate Debt Service | Series 2022A | Series 2019B | Series 2019A | Series 2012B | Capital Improvement Revenue Bonds, Series 2024 (670 Beds) | Period Ending |
|---------------------------|--------------|--------------|---------------------------------------|--------------|---|------------------|
| 18,070,615.33 | 2,330,450 | 4,354,700 | 7,214,050 | 311,832 | 3,859,583.33 | 07/01/2025 |
| 19,777,200.00 | 2,331,950 | 4,353,950 | 7,214,030 | 311,032 | 5,887,500.00 | 07/01/2023 |
| 21,787,950.00 | 2,335,700 | 4,354,700 | 7,203,800 | | 7,902,500.00 | 07/01/2020 |
| 21,787,200.00 | 2,336,450 | 4,356,700 | 7,192,300 | - | 7,902,300.00 | 07/01/2027 |
| 21,784,700.00 | 2,339,200 | 4,354,700 | 7,184,800 | - | 7,906,000.00 | 07/01/2028 |
| 21,774,450.00 | 2,338,700 | 4,353,700 | 7,177,300 | - | 7,908,000.00 | 07/01/2029 |
| 21,765,700.00 | 2,339,950 | 4,353,450 | 7,169,300 | - | 7,903,000.00 | 07/01/2030 |
| 21,762,200.00 | 2,342,700 | 4,353,450 | | - | 7,903,000.00 | 07/01/2031 |
| 21,752,450.00 | | | 7,160,300 | | | 07/01/2032 |
| | 2,346,700 | 4,354,200 | 7,149,800 | | 7,901,750.00 | |
| 21,750,450.00 | 2,351,700 | 4,354,700 | 7,142,300 | | 7,901,750.00 | 07/01/2034 |
| 21,744,450.00 | 2,347,450 | 4,354,950 | 7,137,050 | | 7,905,000.00 | 07/01/2035 |
| 21,736,250.00 | 2,349,200 | 4,357,750 | 7,123,300 | | 7,906,000.00 | 07/01/2036 |
| 21,727,050.00 | 2,350,000 | 4,356,750 | 7,115,800 | - | 7,904,500.00 | 07/01/2037 |
| 21,722,000.00 | 2,357,800 | 4,356,950 | 7,102,000 | - | 7,905,250.00 | 07/01/2038 |
| 18,560,850.00 | 2,362,200 | 4,353,150 | 3,942,750 | - | 7,902,750.00 | 07/01/2039 |
| 14,620,300.00 | 2,363,200 | 4,355,350 | • | | 7,901,750.00 | 07/01/2040 |
| 14,615,700.00 | 2,360,800 | 4,353,150 | | | 7,901,750.00 | 07/01/2041 |
| 12,258,800.00 | - | 4,356,550 | | - | 7,902,250.00 | 07/01/2042 |
| 12,257,900.00 | - | 4,355,150 | - | - | 7,902,750.00 | 07/01/2043 |
| 12,256,700.00 | - | 4,353,950 | - | - | 7,902,750.00 | 07/01/2044 |
| 12,254,500.00 | - | 4,352,750 | · · · · · · · · · · · · · · · · · · · | - | 7,901,750.00 | 07/01/2045 |
| 12,261,500.00 | - | 4,357,250 | · · · · · · · · · · · · · · · · · · · | - | 7,904,250.00 | 07/01/2046 |
| 12,257,500.00 | - | 4,353,000 | - | - | 7,904,500.00 | 07/01/2047 |
| 12,257,000.00 | - | 4,355,000 | | - | 7,902,000.00 | 07/01/2048 |
| 12,263,750.00 | | 4,357,500 | | - | 7,906,250.00 | 07/01/2049 |
| 7,906,250.00 | - | - | - 7 (| | 7,906,250.00 | 07/01/2050 |
| 7,901,500.00 | - | - | - | - | 7,901,500.00 | 07/01/2051 |
| 7,906,500.00 | - | | | - | 7,906,500.00 | 07/01/2052 |
| 7,905,000.00 | - | · . | - | - | 7,905,000.00 | 07/01/2053 |
| 7,906,500.00 | - | - | • | - | 7,906,500.00 | 07/01/2054 |
| 484,332,915.33 | 39,884,150 | 108,873,700 | 104,209,900 | 311,832 | 231,053,333.33 | |



PROJECT FUND

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

| Balance | Scheduled Draws | Principal | Interest | Deposit | Date |
|---------|--------------------|-------------|----------|-------------|------------|
| - | 107,590,275 | 107,590,275 | - | 107,590,275 | 11/05/2024 |
| | 107,590,275 | 107,590,275 | 0 | 107,590,275 | |

Arbitrage Yield:

5.0005623%



CAPITALIZED INTEREST FUND

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

| Date | Deposit | Interest @ 5% | Principal | Scheduled Draws | Balance |
|------------|--------------|------------------|--------------|--------------------|--------------|
| 11/05/2024 | 9,251,298.16 | _ | _ | | 9,251,298.16 |
| 01/01/2025 | - | 71,954.54 | 843,878.79 | 915,833.33 | 8,407,419.37 |
| 07/01/2025 | - | 210,185.48 | 2,733,564.52 | 2,943,750.00 | 5,673,854.85 |
| 01/01/2026 | - | 141,846.37 | 2,801,903.63 | 2,943,750.00 | 2,871,951.22 |
| 07/01/2026 | - | 71,798.78 | 2,871,951.22 | 2,943,750.00 | - |
| | 9,251,298.16 | 495,785.17 | 9,251,298.16 | 9,747,083.33 | |

Yield To Receipt Date:

Arbitrage Yield:

Value of Positive Arbitrage:

5.0063987%

5.0005623% 553.06



DISCLAIMER

FLORIDA ATLANTIC UNIVERSITY FINANCE CORPORATION
Capital Improvement Revenue Bonds

30-Year Level Debt Service (670 Beds) 5.00% Par Bonds

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NET DEBT SERVICE

FAU FINANCE CORPORATION Capital Improvement Revenue Bonds, Series 2019B

30-Year Level Debt Service (2049 Final Maturity)

| Annu | Net | Debt Service | Capitalized | Total | | | | Period |
|---------------------------------------|--------------|--------------|--------------------|--|--------------|---------|-------------|------------|
| Net D | Debt Service | Reserve Fund | Interest Fund | Debt Service | Interest | Coupon | Principal | Ending |
| | - | - | 2,683,755.00 | 2,683,755.00 | 2,683,755.00 | - | - | 07/01/2020 |
| | - | - | 2,012,816.25 | 2,012,816.25 | 2,012,816.25 | - | - | 01/01/2021 |
| | - | - | 2,012,816.25 | 2,012,816.25 | 2,012,816.25 | - | - | 07/01/2021 |
| | - | - | 2,012,816.25 | 2,012,816.25 | 2,012,816.25 | - | - | 01/01/2022 |
| 3,747,816. | 3,747,816.25 | - | - | 3,747,816.25 | 2,012,816.25 | 3.000% | 1,735,000 | 07/01/2022 |
| | 1,986,791.25 | - | - | 1,986,791.25 | 1,986,791.25 | - | - | 01/01/2023 |
| 5,758,582 | 3,771,791.25 | - | _ | 3,771,791.25 | 1,986,791.25 | 3.150% | 1,785,000 | 07/01/2023 |
| | 1,958,677.50 | - | - | 1,958,677.50 | 1,958,677.50 | - | - | 01/01/2024 |
| 5,757,355. | 3,798,677.50 | - | _ | 3,798,677.50 | 1,958,677.50 | 3.300% | 1,840,000 | 07/01/2024 |
| | 1,928,317.50 | | _ | 1,928,317.50 | 1,928,317.50 | - | - | 01/01/2025 |
| 5,756,635. | 3,828,317.50 | _ | _ | 3,828,317.50 | 1,928,317.50 | 3.500% | 1,900,000 | 07/01/2025 |
| -,, | 1,895,067.50 | _ | _ | 1,895,067.50 | 1,895,067.50 | - | - | 01/01/2026 |
| 5,760,135. | 3,865,067.50 | _ | | 3,865,067.50 | 1,895,067.50 | 3.600% | 1,970,000 | 07/01/2026 |
| 5,700,205. | 1,859,607.50 | _ | | 1,859,607.50 | 1,859,607.50 | 5.00070 | 1,570,000 | 01/01/2027 |
| 5,759,215. | 3,899,607.50 | _ | | 3,899,607.50 | 1,859,607.50 | 3.700% | 2,040,000 | 07/01/2027 |
| 3,733,213. | 1,821,867.50 | _ | - | 1,821,867.50 | 1,821,867.50 | 3.70076 | 2,040,000 | 01/01/2027 |
| 5,758,735. | 3,936,867.50 | _ | | and the second s | | 3.650% | 2 11 5 000 | |
| 3,736,733. | | - | • | 3,936,867.50 | 1,821,867.50 | 3.030% | 2,115,000 | 07/01/2028 |
| F 7FC F27 | 1,783,268.75 | | - | 1,783,268.75 | 1,783,268.75 | 4.0000/ | 2 400 000 | 01/01/2029 |
| 5,756,537. | 3,973,268.75 | | | 3,973,268.75 | 1,783,268.75 | 4.000% | 2,190,000 | 07/01/2029 |
| F 7F0 007 | 1,739,468.75 | - | - | 1,739,468.75 | 1,739,468.75 | | | 01/01/2030 |
| 5,758,937. | 4,019,468.75 | - | - | 4,019,468.75 | 1,739,468.75 | 3.850% | 2,280,000 | 07/01/2030 |
| | 1,695,578.75 | | - | 1,695,578.75 | 1,695,578.75 | - | - | 01/01/2031 |
| 5,756,157. | 4,060,578.75 | - | - | 4,060,578.75 | 1,695,578.75 | 4.300% | 2,365,000 | 07/01/2031 |
| | 1,644,731.25 | - | - | 1,644,731.25 | 1,644,731.25 | - | - | 01/01/2032 |
| 5,759,462. | 4,114,731.25 | - | - | 4,114,731.25 | 1,644,731.25 | 4.400% | 2,470,000 | 07/01/2032 |
| | 1,590,391.25 | - | - | 1,590,391.25 | 1,590,391.25 | | - | 01/01/2033 |
| 5,760,782. | 4,170,391.25 | - | - | 4,170,391.25 | 1,590,391.25 | 4.500% | 2,580,000 | 07/01/2033 |
| | 1,532,341.25 | - | | 1,532,341.25 | 1,532,341.25 | - | - | 01/01/2034 |
| 5,759,682. | 4,227,341.25 | | | 4,227,341.25 | 1,532,341.25 | 4.550% | 2,695,000 | 07/01/2034 |
| | 1,471,030.00 | - | - | 1,471,030.00 | 1,471,030.00 | - | | 01/01/2035 |
| 5,757,060. | 4,286,030.00 | | - | 4,286,030.00 | 1,471,030.00 | 4.600% | 2,815,000 | 07/01/2035 |
| | 1,406,285.00 | - | - | 1,406,285.00 | 1,406,285.00 | - | - | 01/01/2036 |
| 5,757,570. | 4,351,285.00 | - | - | 4,351,285.00 | 1,406,285.00 | 4.650% | 2,945,000 | 07/01/2036 |
| | 1,337,813.75 | | - | 1,337,813.75 | 1,337,813.75 | - | - | 01/01/2037 |
| 5,760,627. | 4,422,813.75 | _ | a 111 <u>a</u> /17 | 4,422,813.75 | 1,337,813.75 | 4.700% | 3,085,000 | 07/01/2037 |
| | 1,265,316.25 | _ | - | 1,265,316.25 | 1,265,316.25 | - | -,, | 01/01/2038 |
| 5,760,632. | 4,495,316.25 | _ | _ | 4,495,316.25 | 1,265,316.25 | 4.750% | 3,230,000 | 07/01/2038 |
| 0,.00,000 | 1,188,603.75 | _ | | 1,188,603.75 | 1,188,603.75 | 4.75070 | 5,250,000 | 01/01/2039 |
| 5,757,207. | 4,568,603.75 | - | | 4,568,603.75 | 1,188,603.75 | 4.800% | 3,380,000 | 07/01/2039 |
| 3,737,207. | 1,107,483.75 | _ | _ | 1,107,483.75 | 1,107,483.75 | 4.800% | 3,380,000 | 01/01/2040 |
| 5,759,967. | 4,652,483.75 | | | 4,652,483.75 | 1,107,483.75 | 4.950% | 3 545 000 | 07/01/2040 |
| 3,733,307. | 1,019,745.00 | - | | | | 4.93076 | 3,545,000 | |
| F 7F0 400 | | | - | 1,019,745.00 | 1,019,745.00 | 4.0500/ | 2 720 000 | 01/01/2041 |
| 5,759,490. | 4,739,745.00 | | - | 4,739,745.00 | 1,019,745.00 | 4.950% | 3,720,000 | 07/01/2041 |
| | 927,675.00 | - | • | 927,675.00 | 927,675.00 | | | 01/01/2042 |
| 5,760,350. | 4,832,675.00 | | - | 4,832,675.00 | 927,675.00 | 4.950% | 3,905,000 | 07/01/2042 |
| | 831,026.25 | - | • | 831,026.25 | 831,026.25 | - | " . De Tu T | 01/01/2043 |
| 5,757,052. | 4,926,026.25 | - | - | 4,926,026.25 | 831,026.25 | 4.950% | 4,095,000 | 07/01/2043 |
| | 729,675.00 | - | - | 729,675.00 | 729,675.00 | - | - | 01/01/2044 |
| 5,759,350. | 5,029,675.00 | - | - | 5,029,675.00 | 729,675.00 | 4.950% | 4,300,000 | 07/01/2044 |
| | 623,250.00 | - | - | 623,250.00 | 623,250.00 | - | - | 01/01/2045 |
| 5,756,500. | 5,133,250.00 | - | - | 5,133,250.00 | 623,250.00 | 5.000% | 4,510,000 | 07/01/2045 |
| | 510,500.00 | - | - | 510,500.00 | 510,500.00 | - | - | 01/01/2046 |
| 5,756,000. | 5,245,500.00 | - | - | 5,245,500.00 | 510,500.00 | 5.000% | 4,735,000 | 07/01/2046 |
| | 392,125.00 | - | - | 392,125.00 | 392,125.00 | - | - | 01/01/2047 |
| 5,759,250. | 5,367,125.00 | - | - | 5,367,125.00 | 392,125.00 | 5.000% | 4,975,000 | 07/01/2047 |
| | 267,750.00 | _ | | 267,750.00 | 267,750.00 | - | - | 01/01/2048 |
| 5,760,500. | 5,492,750.00 | | - | 5,492,750.00 | 267,750.00 | 5.000% | 5,225,000 | 07/01/2048 |
| -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 137,125.00 | <u>.</u> | - | 137,125.00 | 137,125.00 | - | - | 01/01/2049 |
| 24,642. | -112,482.50 | 5,734,607.50 | <u>-</u> | 5,622,125.00 | 137,125.00 | 5.000% | 5,485,000 | 07/01/2049 |
| | | | | | | | | |

Note: FAUFC calculates debt service coverage based on when debt service is accrued in each period rather than when it is paid.

APPENDIX A-f

Schedule Showing Estimated Compliance with the Additional Debt Test

| Test | Housing Operating Expenses (2 | (2 | Gross Housing Revenues 5 | Pro Forma Test FY 2027/28 | Test | Housing Operating Expenses (1: | | (2) | sing Revenues | Back Test FY 2024 | Florida Atlantic University Additional Bonds Test | |
|--|---|--|--|---------------------------|--|--------------------------------|---|--|---------------|-------------------|--|--|
| 10,867,191 | 0,462,208) | (21,787,200) 1.25x (27,234,000) | 58,563,399 | 27/28 | 9,674,077 | (17,009,543) | 1.25x (17,356,813) | (21,787,200) - (7,901,750) | 44,040,432 |)24 | | |
| Average Net Revenues exceed 125% of MADS and 100% of Operating Expense | (20,462,208) - Average Housing Operating Expenses from FY 2027 to 2028, including expenses for new facilities | (21,787,200) - Maximum FAUFC Bond Service Requirement 1.25x - 125% of Maximum Bond Service Requirement, including (27,234,000) new debt relating to the proposed project | Average Gross Housing Revenues from FY 2027 to 2028, including revenues for new facilities | Notes | 9,674,077 - Net Revenues exceed 125% of MADS and 100% of Operating Expense | | 1.25x - 125% of Maximum Bond Service Requirement, including 56,813) new debt relating to the proposed project | (21,787,200) - Maximum FAUFC Bond Service Requirement (7,901,750) excluding debt related to proposed project | | Notes | | |

APPENDIX A-g

Description of Security Supporting Repayment / Lien Position

Description of Security for Debt

The Debt will be issued pursuant to a Trust Indenture dated as of July 1, 2012 as supplemented by a Fifth Supplemental Indenture to be entered into between the DSO and a U.S. Bank, National Association, as trustee (the "2012 Indenture"). The Debt will be secured by a trust estate created under the 2012 Indenture which includes a lien on Pledged Revenues, as defined in the 2012 Indenture, to include the System Revenues net of amounts needed to pay Operating Expenses, and Excess Housing Revenues representing excess funds after payment of all obligations related to the University's Housing Revenue Bonds, Series 2016 issued through the Division of Bond Finance ("DBF", the "University Housing Bonds"). Excess Housing Revenues represent DBF Facilities revenues less operating expenses of the DBF Facilities, administrative expenses payable to the State, as the issuer of the State DBF Bonds, deposits to the Building Maintenance and Equipment Reserve Fund and annual debt service requirements required pursuant to the resolution pursuant to which the State DBF Bonds were issued.

The lien on the Pledged Revenues to be granted to the holders of the Debt will be a first lien on parity with the lien granted to the holders of the DSO's Capital Improvement Revenue Bonds, Series 2012B outstanding at the time of issuance of the Debt in a principal amount of \$305,000, its Capital Improvement Refunding Revenue Bonds, Series 2019A outstanding at the time of issuance of the Debt in a principal amount of \$73,450,000, Capital Improvement Revenue Bonds, Series 2019B outstanding at the time of issuance of the Debt in a principal amount of \$ 64,330,000 and Capital Improvement Revenue Bonds, Series 2022A (Forward Delivery) outstanding at the time of issuance of the Debt in a principal amount of \$27,680,000. At the time of issuance of the Debt the University Housing Bonds will be outstanding in a principal amount of \$165,765,000.

APPENDIX A-h

5-Year History and Projection of Pledged Revenues and Debt Service Coverage

| | | | | | | | | | | | | | Pr | oject Opens | | |
|--|-------------------|----------------------|----|--------------------|-----------------------|------|--------------|-----------------------|-----|------------------|----|--------------|----|--------------|----|--------------|
| FAU Housing | | | Ac | tual | | | | | | | | Projected | | | | |
| System-Wide Pro Forma | FY 2019 | FY 2020 | FY | 2021 | FY 2022 | | FY 2023 | FY 2024 | FY | 2025 | | FY 2026 | | FY 2027 | | FY 2028 |
| | 2018 | 2019 | 2 | 020 | 2021 | | 2022 | 2023 | 2 | 024 | | 2025 | | 2026 | | 2027 |
| DBF | | | | | | | | | | | | | | | | |
| DBF Housing Revenue: | \$ 19,302,720 | \$ 16,335,770 \$ | 13 | 3,575,072 | \$ 16,646,086 \$ | | 17,158,925 | \$ 17,058,882 \$ | 17 | 7,799,734 | \$ | 18,803,772 | \$ | 18,791,986 | \$ | 19,355,746 |
| DBF Operating Expenses: | (8,024,323) | (7,144,481) | (6 | 3,535,435 <u>)</u> | (7,313,646) | | (7,684,037) | (7,338,809) | | <u>,645,901)</u> | | (7,778,915) | | (7,758,306) | | (7,907,290) |
| DBF Net Operating Income: | 11,278,397 | 9,191,289 | 7 | 7,039,637 | 9,332,440 | | 9,474,889 | 9,720,073 | 10 |),153,832 | | 11,024,857 | | 11,033,680 | | 11,448,456 |
| DBF Debt Service | | | | | | | | | | | | | | | | |
| Existing DBF Debt Service | (5,379,550) | (5,392,300) | (| 5,386,800) | (4,313,550) | | (4,310,550) | (4,321,550) | (4 | ,320,550) | | (4,317,800) | | (4,318,050) | | (4,315,800) |
| Total DBF Debt-Coverage Ratio | 2.10 | 1.70 | 1 | .31 | 2.16 | | 2.20 | 2.25 | 2 | .35 | | 2.55 | | 2.56 | | 2.65 |
| Surplus After DBF Bonds | \$ 5,898,847 | \$ 3,798,989 \$ | | 1,652,837 | \$ 5,018,890 \$ | | 5,164,339 | \$ 5,398,523 \$ | | 5,833,282 | \$ | 6,707,057 | \$ | 6,715,630 | \$ | 7,132,656 |
| FAUFC | | | | | | | | | | 9667.7 | | 31.5 | | | | |
| Existing FAUFC Housing Revenues: | \$ 18,728,270 | \$ 18,579,496 \$ | 18 | 5,694,141 | \$ 26,521,885 \$ | | 26,678,714 | \$ 26,411,582 \$ | 26 | 5,173,142 | \$ | 27,362,590 | \$ | 30,903,155 | \$ | 31,830,250 |
| Proposed FAUFC Project Housing Revenues: | | | | | | | | | | | _ | | | 7,656,376 | | 8,589,284 |
| Total FAUFC Housing Revenue | 18,728,270 | 18,579,496 | 1 | 5,694,141 | 26,521,885 | | 26,678,714 | 26,411,582 | 26 | 5,173,142 | | 27,362,590 | | 38,559,532 | | 40,419,534 |
| Existing FAUFC Housing Operating Expenses: | (9,227,958) | (8,060,502) | (4 | 4,219,295) | (5,898,806) | | (9,362,764) | (9,670,733) | (10 |),027,585) | | (10,199,154) | | (10,133,758) | | (10,329,335) |
| Proposed FAUFC Project Housing Expenses: | | | | - | | | | | | _ | _ | | | (2,374,122) | | (2,421,604 |
| Total FAUFC Operating Expenses | (9,227,958) | (8,060,502) | (4 | 4,219,295) | (5,898,806) | | (9,362,764) | (9,670,733) | (10 |),027,585) | | (10,199,154) | | (12,507,880) | | (12,750,939 |
| Net Operating Income: FAUFC Housing | \$ 9,500,312 | \$ 10,518,994 \$ | 1 | 1,474,846 | \$ 20,623,079 \$ | | 17,315,950 | \$ 16,740,849 \$ | 16 | 3,145,557 | \$ | 17,163,436 | \$ | 26,051,652 | \$ | 27,668,595 |
| Additional Non-Rental Revenue (Application Fees) | 335,701 | 365,100 | | 339,000 | 446,910 | | 467,224 | 569,968 | | 576,745 | | 583,622 | | 639,418 | | 646,990 |
| Revenues Available for FAUFC Debt Service | \$ 15,734,860 | \$ 14,683,083 \$ | 1 | 3,466,683 | \$ 26,088,879 \$ | | 22,947,513 | \$ 22,709,340 \$ | 22 | 2,555,585 | \$ | 24,454,115 | \$ | 33,406,700 | \$ | 35,448,240 |
| FAUFC Debt Service | | | | | | 1000 | | | | | | | | | | |
| Existing FAUFC Debt Service | \$ (3,963,439) | \$ (9,491,267) \$ | (1 | 0,675,204) | \$ (12,219,809) \$ | 5 | (14,220,998) | \$ (14,212,752) \$ | (14 | 1,211,032) | \$ | (13,889,700) | \$ | (13,885,450) | \$ | (13,885,450 |
| Proposed FAUFC Debt Service | _ | | | <u> </u> | | | | | | | | | _ | (7,902,500) | _ | (7,901,750 |
| Total FAUFC Housing Debt Service | (3,963,439) | (9,491,267) | (1 | 0,675,204) | (12,219,809) | | (14,220,998) | (14,212,752) | (14 | 1,211,032) | | (13,889,700) | | (21,787,950) | | (21,787,200 |
| Total FAUFC Debt-Coverage Ratio | 3.97 | 1.55 | 1 | 1.26 | 2.13 | | 1.61 | 1.60 | 1 | .59 | | 1.76 | | 1.53 | | 1.63 |
| Net Cash Flow After All Debt Service | \$ 11,771,421 | \$ 5,191,816 \$ | | 2,791,479 | \$ 13,869,070 \$ | | 8,726,515 | \$ 8,496,588 \$ | | 3,344,553 | \$ | 10,564,415 | \$ | 11,618,750 | \$ | 13,661,040 |

Notes

- 1. FAUFC represents the following housing facilities: Atlantic Park Towers, Innovation Village Apartments North & South, Parliament Hall, and Jupiter Residence Hall I-III. DBF represents the following housing facilities: Glades Park Towers, Heritage Park Towers, Indian River Towers, and University Village Apartments.

 Jupiter Residence Halls I and II are not included in this analysis.
- 2. The above data provided by FAU reflect BOT-approved rental rate increases of 5.00% per year in FY25, FY26, and FY27, and a 3% escalator thereafter.
- 3. FAU Housing debt service is satisfied in the following structure: All net operating income is first pledged to DBF debt service. Once DBF debt service is satisfied, the remaining net operating income is pledged to the FAUFC debt service.
- 4. The interest rate used for the proposed FAUFC Debt Service is 5.00%.
- 5. Occupancy rates for current housing is modeled at ~97%, while the proposed project is modeled at 95%. Our current housing actual occupancy is ~99%.
- 6. FY20 & FY21 housing system performance was impacted by the pandemic.

APPENDIX A-i

Negotiated Sale Analysis

BOARD OF GOVERNORS

STATE UNIVESITY SYSTEM OF FLORIDA

Analysis of Method of Sale-Competitive Versus Negotiated Sale

FAU Finance Corporation

Capital Improvement Revenue Bonds, Series 2024

Student Housing Projects on the Boca Raton Campus

(the "Series 2024 Bonds")

On behalf of Florida Atlantic University ("FAU" or the "University") the FAU Finance Corporation (the "FAUFC" or the "DSO") proposes to finance the design, development, and construction of an approximately 658 student housing Project on the Boca Raton campus of the University (the "Project"). The DSO proposes to use a negotiated sale for the debt. In accordance with the Debt Management Guidelines established by the Board of Governors, prior to issuing any debt obligations an analysis must be performed to assess the relative benefits of employing a negotiated sale versus a competitive sale.

In determining that a negotiated sale is desirable for the proposed Project, FAUFC and the DSO to consider a number of factors, including: the current volatility in the capital markets, the limited sources of repayment of the proposed obligations, the familiarity of the DSO in the capital markets and other criteria outlined in the attached matrix. The DSO was formed in 2009 by the University to facilitate the financing of capital projects. The DSO has currently outstanding the Capital Improvement Revenue Bonds, Series 2012B, Series 2019A, 2019B and the Series 2022A, the ("Parity Debt").

The Series 2024 Bonds will be issued to finance the development and construction of housing facilities on the Boca Raton campus. The Series 2024 Bonds will be secured by a lien on the Net Revenues of the FAUFC Housing System and Surplus Revenues generated from the Series 2016 Bonds issued through the State of Florida, Division of Bond Finance. The Series 2016 Bonds were not issued through the DSO and therefore are not considered "Parity Debt". The Series 2016 Bonds are secured by the Net Revenues of certain Student Housing Facilities. In creating the financing structure and working with a national Feasibility Consultant, a State Financial Advisor and a national Underwriting firm with State and National housing expertise in structuring housing financings, has been beneficial in preparing a variety of financial analyses that will be useful in working with the State of Florida, Board of Governors, the Division of Bond Finance and the national Rating Agencies. The DSO will benefit from having a national Underwriting Firm, with broad retail and institutional dissemination capabilities in advance of the bond sale.

The matrix on the next page further outlines factors taken into consideration in determining that a negotiated sale process would result in the most favorable financing terms and conditions available in the debt capital markets.

Competitive Versus Negotiated Sale Analysis of Conditions Favoring Each Method of Sale Florida Atlantic University Housing Projects on the Boca Raton Campus

| Debt Structure Pledged Revenues | Conditions Favoring a Competitive Sale Genaral Obligation or Strong Revenue Stream | Conditions Favoring a Negotiated Sale Non-tax based or Project Supported Revenues | Sale Type Favor ed by Condi tions N | Explanation The pledged payments are classified as non-tax based, project supported revenues. Florida law does not allow FAU or their DSO to issue general obligation bonds and/or permit the pledging of student tuition revenues (i.e. a general receipts pledge that includes all non-State revenues of the University). Thus, the pledged revenue structure is weaker than a general receipts or general obligation pledge. Additionally, the debt will be further secured with excess revenues abailable from FAU's existing housing units on the Boca Raton campus, upon the transfer of such revenues from the Surplus Funds of the DBF, Series 2016 Bonds. The Series 2024 Bonds will be issued on parity with the Series 2012B, Series 2019A, Series 2019B and the Series 2022A Bonds, the ("Parity Debt"). |
|--|---|---|---|---|
| Security Structure | Conventional Resolution and Cash Flow: Rate Covenant and Coverage | Covenants | N | The Series 2024 Bonds will be issued as Parity Debt and will be secured by a lien on Pledged Revenues as defined in the 2012 Indenture to include (1) the Net Revenues of the Housing system and (2) Surplus Revenues of the DBF, Series 2016 Bonds. Although the rate covenant and coverage features are strong, the structure is unique and requires additional marketing efforts. |
| Debt Instrument | Traditional Serial and Term Bonds, Semiannual Interest with level debt service annually | Use of Innovative Structure to attract particular investors | N | It is anticipated that the Series 2024 Bonds will be structured as publicly offered, fixed rate, tax-exempt bonds, using both Serial and Term bonds |

Competitive Versus Negotiated Sale Analysis of Conditions Favoring Each Method of Sale Florida Atlantic University

Housing Projects on the Boca Raton Campus

| Debt | Conditions Favoring a Competitive | Conditions Favoring a Negotiated | Sale Type Favored by | |
|----------------------------------|--|---|----------------------|---|
| Structure | Sale | Sale | Conditions | Explanation |
| Size | A transaction size that can be easily absorbed in the market | A large issue size the market cannot readily handle | | The anticipated Series 2024 Bonds may easily be absorbed in the market in terms of issue size, but the lien structure and unique security features warrant additional marketing. Market volatility is also a factor. |
| Rating | "A" or Better | Below "A" | C/N | The credit ratings for the Series 2024 Bonds have not yet been determined. The goal is to achieve a rating in the "A" category. FAUFC's current Bonds are rated A1 by Moody's and A+ by Fitch. |
| Outlook | Stable | Uncertain, Vulnerable or Weak | N | Based on the success of FAU's existing housing system and the demand analysis showing a need for the additional student housing, the market outlook for the debt will likely be stable. However, this is the largest financing that FAUFC will have done and the Project proforma is based on the construction and stabilization of additional housing units on the Boca Raton campus |
| Organization | Well known, broad based general purpose borrower | Special Purpose, Independent Authority | N | The proposed debt is secured by Pledged Revenues received by a DSO. The University is not legally obligated to repay the debt. |
| Frequency o Issuance | f Regular borrower in the Public Market | New or Infrequent Issuer | N | The DSO has issued debt in 2012, 2019 and 2022, is an infrequent issuer, and not a well known entity in the capital markets. |
| Market Awareness | Active Secondary Market with Broad Investor Base | Little or no Institutional Awareness of the Issuer | N | The DSO is an infrequent Issuer in the capital markets and has only issued three Series of Bonds in the last 11 years. |
| Interest Rates | Stable/Predict able Market | Volatile or Declining Markets | N | The actions of the Federal Reserve Bank to raise interest rates over the past 2-3 years has created volatility in the capital markets. The timing for access to the capital markets is critical due to this volatility. The interest rates will be fixed for the life of this financing. |
| Supply and Demand | Strong Investor Demand and Market Supply | Lack of Liquidity, Heavy Supply, Rating | N | Volatile and unpredictable markets, heavy supply, ratings below "AA". |
| Anticipated Changes in Law | No recent or Anticipated Changes | Proposed changes which creates market uncertainty | C/N | Uncertainty regarding Legislative actions to impact the marginal tax rates and the sunsetting of the 2016 tax cuts in 2025. |